

# POST Luxembourg Group

Istanbul, Turkey

12/02/2015



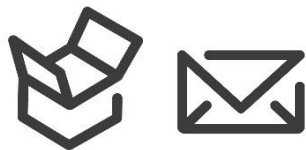
# POST Luxembourg: key facts

## 3 activities:

### Telecom Services & ICT



### Logistics

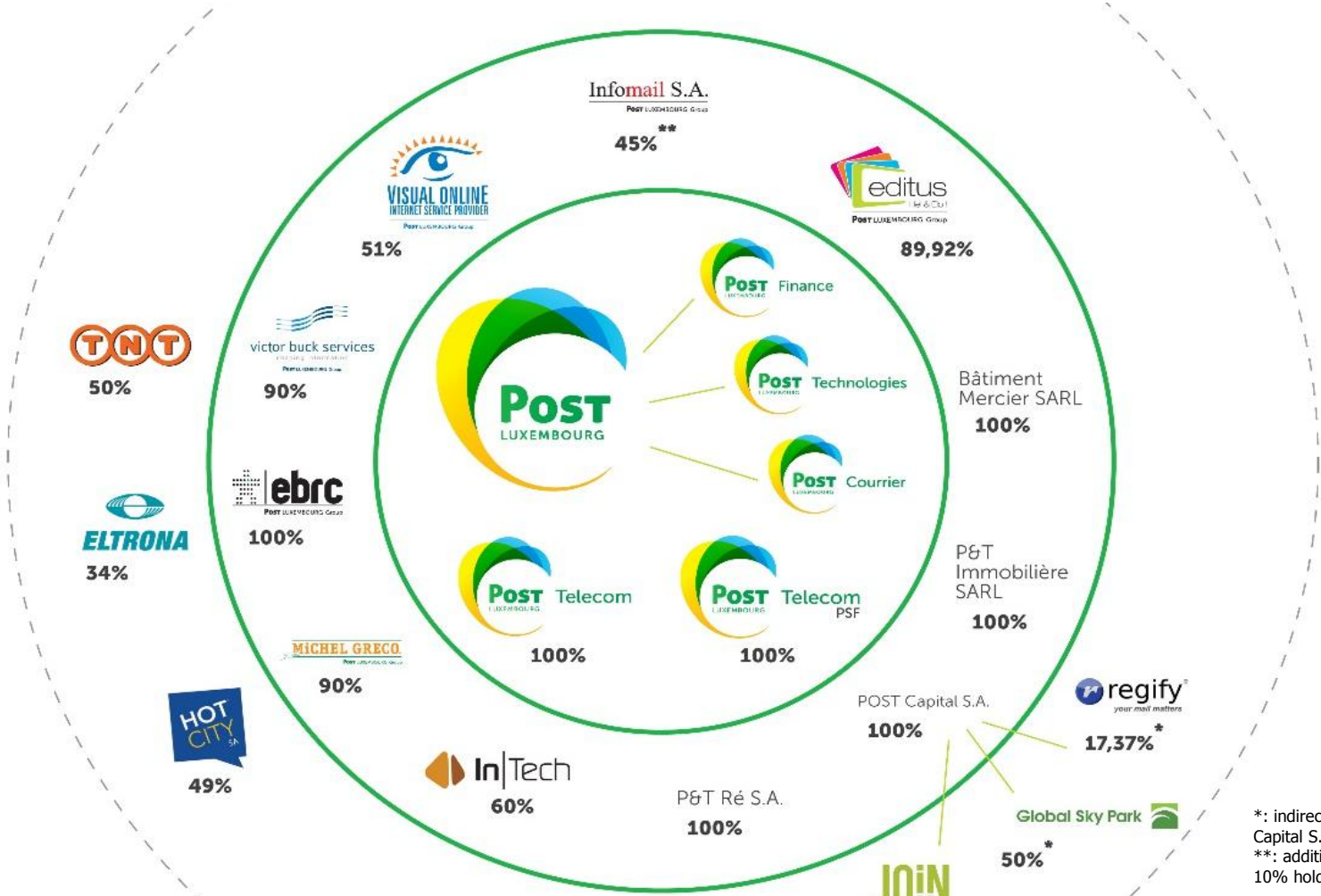


### Financial Services



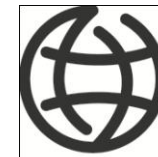
- Founded in 1842
- 4000 employees
- Turnover: 700 million Euros

