



Luxembourg LOGISTICS HUB

KOREA



Logistics Hub Luxembourg



LOGISTICS: A KEY SECTOR OF THE ECONOMIC DEVELOPMENT POLICY



LUXEMBOURG BASICS

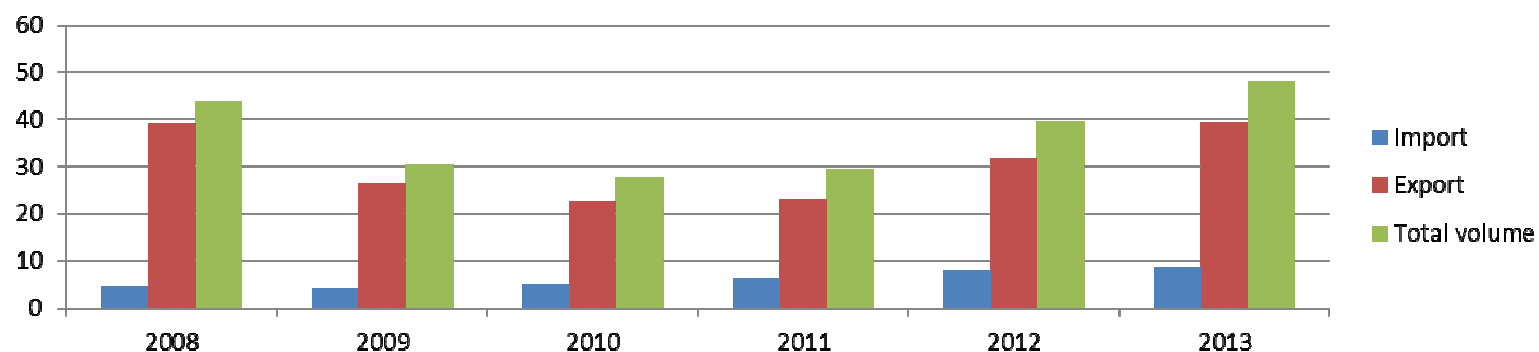
The Heritage Foundation's Index of Economic Freedom 2013:

- Luxembourg ranks 15th out of 177 countries
- Luxembourg ranks 3rd in the Eurozone
 - ❑ Trade freedom index (11th out of 177)
 - ❑ Investment freedom index (1st out of 177)
 - ❑ Financial freedom index (4th out of 177).
- ❖ Luxembourg controls its public debt (20.8% of GDP)
- ❖ One of the last remaining European country with an AAA rating
- Luxembourg offers an attractive and competitive business environment with sound public finances.

LUXEMBOURG-KOREA TRADE IN GOODS

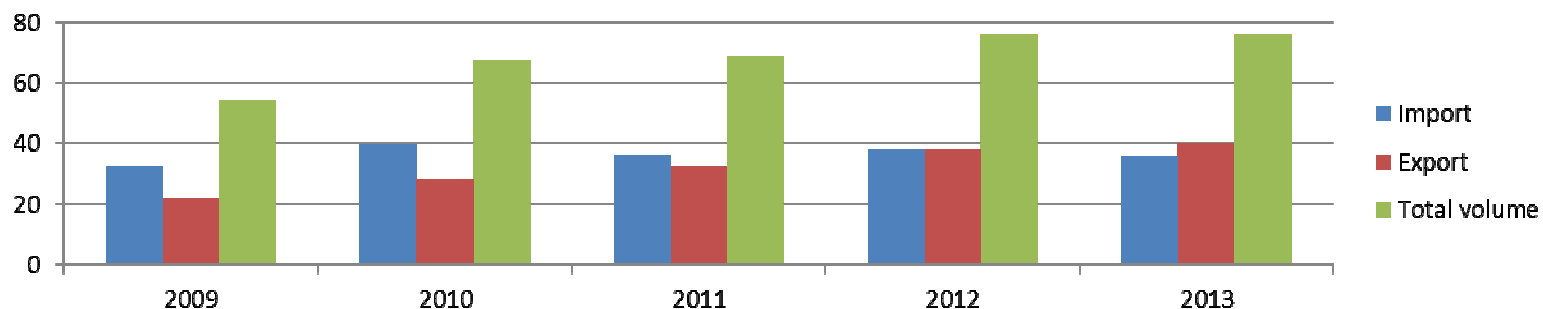
(IN **MILLIONS** OF EUROS)

