**Seminar: « Business Opportunities with Multilateral Banks»  
Draft programme** (as of 25th of November)

**Friday, 29th of November 2019**

*Venue: Luxembourg Chamber of Commerce*

09.00 Registration

09.30 **Introduction**Ms. Violaine Mathurin, Advisor, International Affairs, Luxembourg Chamber of Commerce

09.40 **Overview of the Asian Development Bank (ADB)  
Doing Business with the ADB**Mr. Ashraf Mohammed, Deputy Director General, Procurement, Portfolio and Financial Management Department (PPFD)

10.15 **ADB project pipelines: Climate Change & Finance**Mr. Frédéric Asseline, Principal Climate Change Specialist, Sustainable Development and Climate Change Department (SDCC)

10.45 Coffee-break

11.00 O**verview of the European Bank for Reconstruction and Development (EBRD)** Mr. Christian Hartung, Manager, Business Development

11.30 **Overview of the African Development Bank (AfDB)**Mr. Ashraf Hussein Ayad, Lead Procurement Policy Officer

**12.00 Q&A**

12.30 Networking Lunch

**14.00 Overview of the European Investment Bank (EIB)   
Mr. Jose Luis Alfaro, Head of Procurement**

**14.30 Q&A**

14.45 Programme Closing

15.00 **One to one meetings with ADB, AfDB, EIB and EBRD specialists**

Asian Development Bank representatives:  
Mr. Ashraf Mohammed, Deputy Director General, PPFD  
Mr. Frédéric Asseline, Principal Climate Change Specialist, SDCC

African Development Bank representative:   
Mr. Ashraf Hussein Ayad, Lead Procurement Policy Officer

European Bank for Reconstruction and Development representative:   
Mr. Christian Hartung, Manager, Business Development

European Investment Bank

**Mr. Jose Luis Alfaro, Head of Procurement**

17.00 End of the event