

Luxair CARGO



REPUBLIC OF TURKEY
MINISTRY OF ECONOMY



LE GOUVERNEMENT
DU GRAND-DUCHÉ DE LUXEMBOURG
Ministère de l'Économie



November 27th, 2014



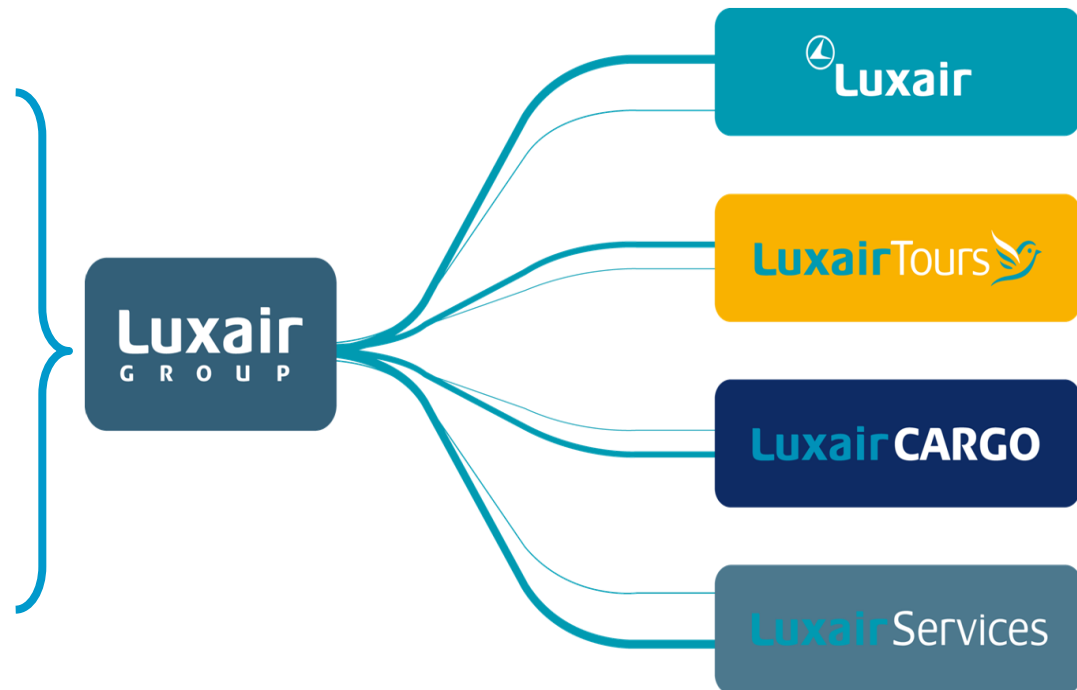
Luxembourg, your logistics gateway to/from Europe

Agenda

- Luxair Group
- Cargo activities at Luxembourg Airport
- LuxairCARGO infrastructures
- LuxairCARGO activities
- Clients

