

Cyber Security Challenge 2015:
“Cyber Security – from an operational to a strategic issue.”

Seminar and B2B

June 11, 2015 – Luxembourg Chamber of Commerce

**“From technology to services – how to
respond to the new cyber threats?”**

Xavier Vincens – Excellium Co-Founder and Managing Partner

Who are we?

- Excellium Services
 - Founded in Dec 2012
 - Focus on Application Security and Intrusion Management.
 - In the process to become a PSF de Support.
 - 3.5 M euros Revenue in 2014 – 5 planned for 2015
 - 34 Security consultants and analysts.
 - An operational Security Operation Center and a official Cert.
 - Member of Cert.lu initiative.
 - More than 120 customers so far.
 - International expansion has started with an office in Bruxelles, a coming one in France, 2 joint ventures (Maroc and Tunisia).

The situation

- More and more hacks takes place



And easier is to get access to

The screenshot shows the Hackers List website. The top navigation bar is green and contains the logo 'HACKERS LIST' on the left, followed by links: 'Find Hackers' (with a magnifying glass icon), 'Bid Projects' (with a plus icon), 'How It Works' (with a question mark icon), and 'FAQ' (with a question mark icon). On the right side of the bar are links for 'Register' and 'Login', followed by another magnifying glass icon. The main content area features a grid of diverse professional portraits. Overlaid on this grid is a white text box with the heading 'Find professional hackers for hire'. Below the heading is a paragraph: 'People need professional hackers for hire. So, we connect people who need professional hackers to professional hackers for hire around the world. Safe, fast and secure Learn how it works.' At the bottom of the text box are two buttons: 'Browse OR' and 'Start a Project for Free' (which is highlighted in green).

HACKERS LIST

Find Hackers Bid Projects How It Works FAQ Register Login

Find professional hackers for hire

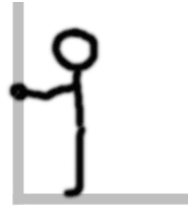
People need professional hackers for hire. So, we connect people who need professional hackers to professional hackers for hire around the world. Safe, fast and secure Learn how it works.

Browse OR Start a Project for Free

Our model – Deliver Services



For example



- In order to respond to the new CSSF circular on Internet Payment (15/603) Excellium has signed a partnership with Behaviosec in order to implement their technology as a service
- It will help Banks to monitor the malicious activity of a Web banking customer.

Thanks!



Excellium Services – contact@excellium-services.com
Xavier Vincens – xvincens@excellium-services.com