



**WELCOME  
TO THE**

**BENELUX  
CIRCULAR ECONOMY  
BUSINESS FORUM**

**4 October 2022**



# Thematic Workshop N°1:

## Circular economy in the industry sector: Tools and methods to meet the challenges of the industry sector towards circular economy

**Mr Rafael Jaimes Contreras**

Head of Circular Economy Unit,  
Cluster MecaTech (BE)

**Mr Lionel Scaloni**

Managing Partner,  
General Technic (LU)

**Ms Stéphanie Sauce**

Marketing Manager,  
General Technic (LU)

**Mr Ramses Villa**

Business Creation Manager -  
Benelux, EIT InnoEnergy (LU)



**Benelux Circular Economy  
Business Forum  
Luxembourg**

**Cluster MECATECH  
Rafael Jaimes Contreras  
Head of Circular Economy Unit**

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04 October 2022

Avec le soutien de  
la



**Wallonie**



**Stratégie pilotée par le Ministre Borsus et co-pilotée  
par les Ministres Morreale et Tellier**

Cellule de coordination :  
Direction du Développement durable (SG) –  
Direction de la Politique économique (SPW EER)

# CHAINES DE VALEUR PRIORITAIRES – Coordinateurs



CONSTRUCTION



PLASTIQUES



TEXTILES



ALIMENTATION



EAU



MÉTALLURGIE



Biosourcé



# Pôle MecaTech – Mission

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Create **jobs** and boost **economic activity**

Act as a driving force for the Walloon Mechanical Engineering sector; contribute to the re-industrialization of the Region.

by **setting-up and implementing innovative projects** with an international dimension, combining large corporations, SMEs, universities, research and competence centers.

# Key Figures

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**147** financed projects since 2007



**232M €** total project budget & **147M €** representing subsidies



**370**  
members

of which



**243**  
companies



**+ 7.494**  
jobs created

# Main Application Domains

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**MEDTECH**



**ENERGY**



**DIGITAL**



**DEFENSE**



**CIRCULAR ECONOMY**



# Metallurgy value chain:

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- **A Roadmap for Walloon's Metallurgy and Battery Value Chain**
- **Monitoring and evaluation of the relevant indicators defined by the roadmap,**
- **The annual update of the roadmap,**
- **The quality and the efforts to animate the network of companies, research centres, universities, etc.**
- **The collaborations carried out at the Walloon, Belgian and European levels,**

# Metallurgy and Batteries ecosystem



**1113** establishments based in Wallonia, in the metallurgy sector



**14,8** (% total of goods againts)



**23 075**  
employees

Of which...



