November 15 2019 Luxembourg Chamber of Commerce





319 on the www.cc.lu website. (The public price for non members

Participation is free of charge for members of the Luxembourg Chamber of Commerce\*



In the 9th edition of #TheCultureFactor conference we will explore the impact of culture on the success of businesses large and small. Join us and our international line-up of experts from Luxembourg, Nigeria, Japan, Australia, the Netherlands, the USA, Poland, Belgium, the UAE, the UK, and Germany to discover how you can harness the power of #TheCultureFactor to drive success with a global mindset.

For more information on this year's #TheCultureFactor conference go to: hofstede-insights.com/theculturefactor 2019.

### **PROGRAMME**

09:00

#### **OPENING**

Egbert Schram, CEO Hofstede Insights Carlo Thelen, General Director of the Chamber of Commerce

09:15

#### **ENERGIZER**

Candida Snow, Hofstede Insights

09:30

#### GLOBAL MINDSET?

SHIFT YOUR PARADIGM

Okey Okere, Hofstede Insights

10:00

#### **KEYNOTE SPEECH**

Nicolas Mackel, CEO at Luxembourg for Finance

10:30

Learn something new around a great cup of tea or coffee

11:00

# NEGOTIATE LIKE A LOCAL - INCREASE YOUR SUCCESS RATE IN INTERNATIONAL BUSINESS.

Jean-Pierre Coene, Hofstede Insights Marc Jacobs, Hofstede Insights 11.30

# BUILDING A CROSS-CULTURAL MINDSET IN INTERNATIONAL TEAMS, A CASE STUDY

Bas Bredenoord, HR Director Mars International Travel Retail

12:00

LUNCH Keep the conversation going during a delicious lunch served at the venue.

13:15

#### WORKSHOPS (and coffee)

DRIVING SUCCESS WITH A GLOBAL MINDSET (SEE NEXT PAGE FOR MORE DETAILS)

15:15

## ATTRACT AND RETAIN TALENTS

Tatjana Von Bonkewitz, Hofstede Insights Yuriko Miyazaki, Hofstede Insights

15:45

SURPRISE SPEAKER

16:15

#### PANEL DISCUSSION

IN THIS PANEL DISCUSSION, EXPERTS WILL SHARE INSIGHTS ON HOW TO ALIGN GLOBAL STRATEGIES WITH LOCAL REALITIES TO DRIVE SUCCESS WITH A GLOBAL MINDSET.

16:45-17:00

**CLOSURE** 

## **WORKSHOPS**

AS PART OF OUR CONFERENCE PROGRAMME THIS YEAR YOU WILL GET THE CHANCE TO TAKE PART IN A TWO-HOUR WORKSHOP WITH SOME OF OUR TOP SENIOR CONSULTANTS, PARTICIPANTS WILL LEAVE THE WORKSHOPS WITH READILY APPLICABLE SOLUTIONS. PLEASE NO TE THAT SOME OF THE WORKSHOPS INCLUDE PRE-WORK, MORE INFORMATION ON THE WEBSITE.

## Culture, the ultimate growth hack for your brand

Martin Karaffa, Hofstede Insights, & Kunal Parikh, Managing partner at TwentyFive For anyone interested in understanding the impact of culture on marketing and communication.

## Exploring the Global Language of Organisational Culture

B/ BRINGING ORGANISATIONAL CULTURE TO LIFE IN MULTI-NATIONALS WITH THE MULTI-FOCUS MODEL ON CULTURE

David Morley & Wassim Karkabi, Hofstede Insights

For Chairman, Vice Chairman, CEO, Managing Partner, Board Member, Change Directors Includes a Culture Team Scan

- How to double your success rate in International Business
- Marc Jacobs & Jean-Pierre Coene, Hofstede Insights
  For Start-ups, Scale-ups, SMEs
- D/ Doing Business in Luxembourg

With Cindy Tereba and Tatjana Von Bonkewitz For anyone interested in doing business in Luxembourg

E/ The balancing act in finance. Innovation vs Compliance

Egbert Schram & Piotr Gryko, Hofstede Insights

For financial institution leaders, innovators and consultants. Includes a Culture Team Scan







# #TheCultureFactor

Conference



NICOLAS MACKEL
CEO at Luxembourg for Finance

A career diplomat, Nicolas has worked at the European Court of Justice and the Ministry of Foreign Affairs. He was the Deputy Chief of Mission at Luxembourg's Embassy in Washington DC and the Consul General in Shanghai, promoting Luxembourg's economic interests throughout China.



BAS BREDENOORD

HR Director Mars International Travel Retail Growing a global business by growing the right people, building strong leadership, rooted in deep customer understandina



KUNAI PARIKH

Managing partner at TwentyFive

TwentyFive serves as a business partner to Procter & Gamble. The most advanced marketing communications company in Europe. Born by coming together of WPP and Pilot, we provide a leading edge E2E Model fueled by data and technology.



OKEY OKERE

Managing director of Hofstede Insights Nigeria

Okey is a consultant and a seasoned expert in organisational culture and intercultural management.

He has served as COO and in senior

managerial positions in numerous notable Nigerian firms.



YURIKO MIYAZAKI

Associate Partner of Hofstede Insights

Yuriko has worked in the human resource and organizational development sector for over 30 years. She consults and trains a large variety of executives from young entrepreneurs to top executives in Fortune 500 companies.



JEAN-PIERRE COENE

Associate Partner of Hofstede Insights

Jean Pierre offers his clients pragmatic, workable tools and know-how in finding new ways of gaining market share and solve cultural problems in real business situations.



CANDIDA SNOW

Associate Partner of Hofstede Insights

Candida designs and delivers intercultural programmes identifying and developing the competences and skills crucial to her clients' success.



EGBERT SCHRAM

Group CEO of Hofstede Insights
Dutchman living in Finland. Known for
his ability to enable consultants and
clients alike to deconstruct cultural
theory into actionable cultural transformation programs, such as the C.E.O.
and Cultural Ambassador programs.



# #TheCultureFactor

Conference



MARTIN KARAFFA

Associate Partner of Hofstede Insights

Expert brand strategy consultant, specialising in the impact of culture on global brands and marketing campaigns, Martin has worked for BBDO, JWT, Ogilvy and Mather.



PIOTR GRYKO

Associate Partner of Hofstede Insights

Senior Partner at House of Skills, Transition Management Expert and associate partner of Hofstede Insights, Piotr has helps some of the worlds' largest organisations understand and change their Culture.



WASSIM KARKABI

Managing director of Hofstede Insights MENA Wassim helps Multinational and Regional organisations identify and resolve their Board, Executive, Leadership & Business Growth challenges.



DAVID MORLEY

Managing director of Hofstede Insights Australasia

David is a recognised expert who helps people, companies and cultures work better together by helping them define the best culture for their organisation and teams



MARC JACOBS

Associate Partner of Hofstede Insights

Marc uses his wealth of hands-on expertise in managing across cultures at an executive level to invest in innovative positive impact companies and supports the Luxembourg start-up ecosystem.



CINDY TEREBA

Director International Affairs at the Luxembourg Chamber of Commerce



TATJANA VON BONKEWITZ
Managing director of Hofstede Insights
Luxemboura-Belaium

Tatjana helps companies retain and attract talent by delivering tailor made development opportunities for leaders,



# #TheCultureFactor

Conference

Organised by:





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