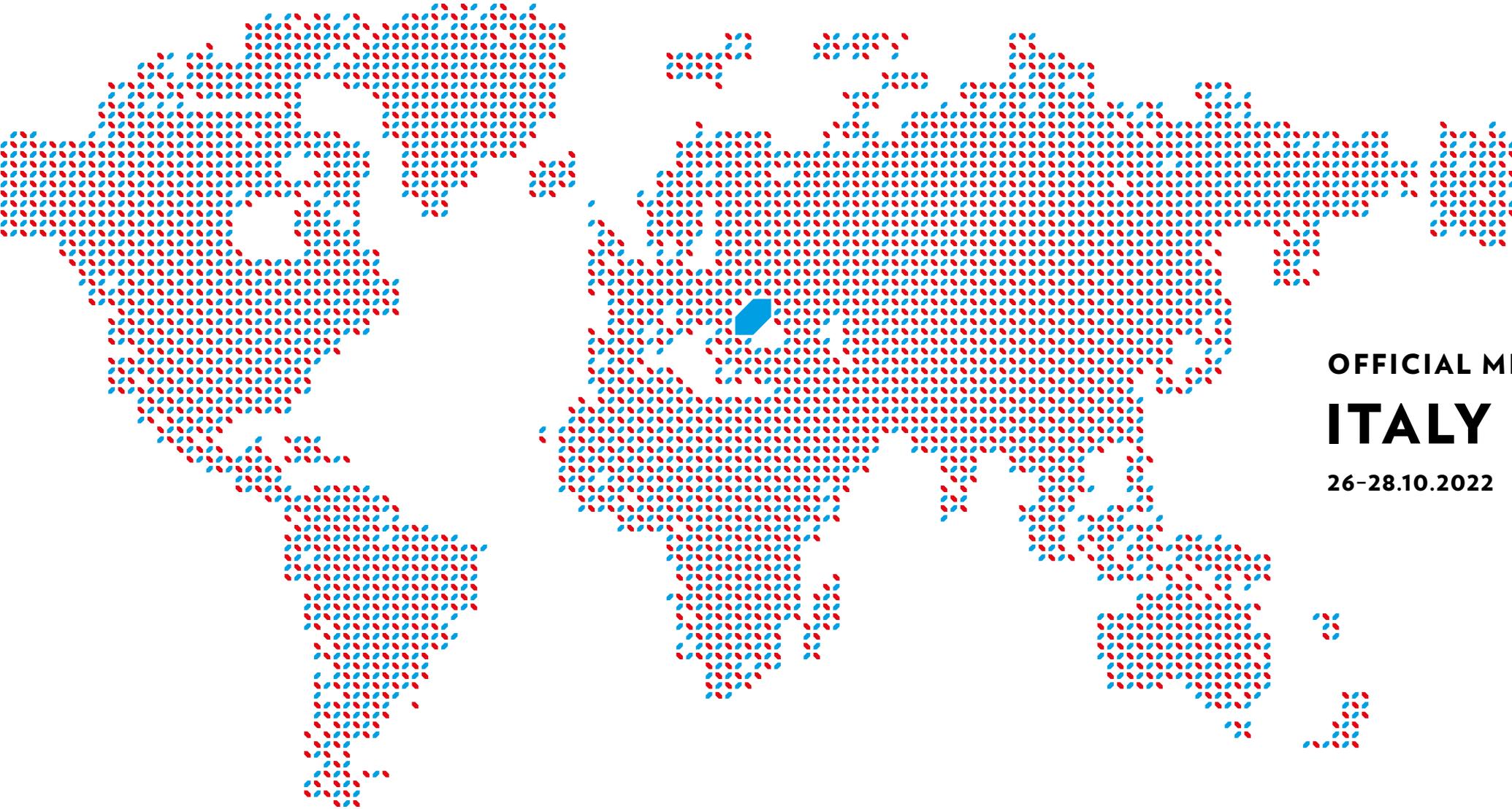


OFFICIAL MISSION TO ITALY

26-28.10.2022





**OFFICIAL MISSION TO
ITALY**
26-28.10.2022



XAVIER BETTEL
Prime Minister





LEX DELLES

Minister for Small and Medium-Sized Enterprises

Minister for Tourism



PARTICIPANTS

OFFICIAL DELEGATION

MINISTRY OF STATE

XAVIER BETTEL
Prime Minister

LYNN TOCKERT
Conseiller diplomatique

FRANK GENOT
Conseiller économique

CÉLINE DERVEAUX
Attachée presse

MAX GUTENKAUF
Chargé de communication digitale

MIKE GIRA
Officier de sécurité

CHRISTIAN SCHMIT
Officier de sécurité

MINISTRY OF SMALL AND MEDIUM-SIZED ENTREPRISES AND TOURISM

LEX DELLES
Minister for Small and Medium-Sized
Enterprises / Minister for Tourism

RENÉ KLENSCH
Minister's Security Officer

LIZ THIELEN
Charge of the Directorate General
for Tourism

GILLES SCHOLTUS
Head of the Middle Classes Branch

RACHEL NEGRI

Government Attaché, Directorate
General of Tourism

DAMIEN VALVASORI
Communication Officer

EMBASSY OF THE GRAND DUCHY OF LUXEMBOURG IN ITALY

MICHÈLE PRANCHÈRE-TOMASSINI
Ambassador

SABRINA COPPI
Counselor

EMBASSY OF ITALY IN LUXEMBOURG

DIEGO BRASIOLI
Ambassador

CONSULATE OF LUXEMBOURG IN FLORENCE

STEFANO CACCIAGUERRA
Honorary Consul

ORGANIZATIONS / INSTITUTIONS

CHAMBER OF COMMERCE LUXEMBOURG

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CEO

EDITH STEIN
Senior International Affairs Advisor, Middle East,
Europe (South/South-East)

NIL BLANCHY
Senior International Affairs Advisor, Europe

CAMERA DI COMMERCIO ITALO-LUSSEMBURGHESE

FABIO MORVILLI
Chairman