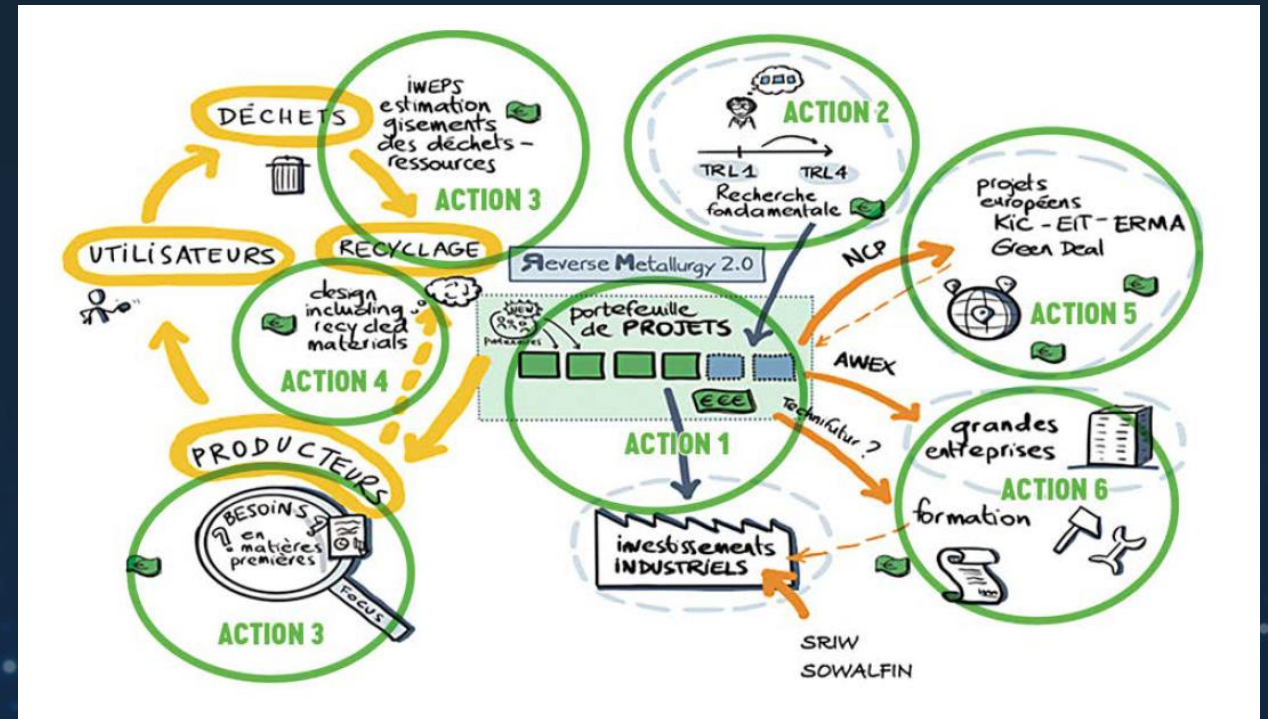
**80%** sme's <20  
employees


















**447**  
self-employed

# Roadmap for Walloon's Metallurgy and Battery Value Chain

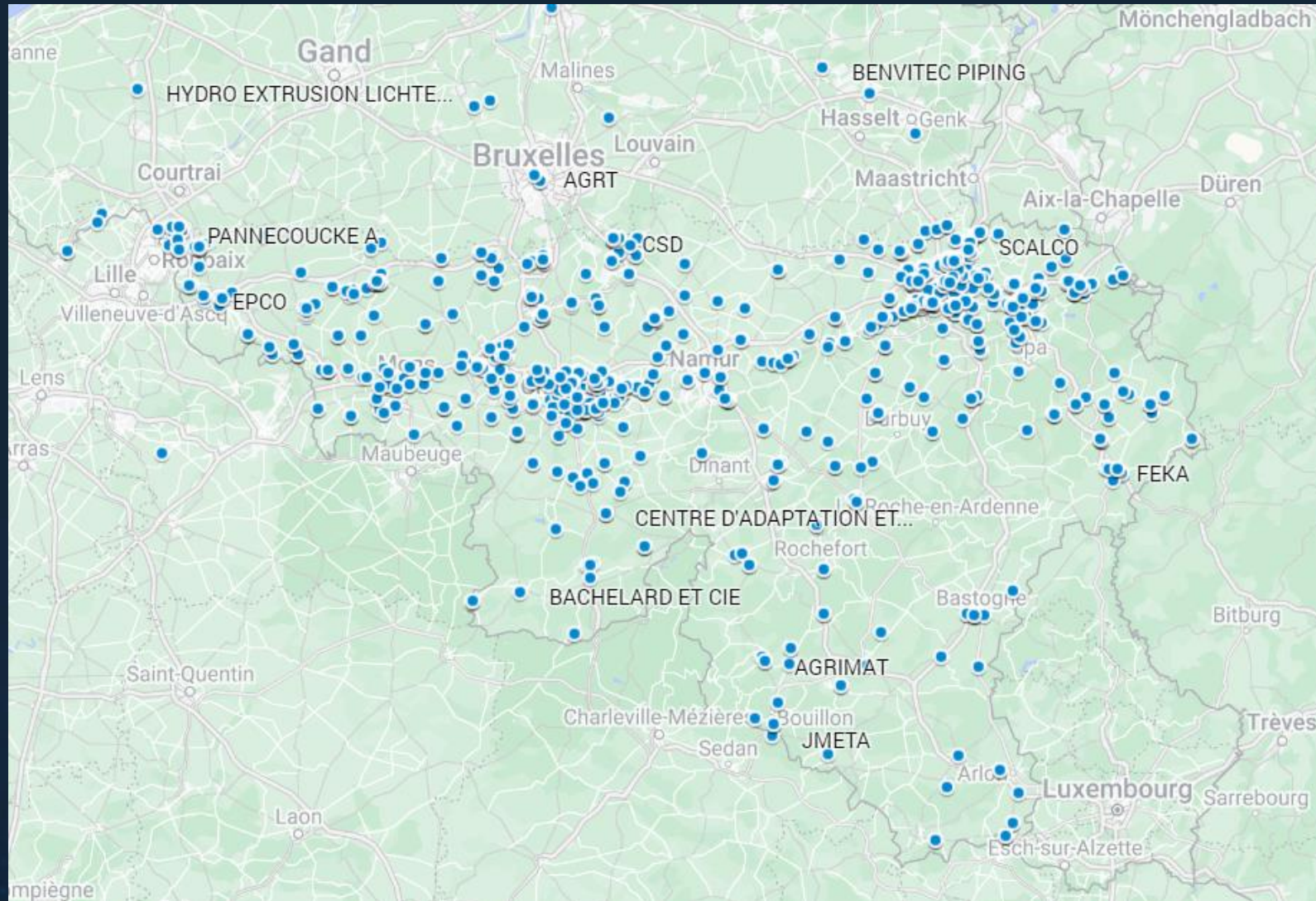
1. Creating a portfolio of collaborative innovation projects
2. Stimulating research into the circular economy of metals
3. Mapping resources and needs
4. Circular design and eco-design
5. Capturing European funding
6. Creating value in Wallonia by enhancing its innovation capital and geographical position



# Roadmap for Walloon's Metallurgy and Battery Value Chain

	RAW MATERIALS	ACTIVE MATERIALS	BATTERY MANUF.	APP & INTEGRAT	RECYCLING 2 <sup>nd</sup> LIFE
Walloon					
Non Walloon					
Non Walloon					

