



cargolux

you name it, we fly it!

Cargolux Airlines International S.A.

Bogota

October 7, 2015



The Cargolux History

- Founded in March 1970: 45 years of experience
- Leading supplier of high-quality air cargo services worldwide
- Europe's #1 all cargo carrier, #8 worldwide
- Operating a modern and energy-efficient fleet of 25 Boeing 747 freighters
- Over 85 offices worldwide with 1,700* employees
- Over 90 destinations on 5 continents
- More than 300 trucking destinations





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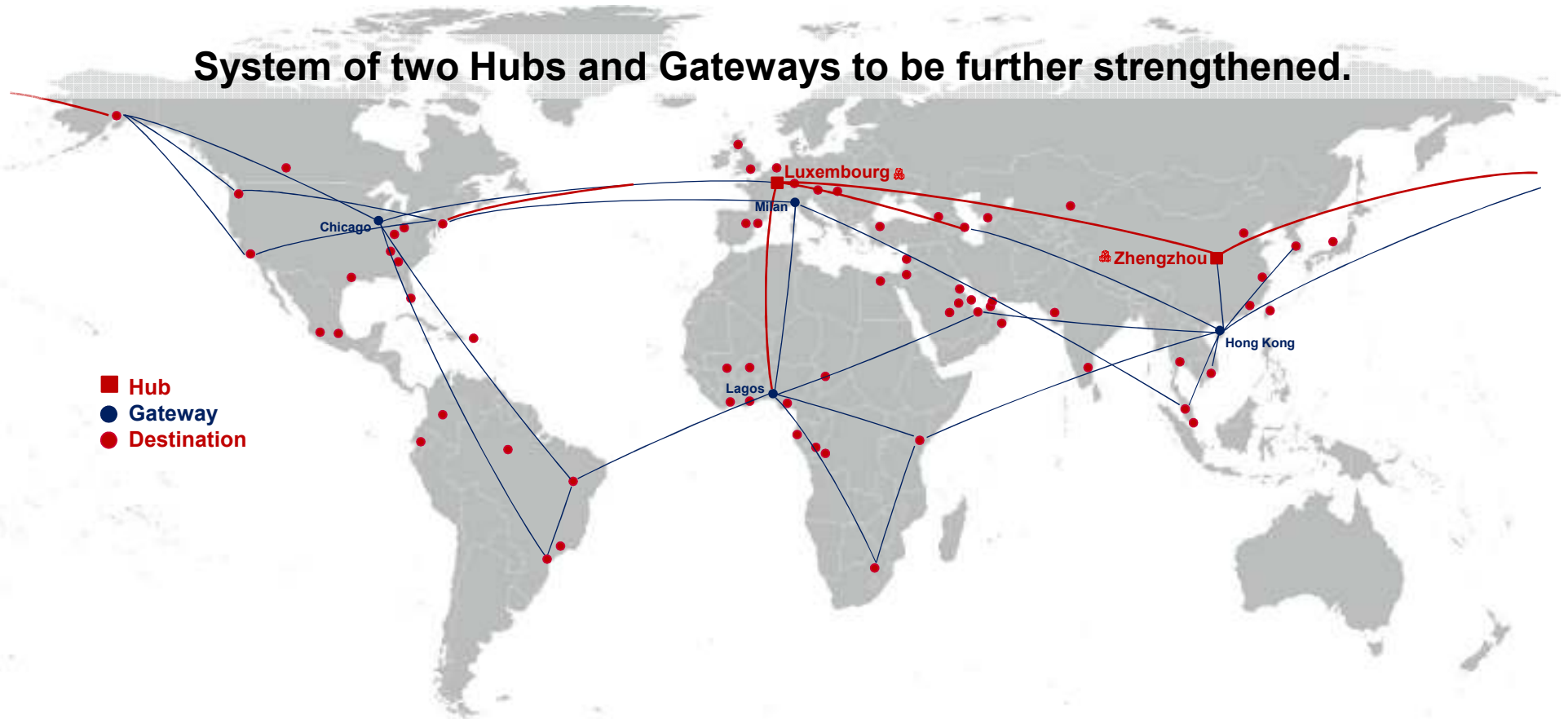
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Cargolux Destination Map