LUXEMBOURG'S IMPORTS FROM AND EXPORTS TO KOREA



EU-KOREA TRADE IN GOODS

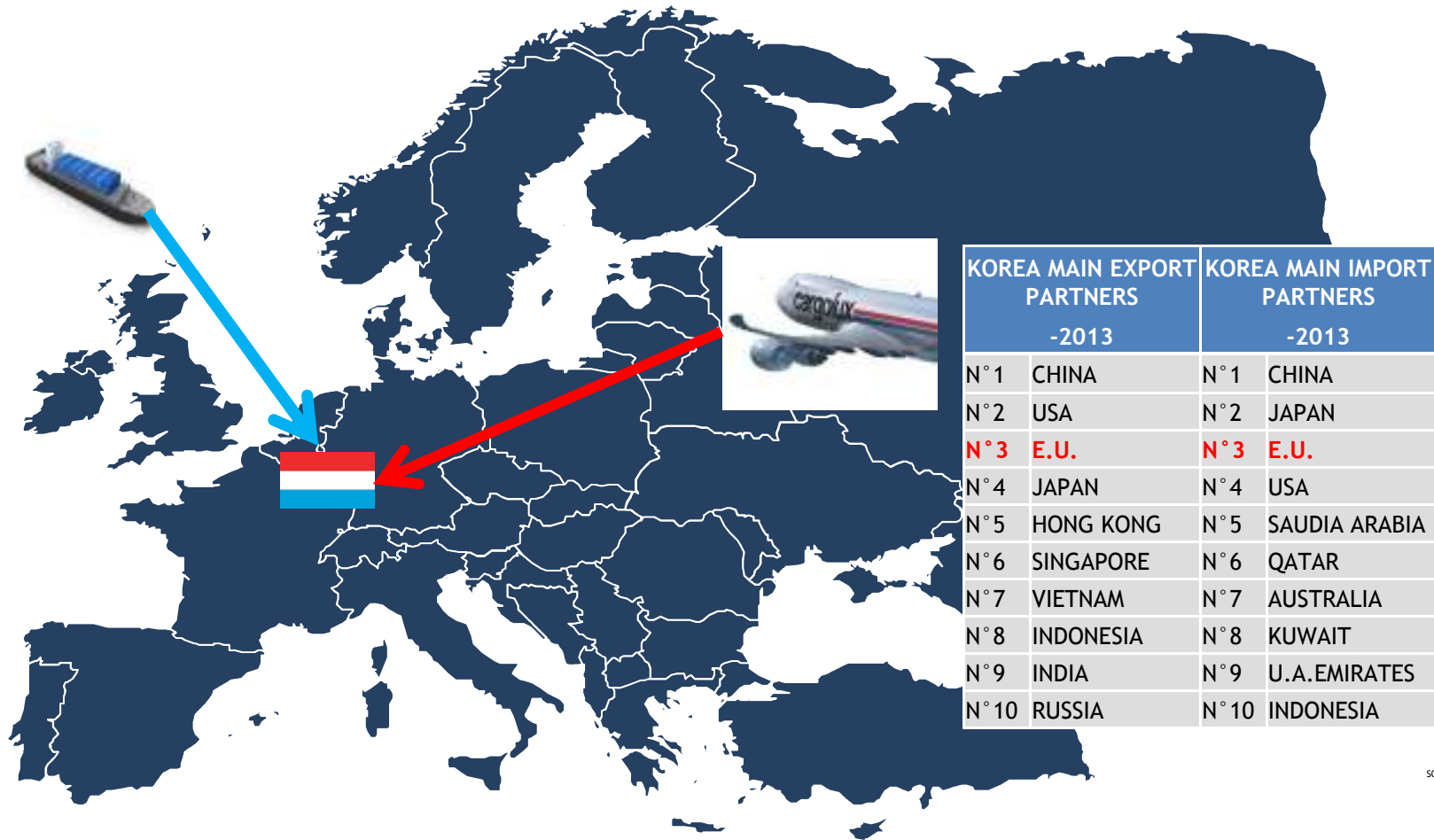
(IN **BILLIONS** OF EUROS)



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AN IDEAL GATEWAY TO & FROM EUROPE