# Roadmap for Walloon's Metallurgy and Battery Value Chain



# Circo Hub?

Point de contact unique du programme Circo

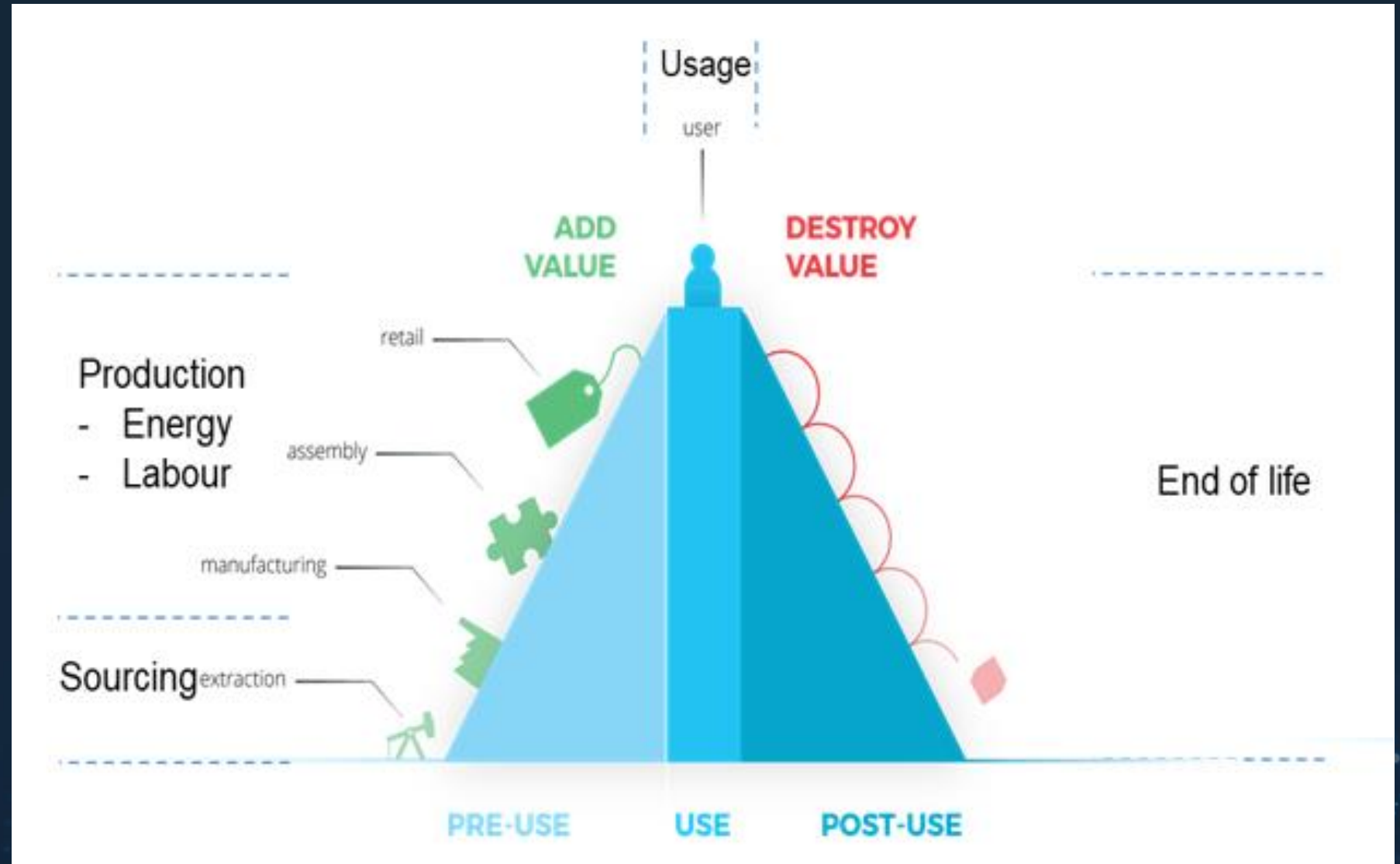


Circo Hub  
Wallonie



CIRCO Hub Wallonie

# From Linear business model...

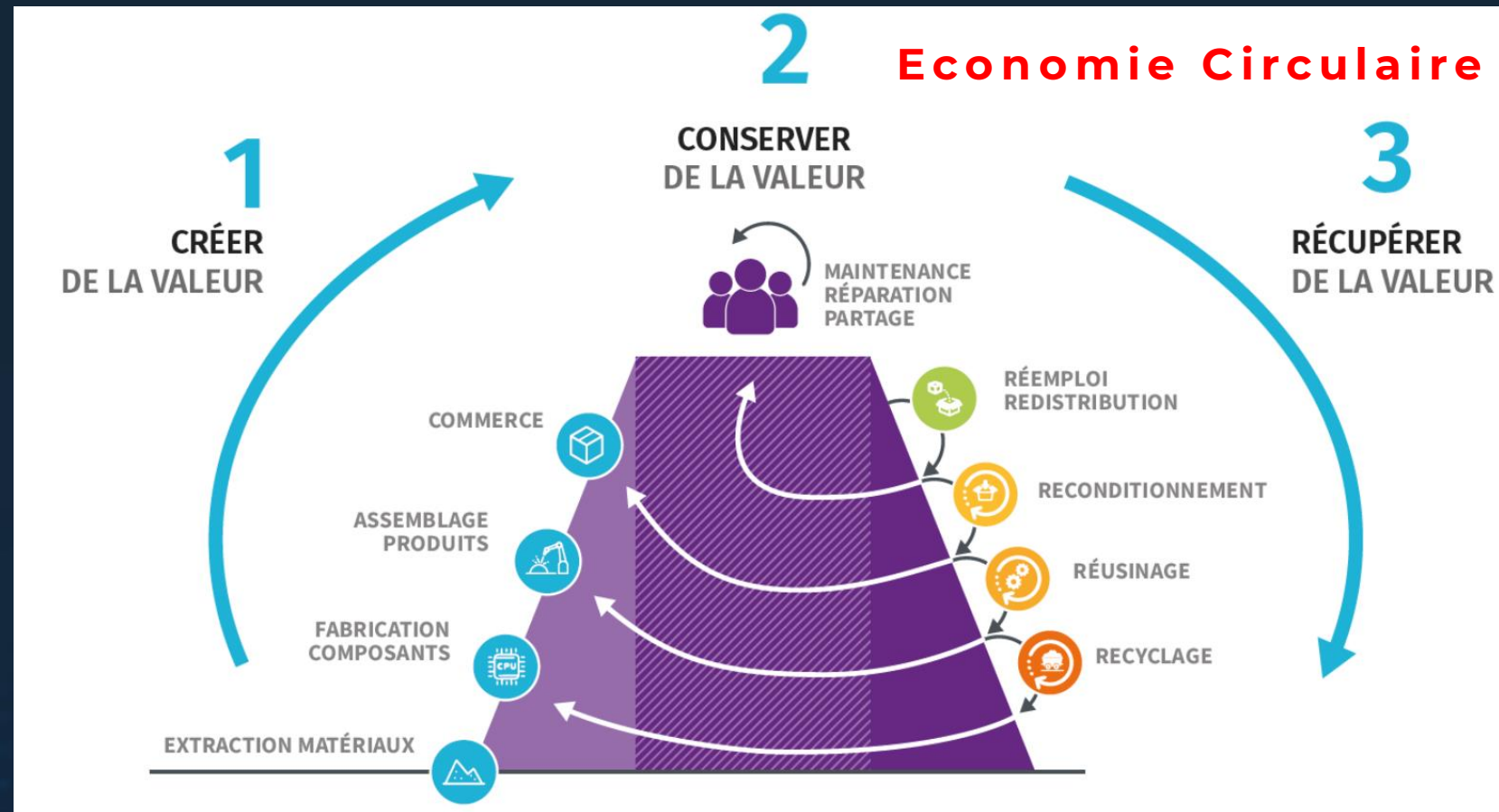


# ... to a Circular business model

## Economie Circulaire 3.0: Récupère la Valeur



- Fidélité et confiance
- Durabilité
- Normalisation et compatibilité
- Facilité d'entretien et de réparation
- Mise à niveau et adaptabilité
- Démontage et remontage