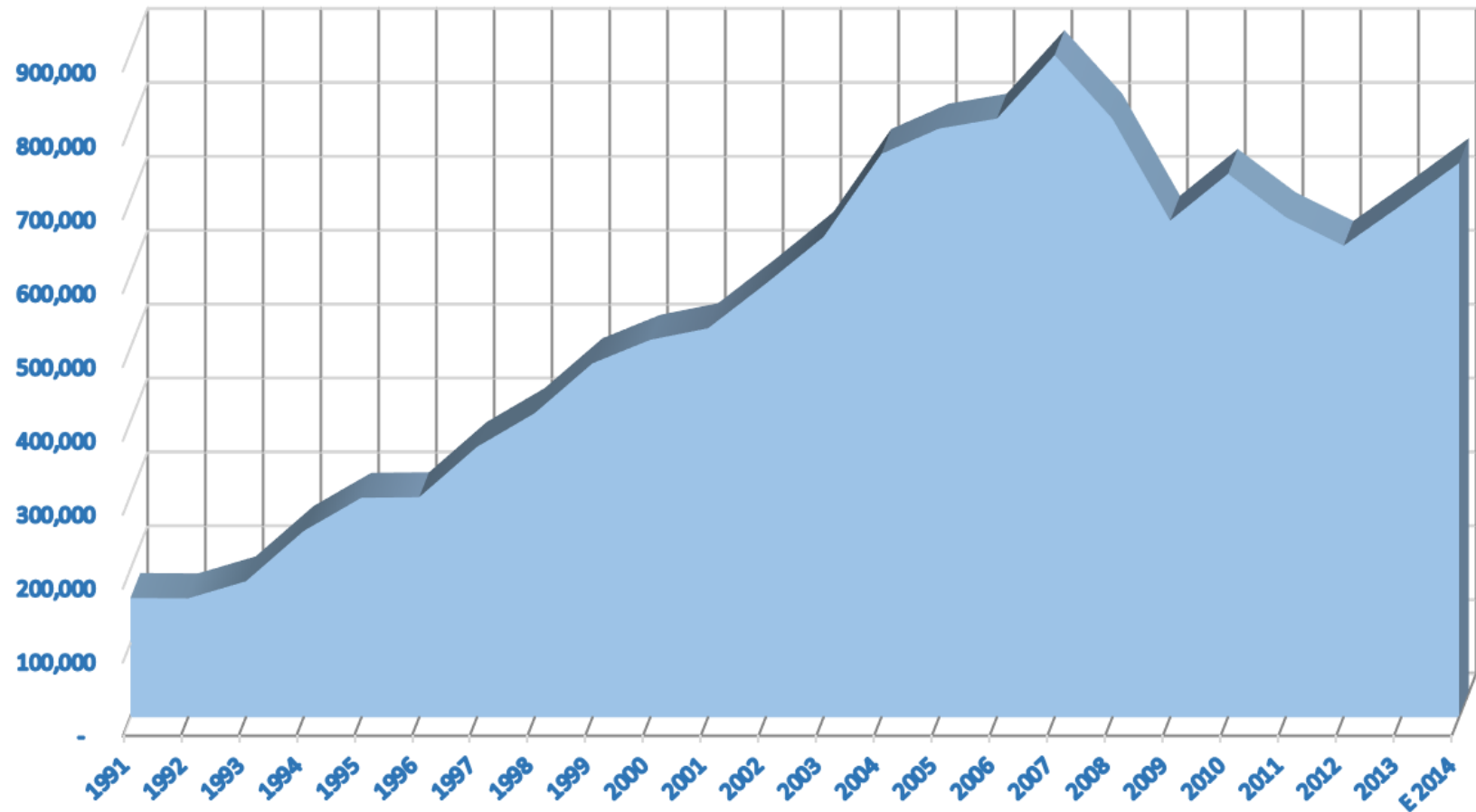
Shareholders of Luxair S.A.

State of Luxembourg	39.05%
BCEE (State owned bank)	21.81%
BIL (Bank)	13.14%
Luxair Group & Other locals	12.91%
Deutsche Lufthansa AG (Aviation Group)	13.00%



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Infrastructure and integrated services make LuxairCARGO
the leading independent cargo handling agent in Europe



Main building: € 53 Mios – Extension : € 11 Mios – ETV Stacker: € 27 Mios - Forwarder building: €24 Mios

The Infrastructure in place...

- Total site: 293 mio sqm
- Warehouse: 85.500 sqm
- Outsized cargo: 7.400 sqm covered
- Cargo A/C positions: 8 Widebody
- ULD storage capacity: 1.664
- Build-up/break down stations: 100
- Truck docks: 113
- Capacity: 1.000.000 tons/year

**..is owned and operated
exclusively by LuxairCARGO**

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LuxairCARGO already offers unique integrated cargo handling services for carriers and forwarders

- Ramp handling
- Minimal A/C turnaround times
- 8 WB parking positions under own control
- Aircraft positions next to the warehouse (only 108 meters from aircraft to truck)



Warehouse and truck handling for carriers and shippers/consignees

Short transit times to European destinations

Direct deliveries for important customers

E-freight and Cargo 2000 capabilities

Ramp & Warehouse performance

Ramp handling :

B747 turnaround time: ATA + 120 minutes



Warehouse dwell time for inbound cargo (first departure):

Thru ULD's to RFS: ATA + 120



Loose cargo to RFS: ATA + 6 hrs

LuxairCARGO special Facilities and Expertise

- Temperature-controlled environment for perishable cargo (PER,PES,..)
- TAPA Member
- IATA trained dangerous goods handling
- Renown specialist for outsized cargo for regular cargo A/C
- Licensed meat handling station
- Fresh flower handling incl. vacuum cooler
- Licensed live animal station with veterinary inspection in-house



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Luxembourg proved to be a reliable & sustainable partner to long term air cargo operators



Homebase & headquarter since 1970, serving 90 destinations with a Boeing 747 fleet.



