

N/Ref.: TCA/LAN EXPOREAL 2015

V/Ref.:-

## **EXPO REAL 2015 in Munich**

Dear Sir or Madam,

On behalf of the Chamber of Commerce, I have the pleasure to invite you to participate in our Luxembourg Pavilion at the International Trade Fair for Property and Investment **EXPO REAL** which will be held from the **5**<sup>th</sup> **to the 7**<sup>th</sup> **October 2015** in Munich.

As the largest real estate and investment trade fair in Europe next to MIPIM in Cannes, EXPO REAL represents the whole supply chain of the international real estate sector, from conception and design through investment and financing, realization and marketing to operation and use. In 2014, **EXPO REAL attracted 1.653 exhibitors and 36.893 participants from 74 countries**.

During the 18<sup>th</sup> edition of the fair, the Grand Duchy of Luxembourg will be present for the 7<sup>th</sup> consecutive time with a National Pavilion, where Luxembourg companies can exhibit their services and products in an "open space" stand. The Chamber of Commerce will organize a Luxembourg Day on the first day of the exhibition (5<sup>th</sup> of October) with a reception inaugurating the joint stand.

If you are interested in exhibiting at the Luxembourgish National Pavilion, the Chamber of Commerce offers you different exhibition packages: The premium package for companies that wish to exhibit a project model amounts to 19.000€. A personalised totem is available at the rate of 12.500€. The sponsoring package amounts to 7.500€. Please note that the participation fees are no longer subsidized by the Committee for the Promotion of Luxembourgish Exports (COPEL).

Please note that due to the high number of requests, only official stand partners are allowed to use the available exhibition space in order to welcome their clients.

In case of interest, I kindly ask you to return the attached application form by **Monday, 27**<sup>th</sup> **of April 2015 at the latest**. If you have further requirements, the Chamber of Commerce gladly offers customized solutions that suit the needs of your company. For further information the International Affairs team of the Chamber of Commerce will be glad to assist you (Contact persons: Ms. Sarah Nilles / Ms. Anne-Marie Loesch; Tel: 42 39 39 – 316/312; Email: <a href="mailto:exporeal2015@cc.lu">exporeal2015@cc.lu</a>).

Sincerely yours,

Carlo Thelen Director General