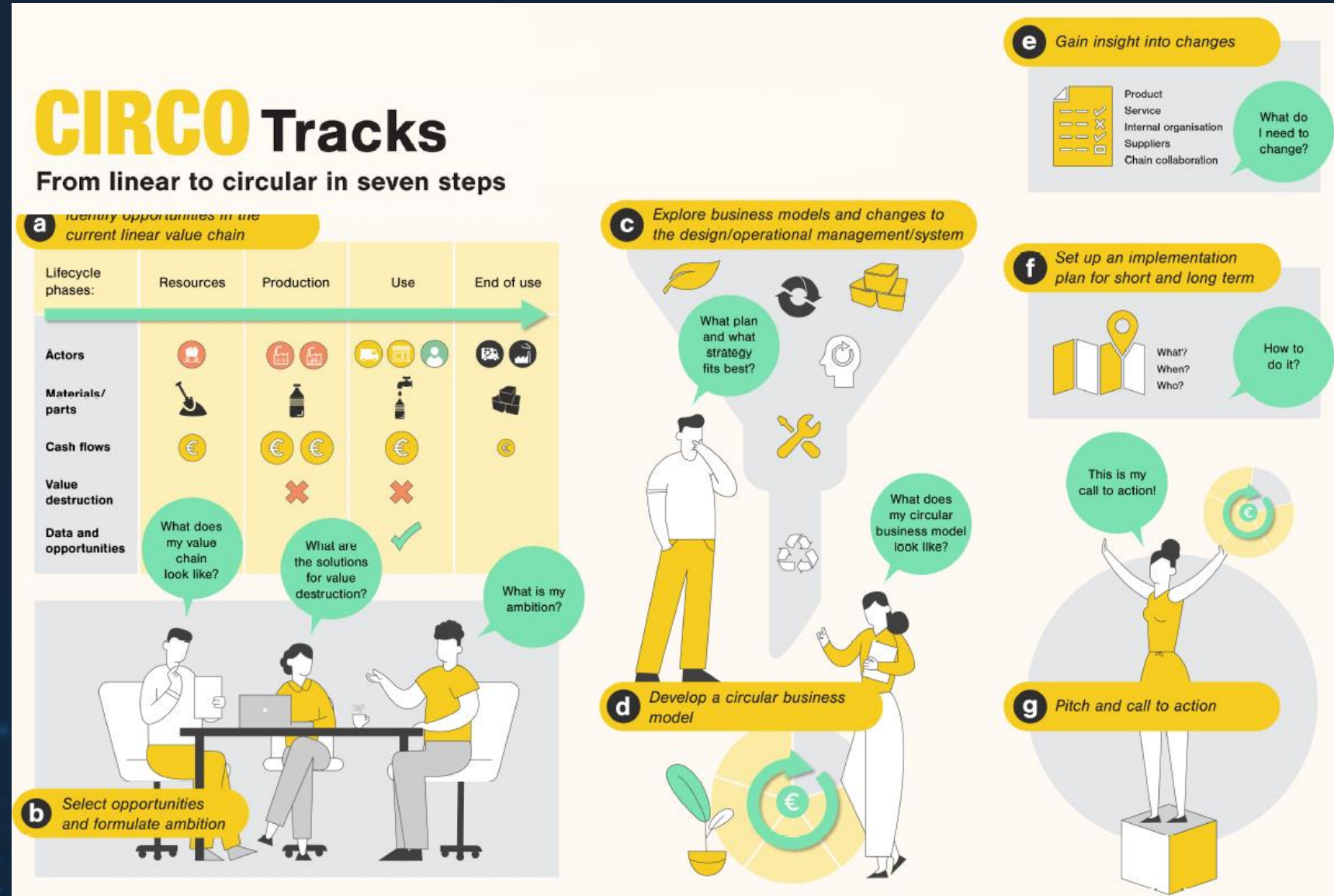


# Le Track?

## 7 étapes

## 3 Workshops

- Cours
- Traitement du cas
- Interaction



# Circular Wallonia Days



**MATERIALS AND METALS IN A CROSS-BORDER ECONOMY**

16<sup>TH</sup> - 18<sup>TH</sup> NOVEMBER 2022

16

## REVERSE METALLURGY IN THE SPOTLIGHT

Conference & walking dinner  
Where? Hotel Dolce · La Hulpe  
When? 5:30 – 10:00 PM

17

## COMPANY VISITS IN WALLONIA

A day dedicated to the discovery of companies,  
of Walloon and European projects  
Places and timing to be confirmed

18

## MATERIALS AND METALS IN A CROSS-BORDER ECONOMY

Circular Wallonia conference with ministers,  
industry leaders and experts & walking lunch  
Where? Cercle du Lac · Louvain-la-Neuve  
When? 9:00 AM – 02:00 PM



