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CHAMBER OF COMMERCE OF THE GRAND DUCHY OF LUXEMBOURG

RUSSIAN REGION DAY:
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PRESENTATION OF THE LUXEMBOURG
COMPANIES

PARTICIPANT: IAN CRESSWELL

NATIONAL AGENCY
FOR INNOVATION AND RESEARCH

LUXINNOVATION



Luxinnovation stimulates the competitiveness of Luxembourg's economy through research, innovation, creativity and design by providing a wide range of integrated and tailor-made services. The Agency is a key partner for all who are interested in launching innovative activities in Luxembourg – from entrepreneurs, start-up companies and researchers to foreign enterprises and investors.

www.luxinnovation.lu

CHAMBER OF COMMERCE OF THE GRAND DUCHY OF LUXEMBOURG



■ **BIG FOUR**

PARTICIPANTS: AIGUL ASFAROVA – DANARA UNGUNOVA

Deloitte.

In Luxembourg, Deloitte consists of more than 1500 employees and is amongst the leading professional service providers on the market. For over 60 years, Deloitte has delivered high added-value tax, consulting and audit services to national and international clients. Over the last years Deloitte has developed a strong Russian initiative involving a number of native Russian speakers working in various service lines. Deloitte Luxembourg is a member of the Deloitte Touche Tohmatsu network, one of the world's leading professional services firms.

www.deloitte.lu

PARTICIPANTS: OLIVIER BERTRAND - PAVEL NESVEDOV



EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. EY develops outstanding leaders who team to deliver on its promises to all of our stakeholders. In so doing, it plays a critical role in building a better working world for its people, for its clients and for its communities.

<http://lu.ey.com>

CHAMBER OF COMMERCE OF THE GRAND DUCHY OF LUXEMBOURG



■ INDUSTRIES

CODIPRO - ALIPA



YOUR PARTNER FOR SUCCESS

PARTICIPANT: ANDREI KHAMENKA



CODIPRO designs and manufactures high quality swivel lifting rings. They are patented, comply with the strictest safety standards and are particularly suitable for lifting and rotating heavy loads. Its customers are mainly traders in lifting and handling equipment, general mechanical engineering companies, the mould industry (production or use of plastic or metal injection moulds) and manufacturers or handlers of heavy and/or bulky machinery.

Our product/services

- Handling and lifting equipment
- Handling equipment - Continuous isolated loads

www.codipro.net

CTI SYSTEMS S.A.



YOUR PARTNER FOR SUCCESS

PARTICIPANT: IRINA VASILYEVA



CTI Systems operates an engineering centre and a modern production and assembly hall at Lentzweiler (Luxembourg) and employs around 220 highly-qualified people and has 50 years of experience in the supply of aircraft MRO equipment, turnkey automated materials handling, heavy-load storage and surface treatment systems. CTI Systems provides turnkey solutions from the planning of material flows to engineering, automation and the integration of warehouse management software. It serves sectors as diverse as the aviation industry, the commercial vehicle and agricultural equipment sector, the railway industry, the paper and printing industry, the steel and aluminium industry and foundries.

www.ctisystems.com

LINDAB S.A.



YOUR PARTNER FOR SUCCESS

PARTICIPANT: SERGEV TERENTYEV



Design, manufacture and installation of the pre-fabricated steel buildings for industrial, commercial and warehousing use, office and sport facilities.

ASTRON - member of LINDAB group – is Europe's largest manufacturer of pre-fabricated steel buildings, having its headquarters in Luxembourg. One of the 3 ASTRON production sites is located in Russia - Yaroslavl.

ASTRON has more than 250 reference projects in Russia, including some sports and industrial buildings constructed in Nizhniy Novgorod region.

www.astron.biz

PAUL WURTH S.A.



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PARTICIPANT: STEFFEN KÖHLER



SMS group



Based in Luxembourg since its creation in 1870, Paul Wurth is one of the world leaders in design and supply of technology and plant for the iron & steel industry, non-ferrous metallurgy. Customer proximity and international project performance are ensured by a worldwide presence. On regional level, Paul Wurth has gained excellent reputation for planning and managing major construction and infrastructure projects.

Through its company CTI Systems, the Group also offers automated material handling and storage solutions for heavy loads, coating and assembly lines for railway and automotive industry, as well as solutions for aircraft MRO, painting and manufacturing.