European Headquarter since 1989, operating a fleet of 21 747-400F. Four 747 freighter flights / week.



Panalpina own controlled operation since 1990 with Atlas Air 747-400F. Seven 747 freighter flights / week



Weekly Boeing 747 800 freighter flight, since October 2014

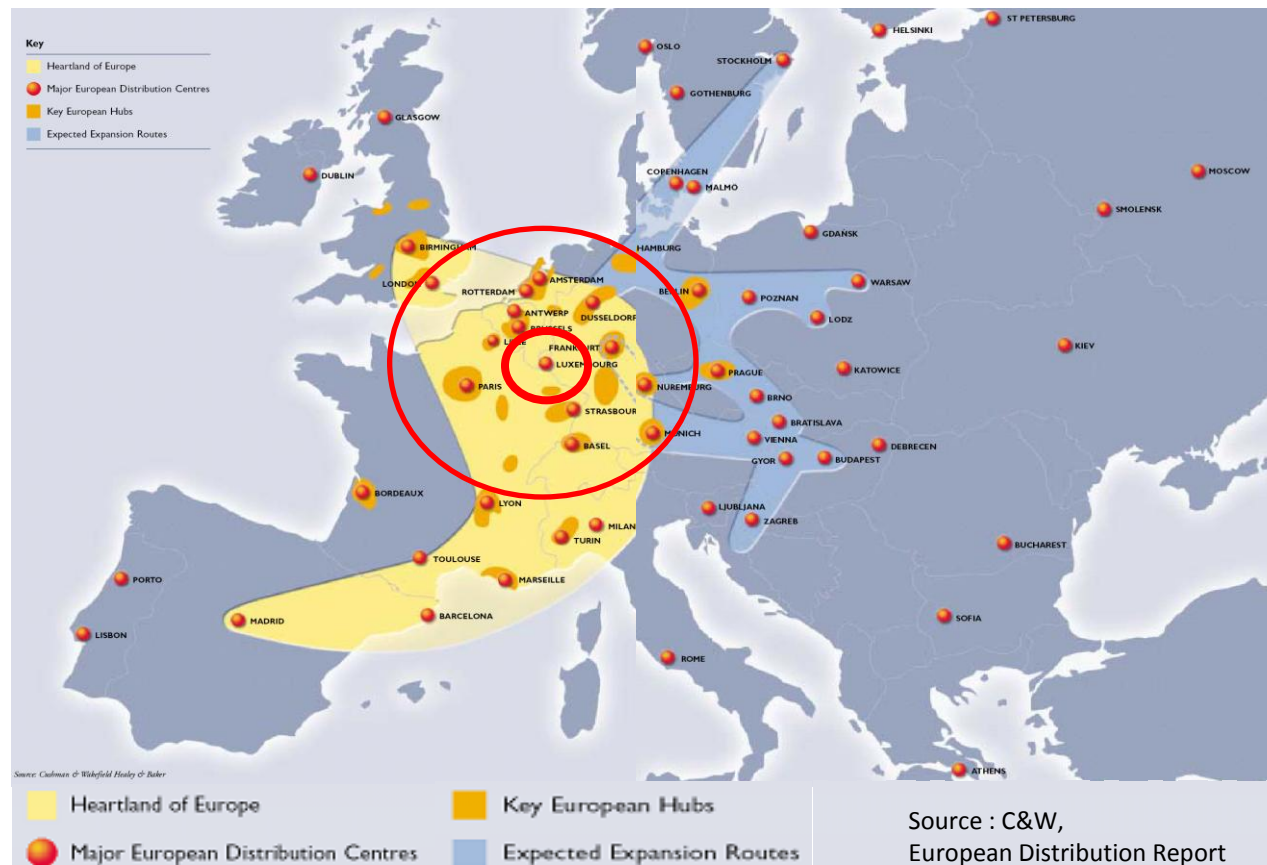


Qatar Airways Cargo operating 4 weekly flights with Boeing 777F aircraft since Nov-2011

Freight forwarders



Luxembourg as Gateway into Europe offers efficient connections to the primary European metropolitan areas



Strengths of Luxembourg Airport as a freight hub

- Traffic rights
- Commitment of LUX government
- One stop shop & infrastructure: Luxair Cargo
- Specialization in special freight: perishables, live animals, DGR, outsized freight, controlled temperature (Pharma),...
- Commitment and quality of relationships with the authorities