ORGANIZED BY



WITH THE SUPPORT OF



# Contact

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**Le Pôle Mecatech** rapporte régulièrement les activités réalisées dans le cadre de Circo Hub Wallonia, auprès du cabinet du Ministre de l'Economie et du SPW EER/DPE

[rafael.jaimes-contreras@polemecatech.be](mailto:rafael.jaimes-contreras@polemecatech.be)

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Image courtesy of Robbert Frank Hagens,  
TBB Photo Contest



# Accelerating sustainable energy innovations

**Circular economy in the industry sector**

**Ramses Villa – Investment Manager**

**4<sup>th</sup> Oct 2022**

## Who we are

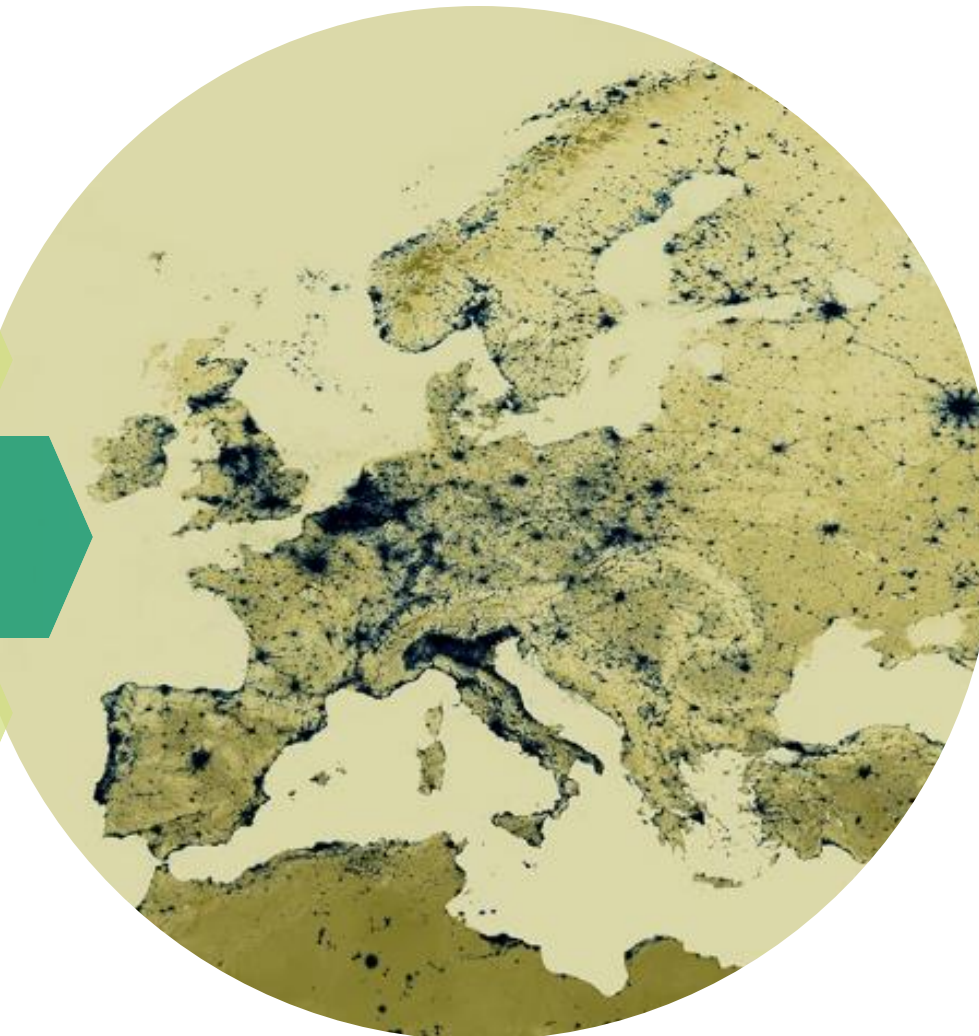
Europe's engine for innovation in sustainable energy