SOURCE: UTIKAD

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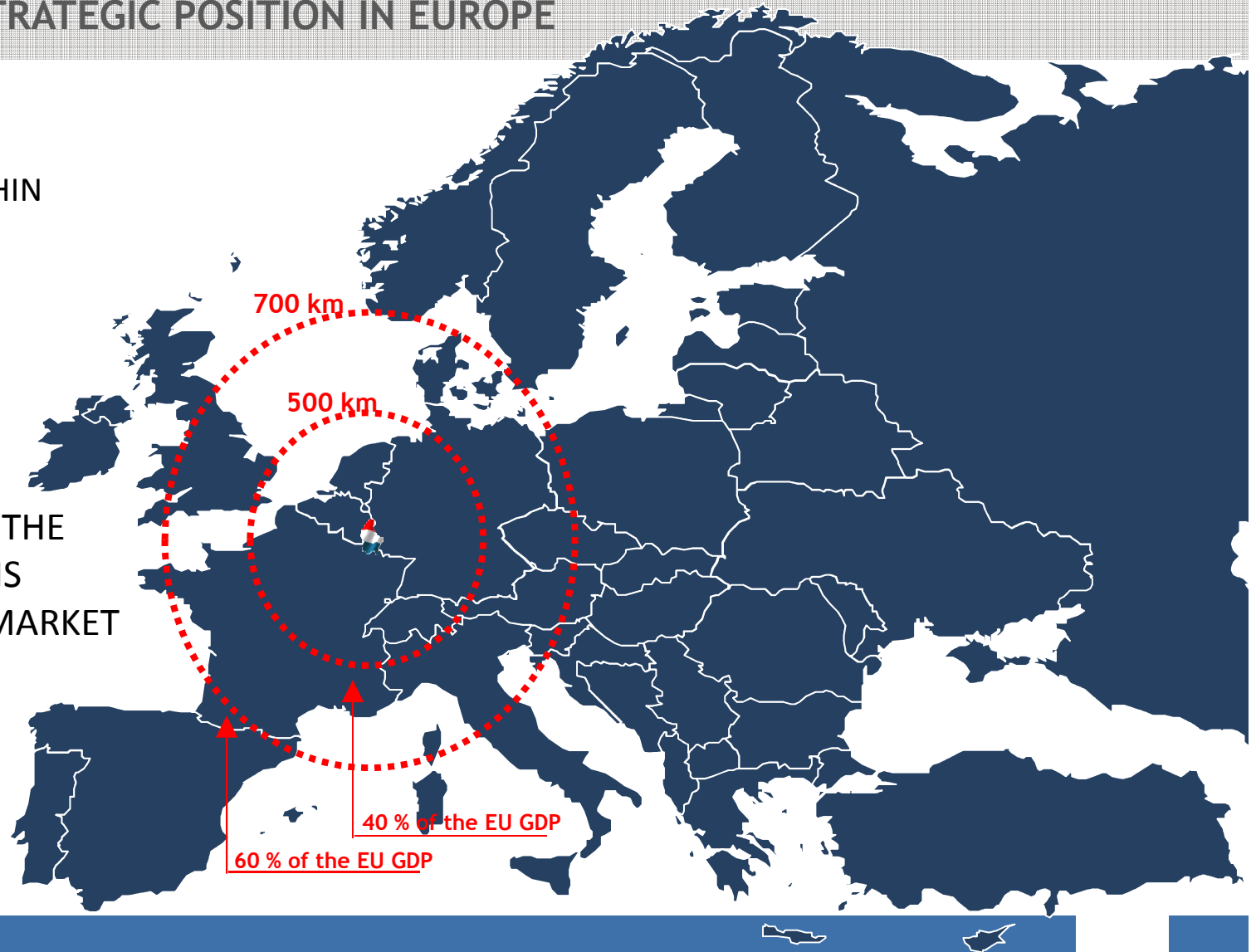


A HIGHLY STRATEGIC POSITION IN EUROPE

60% OF EU GDP WITHIN
700 KM
OF LUXEMBOURG



A GATEWAY TO THE
500 MILLIONS
EU CONSUMER MARKET



40 % of the EU GDP
60 % of the EU GDP

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A LEADING FREIGHT AIRPORT IN EUROPE

