

Luxembourg, September 28, 2012

Our Ref. GPI/TCA/VJE/SDA

**Subject: Official Mission to China from November 26 to 30, 2012.**

Dear Madam, Dear Sir,

I have the pleasure to announce that the Chamber of Commerce of the Grand Duchy of Luxembourg, in close cooperation with the Ministry of the Economy and Foreign Trade and with "Luxembourg for Business", will organize an Official Mission to China which will last from the 26<sup>th</sup> to the 30<sup>th</sup> of November 2012. The delegation will be led by H.R.H. the Hereditary Grand Duke of Luxembourg and H.E. Mr Etienne Schneider, Minister of the Economy and Foreign Trade.

The mission will start in the political capital **Beijing** and this destination will be an opportunity for Luxembourg companies to join the official delegation on a daytrip to **Tianjin**. The mission will continue to **Chongqing** before heading to the final destination **Shanghai**. Even though Shanghai will be the home base of the delegation, a daytrip to **Suzhou** will offer you a better understanding of the economic dynamic within the Yangtze River Delta. In the cities of Tianjin, Chongqing and Suzhou, business meetings, tailored to the participant requirements, will be organized with local companies.


Although Beijing is the political capital of China and home to many State Owned Enterprises; Tianjin, located on the coast and only 1 hour drive time away from Beijing, is the industrial-commercial centre of Northern China. With a nice mix of SOEs, private Chinese companies and Foreign Owned Companies, Tianjin developed rapidly into an important business hub. Beside many Chinese majors, the China Automotive Technology and Research Center (CATARC) is headquartered in Tianjin and thanks to their presence I am pleased to announce an automotive focused event, organized in close cooperation with CATARC and which will take place in Tianjin.

Chongqing is the largest economic center on the upper-reaches of the Yangtze River and the main beneficiary of the "Go West" policy. The key industries in Chongqing are the automobile and motorcycle industries, electronics and ICT-technologies sectors, high-tech industry equipment manufacture and logistics. Also Chongqing wants to develop itself into a financial services centre and therefore offers true opportunities for first movers of this sector.

Next to Shanghai, Suzhou is the largest industrial city in the Yangtze Delta. Suzhou is well-known for its Industrial Park Export Processing Zone and its Hi-Tech Industrial Development Zone. Both projects attracted many foreign investors but are also ideal ground for Chinese companies willing to go abroad.

You are kindly invited to complete the attached registration form and send it back to Mrs Viviane Hoor, fax: 42 39 39-822, e-mail: [viviane.hoor@cc.lu](mailto:viviane.hoor@cc.lu) no later than October 12, 2012. After this date, business meetings cannot be guaranteed. The cancellation fee will be 200 €. For further information about this upcoming mission, feel free to contact Mr. Daniel Sahr (tel: 42 39 39-313).

Sincerely Yours,



Pierre Gramegna  
Director General

Attachment: Registration form, institutions in China.

**The Luxembourg Chamber of Commerce is a founding member of „Luxembourg for Business“ and „Luxembourg for Finance“ launched in 2008.**

Adresse postale:

Chambre de Commerce  
L-2981 Luxembourg

Bureaux:

7, rue Alcide de Gasperi  
Luxembourg

Tél.: (+352) 42 39 39-1  
Fax: (+352) 43 83 26

Mail: [chamcom@cc.lu](mailto:chamcom@cc.lu)  
Web: [www.cc.lu](http://www.cc.lu)