Empowering every stage of the innovation process

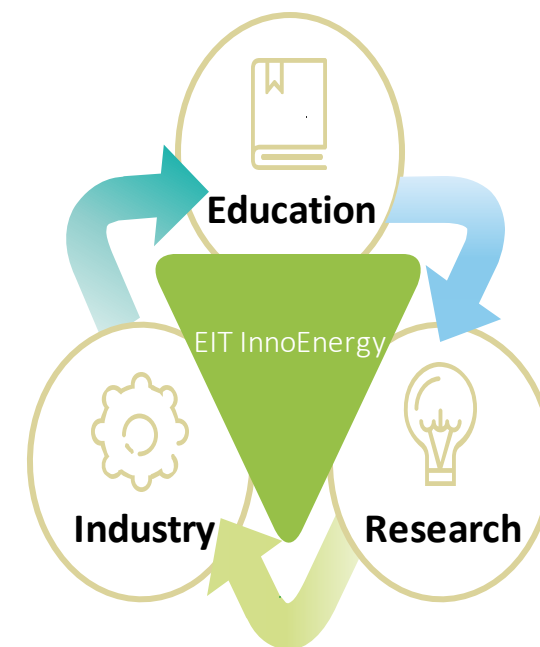
Investing in people, technologies, businesses

Established 2010: supported by the EIT

Public-private partnership aiming for financial sustainability



## Knowledge Triangle



## Our goal: accelerate the energy transition

- **Ensure security and safety of supply**
- **Reduce costs in the energy value chain**
- **Reduce CO<sub>2</sub> emissions**
- **Improve European competitiveness**
- **Remove barriers to innovation**
- **Encourage sustainable growth**
- **Create jobs**



## Thematic fields and technology focus



Energy for Circular Economy



Energy storage



Energy efficiency



Energy for Transport and Mobility



Renewable energies



Smart and efficient buildings and cities



Smart electric grid





+200 VENTURE IN OUR PORTFOLIO



## Connecting entrepreneurs and start-ups to markets and customers



### Tailored business support



Product: potential, development, pilot, launch



Market: opportunities, positioning, modelling, planning



People: capabilities, training, support, mentoring



Finance: seed money, VCs, angels, equity

**Viable technologies, sustainable businesses, entrepreneurial spirit**



<p><small>FlexiDAO</small></p> <p><i>Enabling a new decentralised, green energy world</i></p> <p><small>Netherlands / Spain Renewable energy</small></p>	<p><small>C-Green</small></p> <p><i>Converting sludge into clean biofuel</i></p> <p><small>Sweden Energy for circular economy</small></p>	<p><small>Elestor</small></p> <p><i>The large scale storage solution</i></p> <p><small>Netherlands Energy storage</small></p>
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A glowing lightbulb is centered in the image, set against a background of a dense field of green leaves. The lightbulb is illuminated from within, casting a soft glow. The text is overlaid on the lightbulb and the surrounding foliage.

# Circular Economy Industry decarbonization



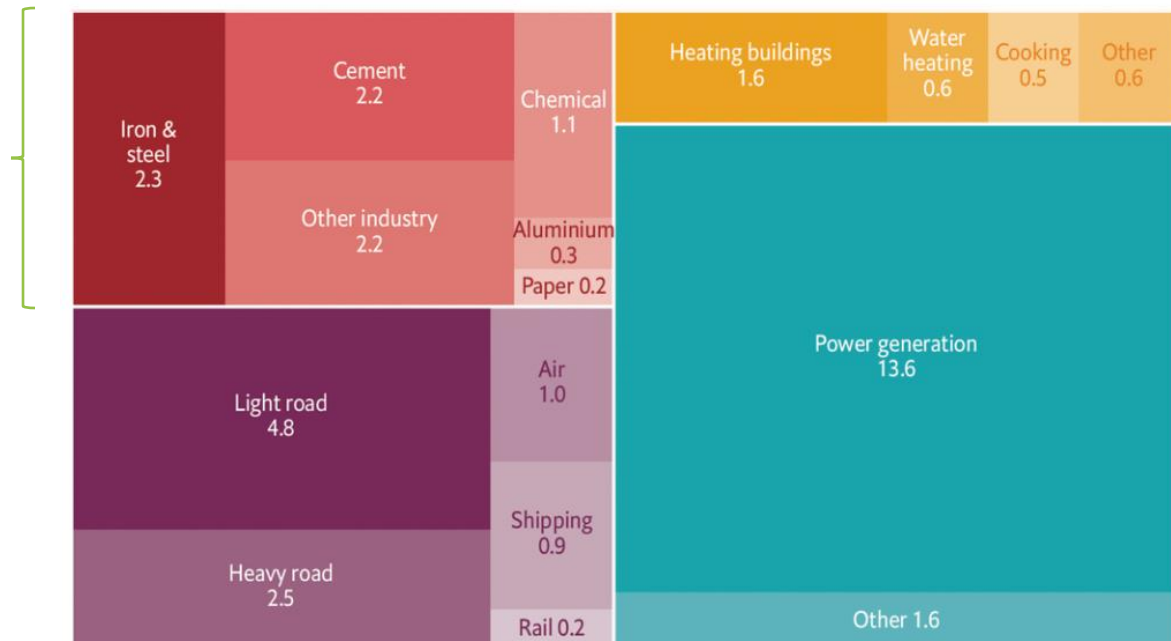
**Electrification** is already underway with the increased renewable penetration (wind, solar and storage) driven by falling cost and supportive policies to reduce fossil fuels and CO<sub>2</sub> emissions.