- PRESENCE OF LEADING AIR CARRIERS



- OFFERS DIRECT FLIGHTS FROM & TO ALL CONTINENTS

- FAST, SECURE and EFFICIENT

- HANDLING CAPACITY OF 1,2 MIO TONNES/YEAR
- UNCONGESTED
- QUICK TURNAROUND TIME
- SHORT AIRCRAFT/TRUCK DISTANCE
- TAPA CERTIFIED

- EXPERTISE IN SPECIAL CARGO



3 CARGO FLIGHTS PER WEEK
BETWEEN LUXEMBOURG AND
KOREA



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AN EXTENDED GATEWAY FOR MAIN EUROPEAN PORTS

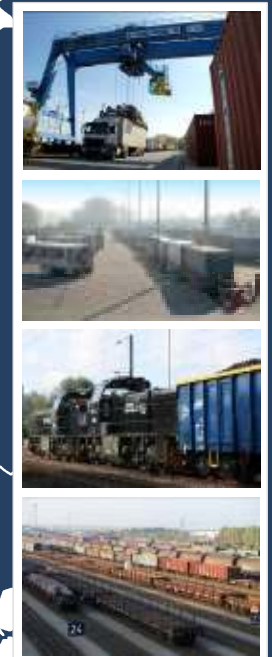
- SCHEDULED **ROAD CONNECTIONS**
- RELIABLE **RAIL CONNECTIONS** TO THE PORTS OF THE NORTH SEA, THE BALTIC SEA, AND THE MEDITERRANEAN SEA

➤ **WITH MULTIMODAL SERVICES**

- WELL EQUIPPED CONTAINER TERMINAL
- RAIL MOTORWAY PLATFORM
- COMBINED TERMINAL (ROAD+RAIL)

