

iCOMPLY



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Regtech for Fintech

iComply is...



WALLET OWNERSHIP
VERIFICATION



CLIENT
ONBOARDING



CORPORATE
VERIFICATION



TRADE
PROCESSING



AUDIT TRAIL
& REPORTING



INVESTOR
ACCREDITATION



KYC, AML, CTF
SCREENING



TRANSACTION
MONITORING



DOCUMENT
AUTHENTICATION



LIVENESS
DETECTION



PRIVACY
& SECURITY



ASSET
TOKENIZATION



Lets talk about Canada

- Canada is one of the World's Most Educated Country: over half its residents have college degrees
- The 2 main languages spoken in Canada are English and French
- Canada is made up of 10 provinces and 3 territories (local variations)
- Has a global focus of business – Canadians are world citizens

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Business benefits

- Trade Commissioner Service is a connecting hub for global events
- Global Research & Development hub for innovative ideas
- Great accessibility of administrative & government bodies
- GDPR & PIPA – Data Privacy regulations



What are the challenges?

- Timezone differences (can be 5-9 hours)
- Proximity to US influences EU market perception
- The “sandwich” principle

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Tips & Tricks

- Take action: Speak to funding agencies, governments and your local trade commissioners
- Build relationships on an ongoing basis, not a one-off transaction
-> they want you to succeed
- Relationships with trade commissioners in other countries you can help shorten buying cycles.

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Thank you for your attention!

Any questions?

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