# POST Luxembourg Group

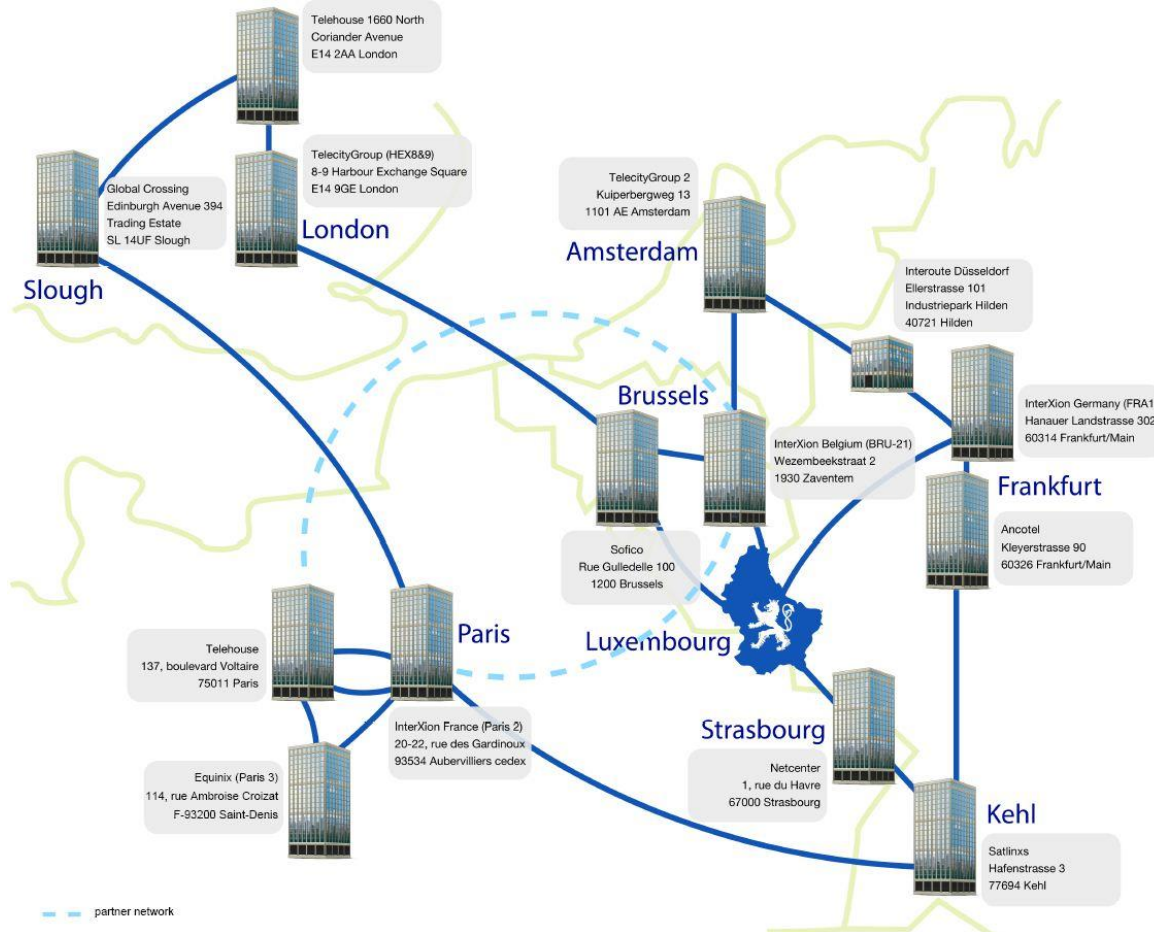


\*: indirect participation via POST Capital S.A.  
 \*\*: additional participation of 10% hold by Editus in Infomail

# POST Luxembourg - ICT



# Teralink



**Very high Bandwidth  
Connectivity**

between Luxembourg,  
Paris, Strasbourg,  
London, Frankfurt,  
Amsterdam and Brussels

88 x 100 Gb/s on the  
TERALINK backbone

# POST Luxembourg - ICT

- **Satellite Teleport** : 3 x 9m antennas, 5 x 3.8m antennas, 7 2.4m antennas and encoding/multiplexing/encoding/encryption



- **M2M services**



# POST Luxembourg - ICT

- **5 data centers** operated by EBRC (up to Tier IV) : hosted services and managed services
- **Cloud Infrastructure** : 'Virtual Private Cloud' – flexibility, security and availability. 2 diverse sites in Luxembourg for infrastructure redundancy.
- **Consultancy services** for eBusiness, TV & media, banking...



