



Luxembourg, November 5, 2015.

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MIPIM 2016 in Cannes (France)

Dear Sir or Madam,

On behalf of the Chamber of Commerce, I have the pleasure to invite you to participate in our Luxembourg Pavilion at the International Real Estate Investment Fair **MIPIM**, which will be held from the **15th to the 18th of March 2016** in Cannes.

As the largest real estate fair in Europe next to EXPO REAL in Munich, MIPIM brings together the most influential players from all international property sectors - office, residential, retail, healthcare, sport, logistics and industrial - offering access to development projects and sources of capital worldwide. In 2015, **MIPIM attracted 2.445 exhibitors and 21.400 participants from more 89 countries.**

During the 27th edition of the fair, the Grand Duchy of Luxembourg will be present for the 11th consecutive time with a National Pavilion, where Luxembourg companies have the opportunity to exhibit their services and projects in an "open space" area. The Chamber of Commerce will organise an Official Reception on the third day of the exhibition (17th of March), highlighted by the presence of H.E. Mr Etienne Schneider, Minister of the Economy of Luxembourg.

If you are interested to exhibit at the Luxembourg National Pavilion, the Chamber of Commerce offers you the following exhibition packages: The premium package for companies that wish to exhibit a project model amounts to 19.000€. For a personalised totem, the rate is 12.500€ and the sponsoring package amounts to 7.500€.

Due to the high number of requests, I would like to kindly remind you that only official exhibitors are allowed to use the available exhibition space in order to welcome their clients.

Please return the attached application form by **Wednesday 9th of December 2015 at the latest.** If you have further requirements, the Chamber of Commerce will gladly assist you in order to find a customised solution suiting your expectations. As the availability of each of the above mentioned packages is limited, the "first come, first served" rule will be applied. For further information, the International Affairs of the Chamber of Commerce will be glad to assist you (Contact persons: Ms Violaine Mathurin / Ms Anne-Marie Loesch; Tel: 42 39 39 – 481/312; Email: mipim2016@cc.lu).

Sincerely yours,

Carlo Thelen
Director General