➤ **AND RAIL FREIGHT SERVICES**

- MARSHALLING YARD
- LONG HAUL TRANSEUROPEAN SERVICES

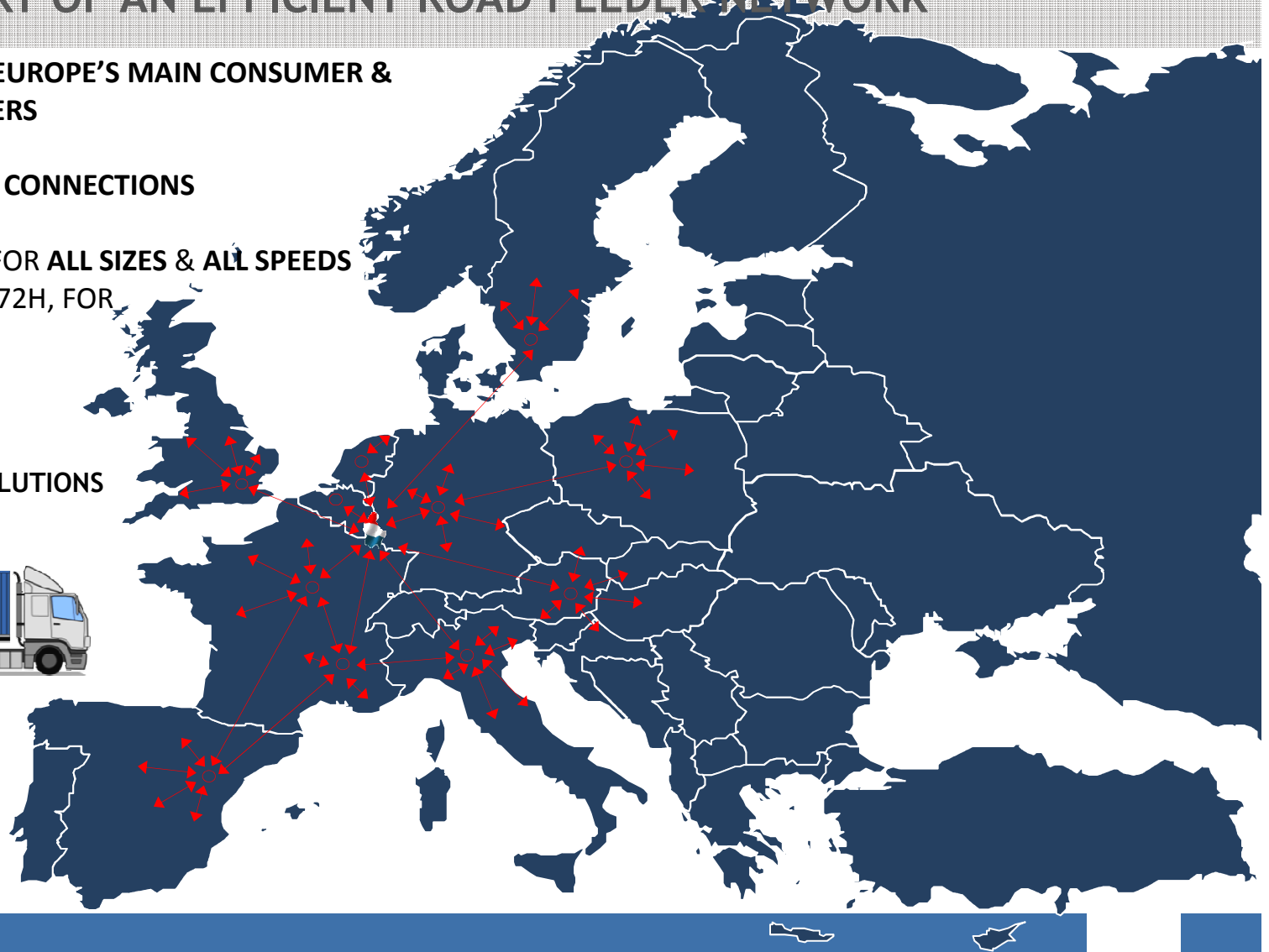


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IN THE HEART OF AN EFFICIENT ROAD FEEDER NETWORK

- **IN PROXIMITY OF EUROPE'S MAIN CONSUMER & INDUSTRIAL CENTERS**
- **SCHEDULED ROAD CONNECTIONS**
- **SERVING EUROPE FOR ALL SIZES & ALL SPEEDS WITHIN 24H, 48H, 72H, FOR**
 - Full- and Partloads,
 - Groupage
 - Parcel and Express
- **TRACK & TRACE SOLUTIONS**



AN EASY LOGISTICS ENVIRONMENT

○ EASY AND FAST IMPORT/EXPORT PROCEDURES

- COOPERATIVE AND EFFICIENT CUSTOMS ADMINISTRATION
- TOWARDS A PAPERLESS ENVIRONMENT
(e.g. e-customs, IATA e-freight)
- SINGLE WINDOW FOR LOGISTICS
- AUTHORIZED ECONOMIC OPERATOR / FISCAL REPRESENTATION
- RECOGNIZED CERTIFICATION AND HOMOLOGATION AGENCY (SNCH)
(for automotive, electronics components and medical devices)

○ DEDICATED LOGISTICS PARKS

- EUROHUB CENTRE (dedicated to air-freight logistics)
- EUROHUB SOUTH (predominantly rail-freight logistics)

KEY TAX CONSIDERATIONS WHEN IMPORTING GOODS INTO THE EU

IMPORTING GOODS GENERATES

↳ THE PAYMENT OF CUSTOMS DUTIES (if any)

AND

↳ THE PREFINANCING OF VALUE ADDED TAX (indirect tax)



THIS HAS A NEGATIVE IMPACT ON TREASURY/CASHFLOW

LUXEMBOURG OFFERS SOLUTIONS TO AVOID THIS DRAWBACK

↳ THE POSSIBILITY TO STORE THE GOODS IN A BONDED WAREHOUSE UNTIL A SELLING ORDER (WHICH ALLOWS TO POSTPONE THE PAYMENT OF IMPORT DUTIES)

↳ NO VAT PREFINANCING IN LUXEMBOURG (AUTOMATIC AND UNCONDITIONED)

GREEN LOGISTICS: ENVIRONMENT RESPECTFUL

- High expertise in **multimodal solutions** (European cross point for rail network)
- Implementation **Eco labels** like the “**Lean & Green**” program (reduction of 20% of CO2 emission over 5 years)
- **Urban logistics** developments in process (improve quality of live and reduce pollution)

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KEY FIGURES

- 800 Companies in Luxembourg
- 13.000 direct employees
 - ✓ 4% of the Labour Force
- 2,5% of Luxembourg GDP
 - ✓ 850 million added value (2011)

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QUALITY SERVICES OFFERED BY KEY PLAYERS