# Our customers



POST Luxembourg

# POST Capital





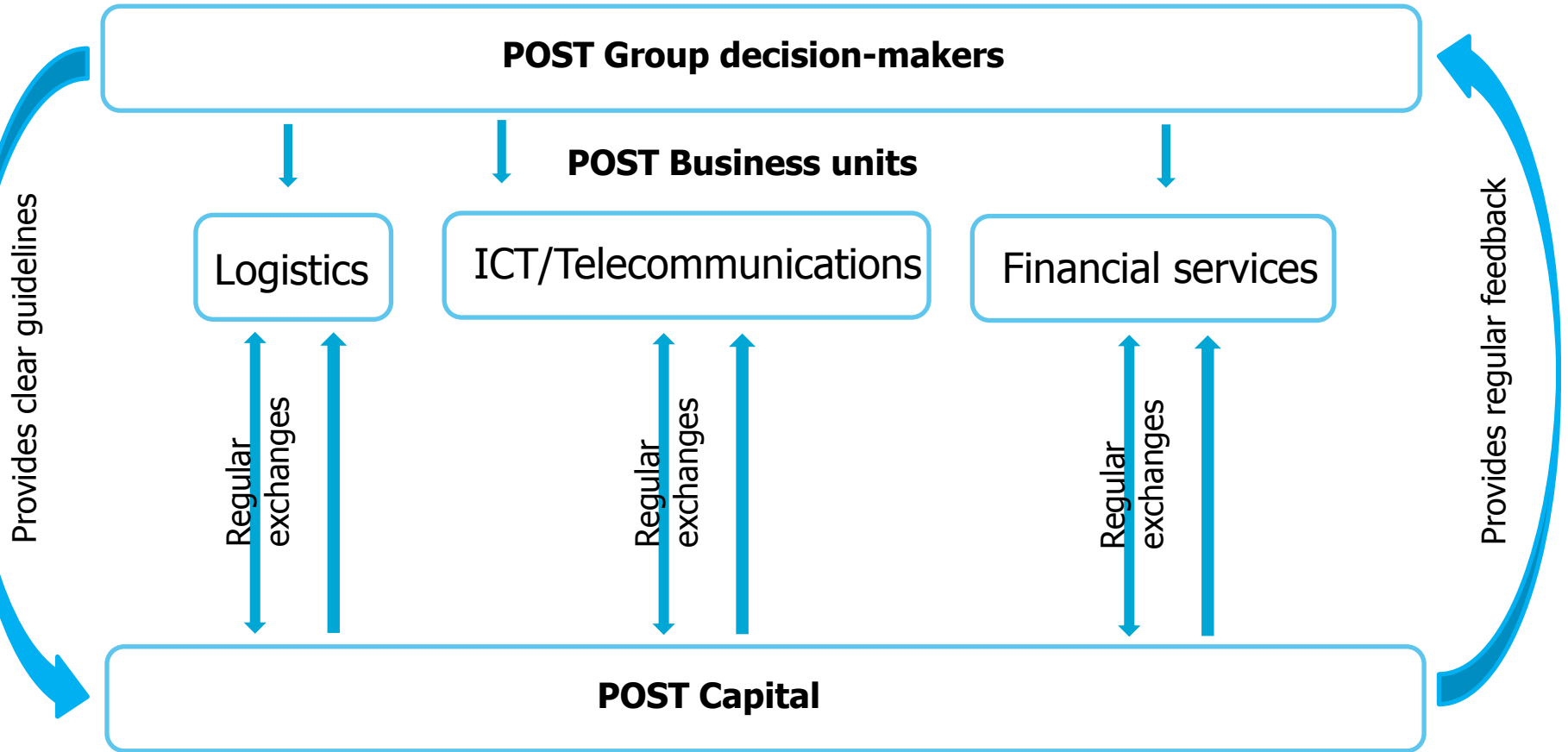
# POST Capital...

...the **trusted partner** for start-ups and SMEs

POST Capital operates as an **industrial and financial investor** whose objective is to support **innovative projects** at the idea/concept stage in the areas of **ICT, telecommunications or data processing** in order to **diversify** the core activities of POST Luxembourg.

The financial support is targeted at Luxembourg based start-ups and SMEs offering their services at a **national and international level.**

# POST Capital strategic vision



# POST Capital strategic vision

POST Capital investment policy shall clearly define:

- Strategic sectors targeted:

Security	M2M/IoT	Payment solutions	Smart Home	e-market place
Logistics		Cloud	Big Data	Media/Content

- Size of investments and related programs:

Seed & Start-up	Growth	Integration	Technology
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- Geography:

International sourcing to attract companies to Luxembourg	Project with a direct link with Luxembourg
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- Governance:

Active vs Passive	Board/Strategic Committee seat
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The performance objectives will be assessed continuously for each project and adapted to each class of project and investment program

# POST Capital value proposition

POST Capital offers large development opportunities to innovative companies

- **Long term** strategic business partner
- Accelerating the company's development in offering privileged access to **POST stakeholders and large customers**
- Access to POST **technical and technological expertise**
- Access to a dynamic and international market (Luxembourg and Greater Region), a key **multilingual** and international hub at the centre of Europe and a **key pilot market**
- Clear and transparent decision making process
- Direct contact with POST **experienced team**
- A **POST expert dedicated** to each company
- Provision of **equipped premises** in Luxembourg when needed
- Access to specific **workshops, events** and dynamic ecosystem

[www.post.lu](http://www.post.lu)

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