Cargolux Destinations Map



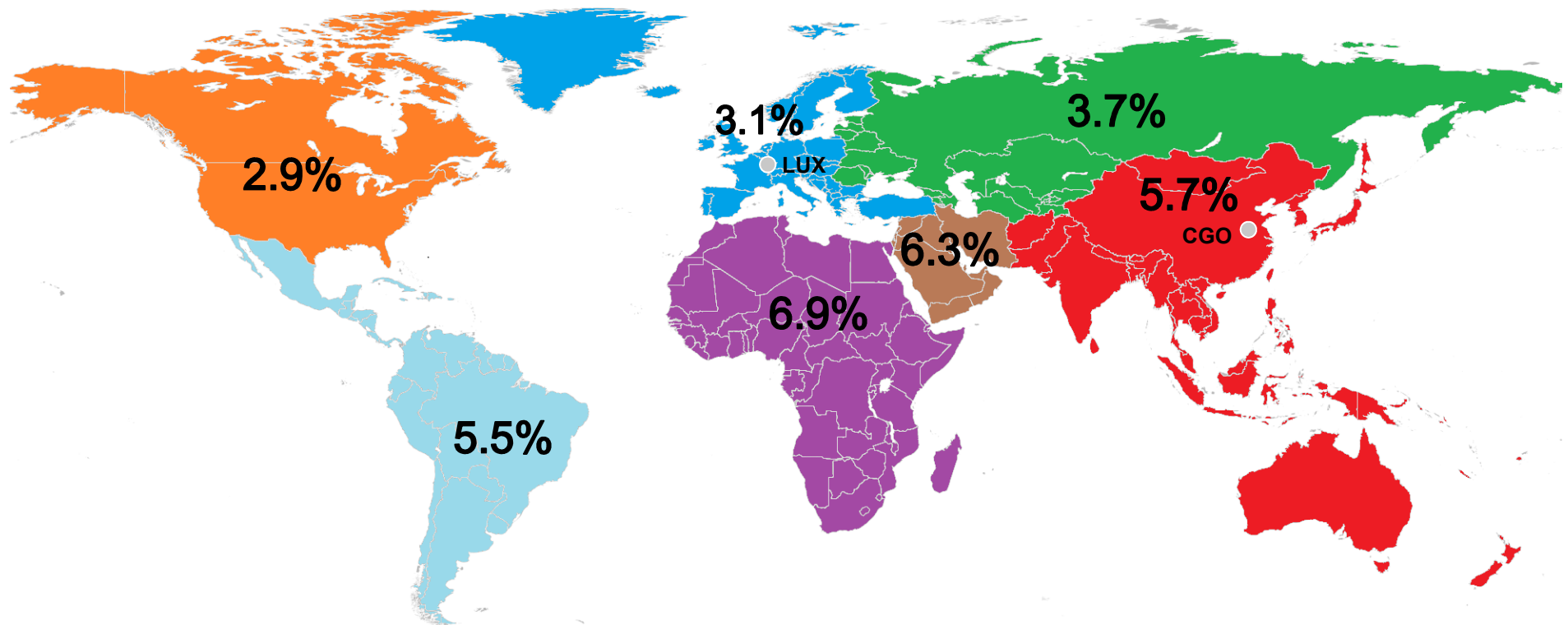
System of two Hubs and Gateways to be further strengthened.



 From a single hub in LUX to a truly global network

Cargolux tapping the regions of high growth potential

Regional air cargo growth rate 2015-2034



Cargolux ranks #8 worldwide and is the only growing European air cargo carrier

Rank	Airline	Market Share 2015/8	FTK Growth 2014/8-2015/8
1	Emirates	6.9%	+10.4%
2	Cathay Pacific	6.0%	+7.9%
3	Lufthansa	5.1%	- 1.5%
4	Air France	5.0%	- 10.1%
5	Korean Air	4.2%	- 0.5%
6	Qatar Airways	4.2%	+27.3%
7	Fedex	4.0%	- 2.6%
8	Cargolux	3.7%	+5.5%
9	Singapore Airlines	3.6%	+0.8%
10	China Airlines	3.2%	+3.2%
	Industry		+2.9%



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Cargolux in Columbia 2015 Products Portfolio

		CV classic	General Cargo
		CV power	Cars, Aircraft Engines, Helicopters
		CV jumbo	Heavy & Outsize
		CV alive	Horses, Exotic Breeds, Pets
		CV fresh	Perishables, Flowers
		CV pharma	Pharmaceuticals & Healthcare
		CV precious	Artwork, High Value
		CV hazmat	Dangerous Goods

- Cargolux operation in Columbia:
 - scheduled flights since the late 1990s
 - 3 weekly flights to Bogota
 - 5,000 tons annual exports
 - 2,600 tons annual imports
- Out of the 5,000 tons Cargolux uplifts in Bogota the majority are Colombian fresh flowers that are either:
 - sold at the Aalsmeer wholesale market, near Amsterdam or
 - consolidated in Amsterdam for distribution to Eastern Europe and Russia via trucks.

Our main partners in Columbia:





Picture: Thomas Klein