Products & services:

Blast furnace plants, coke oven plants, agglomeration plants, non-ferrous: technology, design, equipment supply, plant building; environmental protection technologies, energy efficiency solutions, modernizations; project and construction management

www.paulwurth.com

CHAMBER OF COMMERCE OF THE GRAND DUCHY OF LUXEMBOURG



■ LOGISTICS

CFL MULTIMODAL



YOUR PARTNER FOR SUCCESS

PARTICIPANT: FERNAND RIPPINGER



CFL Multimodal, a subsidiary of the CFL Group, is the first multimodal operator in Luxembourg, with 30 years of experience in combined transport and 350 employees in 5 companies that complement each other in the areas of logistics and combined transport.

CFL Multimodal offers a large portfolio of services: combined rail-road transport, rail freight solutions, road transport solutions, warehousing and all other services of the logistics chain, including customs clearance, and logistics solutions customized to fit the customer's needs.

The ideal geographic position of the Bettemburg terminal at the heart of Europe positions CFL Multimodal as a central logistics hub able to provide regular transport relations to the ports of the North Sea, as well as the Baltic Sea and Southern Europe, in cooperation with its rail freight sister-company CFL cargo.

www.cfl-mm.lu

CHAMBER OF COMMERCE OF THE GRAND DUCHY OF LUXEMBOURG



■ FINANCIAL SECTOR

EAST-WEST UNITED BANK



YOUR PARTNER FOR SUCCESS

PARTICIPANTS: DENIS DUBOVTSEV – RYABIN NIKITA



East-West United Bank S.A. (EWUB) is a Luxembourg bank with Russian capital that has been inaugurated in the Grand-Duchy of Luxembourg in 1974, and this year the Bank will be celebrating its 40th anniversary. The bank's long-standing traditions have been successfully adapted to modern society's needs and in 2013, the Bank has recorded a profit on its operations for the fifteenth consecutive year.

EWUB acts as a two-way bridge between the East and the West connecting Russian and CIS businesses to Europe and helping European partners to be established in Russia.

www.ewub.lu

EUROPEAN CAPITAL PARTNERS



YOUR PARTNER FOR SUCCESS

PARTICIPANT: JEAN-NICOLAS BRAUN

EUROPEAN CAPITAL PARTNERS
S.a. Luxembourg

European Capital Partner is a Luxembourg based Asset Management Company, structuring and managing Special Investment Funds for Entrepreneurs and Active Investors looking for a different approach to investing.

It focuses on global markets investment opportunities, combining a Private Equity background with independent market research capabilities to identify potential investments offering an attractive expected return.

It covers a broad range of investment issues that Entrepreneurs and Active Investors have to deal with, ranging from the set-up, administration and operational management of dedicated funds to the provision of market research and active portfolio management services.

www.ecp.lu

PARTICIPANT: SIMON-PIERRE SAVERYS – GULNARA TIKHONOVA

FINIMMO Luxembourg

Finimmo, approved as Financial Sector Professional (PSF) by the Luxembourg Financial Sector Supervisory Commission (www.cssf.lu), is a consultant specialising in the structuring and management of transnational real estate investments.

Since it was founded in 2003, Finimmo has developed an expertise which is today recognised by the market's leading players. Investing in foreign real estate requires extremely meticulous analysis, not only of all the parameters concerning the asset itself, but also the objectives being pursued by the investors. These objectives must then be considered in terms of the legal and fiscal provisions of each state concerned, the relations between which are governed by bilateral agreements, which are often very complex. In this area, failure to acknowledge data and even the slightest negligence could end up comprising a whole transaction.

www.finimmo.com

PARTICIPANT: DAVID MOSCATO



LogiConsultant

LogiConsultant offers a wide range of integrated services, including: tax advisory, business consulting and asset management.

It provides consultancy as to privates as to companies in: management and investments' strategy, international development, financial and fiscal matters. Logisconsultant's team advises and assists internationally minded clients in coordinating their interests, often spread over different countries.