Industrial CO<sub>2</sub> emission, so far, has focused on the **supply-side**: reducing emissions from the production of steel, cement, chemicals, etc.

Far less attention has been given on the **demand-side**: how a more circular economy can reduce emissions by use-and-reuse materials that already exists.

Global energy-related CO<sub>2</sub> emissions, by sector, 2014, tonnes bn  
Total: 36.2bn

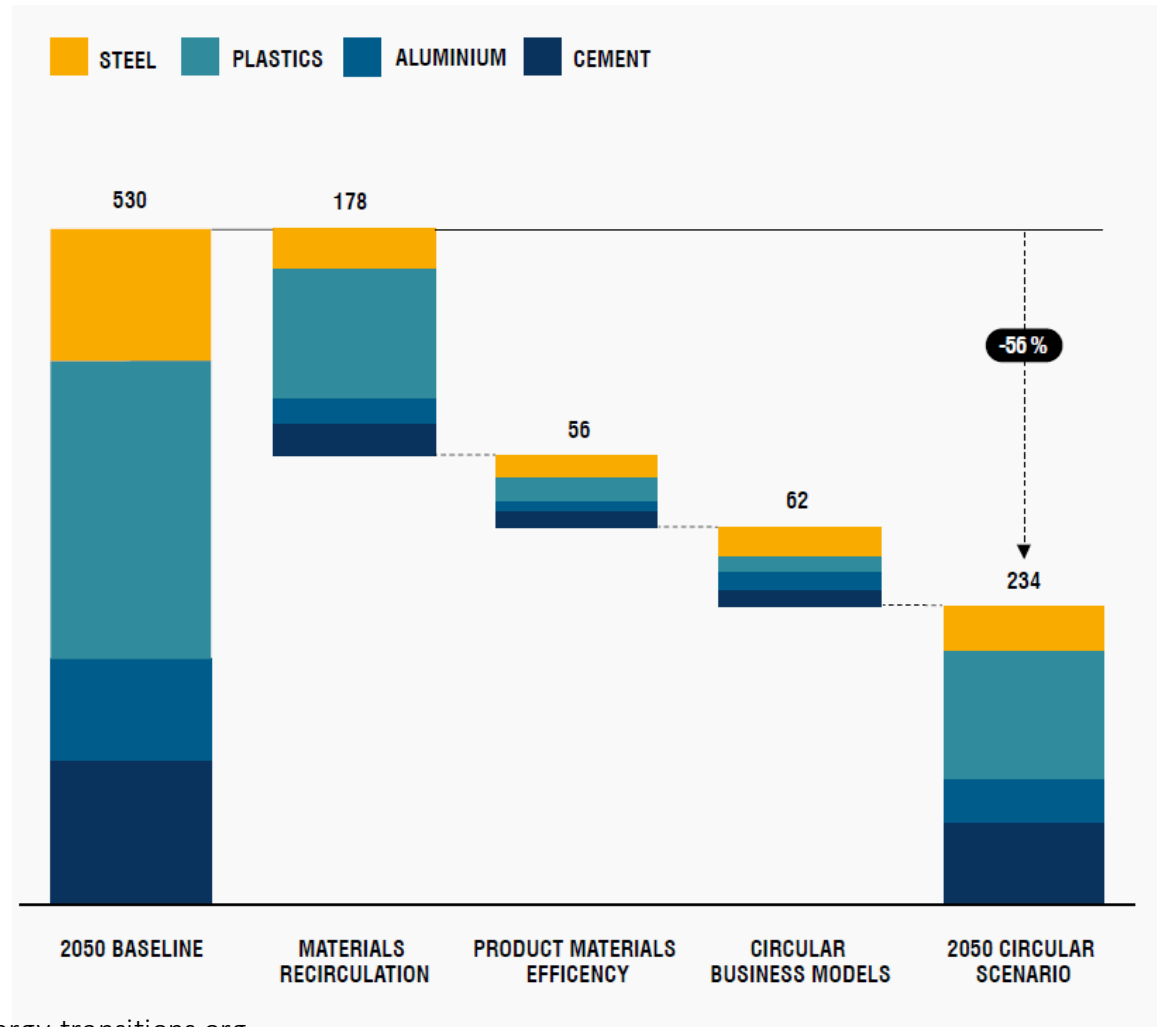
**Hard-to-abate industry CO<sub>2</sub> emissions:**  
**8,3 bn tonnes (23%)**