Logiconsultant works together with partners and world-wide offices to offer a full service to both local and international clients.

www.logiconsultant.com

LUXINVEST CAPITAL ADVISORS



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PARTICIPANT: ALAIN MESTAT



Luxinvest Capital Advisors is a Luxembourg based boutique wealth advisory firm specialising in providing UHNW individuals and their families with solutions pertaining to:

- Asset protection
- Wealth preservation
- Succession planning

www.luxinvest.lu

PARTICIPANT: JORAM MOYAL



MMS is an independent business and litigation law firm in Luxembourg with strong international ties which offers its clients:

- Personal assistance for each client
- Advice in all important areas of Luxembourg law
- Extensive knowledge and experience in German and English law
- Co-operation with a European network of business law firms for our international clients
- Services in English, French, German, Portuguese, Russian, Dutch and Luxemburgish
- Flexible and transparent fee arrangements

Its clients include companies, entrepreneurs, individuals and institutions.

www.mms-legal.com

NORDEA BANK S.A.



YOUR PARTNER FOR SUCCESS

PARTICIPANTS: CHRISTOPH MÜLLER – ROLAND HEIN



Nordea Bank S.A. is a wholly-owned subsidiary of the Nordea Group, the largest financial services group in Northern Europe. Headquartered in Luxembourg and with branch offices in Switzerland and Singapore, Nordea Bank S.A. focuses on international Private Banking and Fund Distribution. Our 400 employees serve a wide spectrum of international clients in many countries worldwide. Nordea offers wealth management with a human touch and firmly believes that this is the value-added dimension underlying our financial figures. Its investment specialists, wealth planners and account managers, and their respect for your priorities, are the collective reason why people become its clients – and why they remain clients for many years.

www.nordea.lu

PARTICIPANT: JEAN-PAUL LETOMBE



OtimO advises companies looking for strategic partnerships in their development, and investors looking for investment opportunities.

OtimO proposes services in:

- Project Definition & Follow-up : Investment Opportunities and Projects Portfolios
- Project Financing : Funding Strategy and Investment / Financing Vehicles
- Strategic & Business Development Consulting
- Business Consulting (IT, Operations, Treasury, Finance ...)

Our clients, partners and prospects are:

- Investment Banks, Investment Funds, Sovereign Funds and Industrial Families,
 - Global / Local Financial Institutions (in conventional / Islamic finance),
 - Supra-national organizations, or Governments,
- which we serve throughout Europe, Middle East and Eastern Europe.

www.otimo.lu

PARTICIPANTS: LORENZO RAFFAGHELLO – RITSAERT TRAMPE



TrustConsult Group is a mid-sized Luxembourg originated, dedicated Trust House active in cross-border Corporate and Tax Structuring, with an international presence in several key jurisdictions including Brussels, Luxembourg, Geneva, Hong Kong, Shanghai and Istanbul.

It establishes and manages regulated and non-regulated entities, on behalf of wealthy individuals and corporate groups.

They are unique by combining international presence, local expertise and operations, and are committed to providing a personalized and responsive services enabling fast and reliable decision making.

www.trustconsultgroup.com

PARTICIPANT: IGOR ISMAGILOV



Through a combination of skills in the field of finance, structuring, law, and accounting, Vistra's clients can benefit from a multi-jurisdictional and personal approach, delivered by a team of professionals with an in-depth understanding of the often complex needs of every client. Its services includes company formation and management, offshore incorporations, fund formation and administration, trustee services, family office, marine and aviation and accounting services. Vistra employs around 350 professionals in 30 offices covering 21 jurisdictions, with each of our offices providing the full range of trust, fund, corporate and estate planning solutions.

Vistra is a unique player in the trust and fiduciary industry, boasting the most balanced geographic reach globally while always guaranteeing the personal and tailored service that its clients deserve.

www.vistra.com

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■ ICT

POST LUXEMBOURG



YOUR PARTNER FOR SUCCESS

PARTICIPANT: MIKE BECKERS



POST Telecom, the number one telecom operator in Luxembourg, offers:

- Fixed and mobile services in Luxembourg
voice, secured data services, Internet access, datacenter & cloud services
- International connectivity with TERALINK,
POST's international fibre optic network with 16 PoPs in Europe,
offering 100 Mbps to 100 Gbps links (<http://www.posttelecomblog.com>)
- Convergent international services and real-time business applications
Managed PBX, a multitude of Cloud Services, CDN Services, anti-DDoS, etc.

www.post.lu