**Electrification (Power and light road) CO<sub>2</sub> emissions:**  
**18,4 bn tonnes (50%)**

## EU EMISSIONS REDUCTIONS POTENTIAL FROM A MORE CIRCULAR ECONOMY, 2050

Million tons OF CARBON DIOXIDE PER YEAR



## Energy for Circular Economy

### Bioeconomy



- Solid biomass
- Biogas & bio-SNG
- Biofuels

### Waste solutions



- Waste-to-energy
- Waste-to-fuels
- Recycling and materials recovery

### Power-to-X



- Power-to-hydrogen / gas / liquids
- Power-to-heat
- Carbon capture storage and utilization (CCSU)

### Circular materials



### Biowaste streams



### Waste-to-Fuels



### Recycling in renewables



### Power-to-X



### Digital circularity



### Waste heat valorisation



### e-Fuels



### Carbon valorisation



## C-Green provides HTC technology for converting wet biowaste into dry and solid bio-coal

Use case: pulp mill's sludge conversion into biofuel, which will be used as electricity in the mill and district heating in the nearby town Heinola, Finland



### OxyPower HTC™

#### Key features:

- Sludge capacity: 25,000 tons/year
- Biocoal capacity: 5,000 tons/year
- Low OPEX
- Low CAPEX - Easy to deploy, operate and maintain
- Uses the chemical energy in the sludge – no external heat needed.
- Facilitates the recovery of nitrogen (N) and phosphorus (P)
- Reduces transportation costs and emissions by handling sludge on-site.



Patented hydrothermal carbonization (HTC) and wet oxidation technology sold in pre-manufactured container-size modules.

EcoBean is the first bio-refinery that will fully process spent coffee grounds into valuable products leaving no waste behind





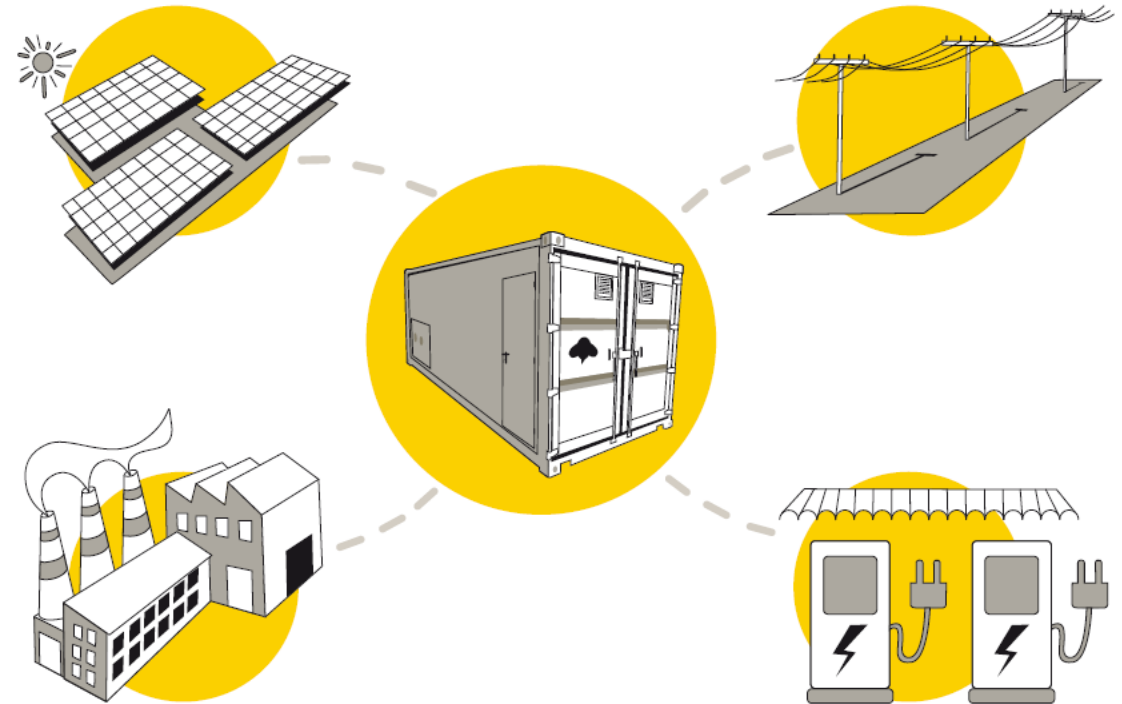
# At BeePlanet Factory we integrate management of second-life batteries from electric vehicles following the principles of the circular economy

## SUSTAINABILITY AND DECARBONIZATION

One **BeePlanet Factory** battery reduces CO<sub>2</sub> emissions into the atmosphere by up to 70%, compared to a new battery. Also, it does not consume new raw materials, including such complex and limited materials as lithium, nickel, cobalt, copper and aluminum. In addition, they are housed in reused second-hand maritime containers.

## HIGH PERFORMANCE

We reuse the highest-quality resources: lithium-ion batteries from the automotive industry. We group them into replaceable units so that there is no end date on this second useful life.



## CHALLENGES AND OPPORTUNITIES:

- ✓ Policy: industrial roadmap should include Circularity
- ✓ Better CO2 pricing / ETS
- ✓ Investment in innovation and R&D
- ✓ New Business models (Circularity-as-a-Service, Mobility)
- ✓ Digitalization of the supply-chain (CO2 tracking, industry value chain footprint)
- ✓ Enabling technologies (blockchain, AI, robots)
- ✓ Demand-side opportunities (recirculation and efficiency of materials)



# Thank you, any questions?

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