LUISA CASTELLI
Managing Director

LUXEMBOURG CONVENTION BUREAU

FRANÇOIS LAFONT
CEO

TIZIANA CARUSO
Business Development Manager

26 LUXEMBOURG FOR TOURISM

VALERIO D'ALIMONTE
Luxembourg for Tourism GIE,
Head of Content and Communication

LIZ MORIS
Luxembourg for Tourism GIE,
International Trade relations

28 LIST - LUXEMBOURG INSTITUTE OF SCIENCE AND TECHNOLOGY

FRANCESCO FERRERO
Director - ITIS Department



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SERGE THILL Accompagnateur d'entreprises responsables					
AUTOMOTIVE PARTS CONSULTING					
NADIA DISSELHOFF Global Business Development Manager					
BCS, BURQUEL CONSULTANCY SERVICES					
NADINE BURQUEL Director					
BSP					
CAROLINA VASSELLI Senior Associate					
CODIPRO					
SÉBASTIEN DEBLIRE Key Account Manager					
MARCO POZZI General Manager Codipro Italia					
FABRIZIO CASCIANI Sales Manager Codipro Italia					
LOREDANA TRICCA Owner					
CONCIERGE TAYLOR MADE					
LOREDANA TRICCA Owner					
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	GIUSEPPE STALTARI FERRARO Manager - Audit			LUCA TACCINI Sales Manager Italy	
	PETAR PETROV DIONISSIEV Partner - Audit			LUXAIRGROUP	
	AMEDEO PEDINI Senior Manager - Audit			VINCENZO MANZELLA Marketing Director	46 MOTOR DEVELOPMENT INTERNATIONAL - AIRMOBILITY ITALY 50
				ARLETTE MARZI Sales Manager	GIOVANNI MONNI Chairman of the Board
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	FLASH EUROPE			LUXCONTROL	MOUTARDERIE DE LUXEMBOURG 51
	MALIKA LAMAMRA Franchise International Business Development Manager			ANGELO TOMASINI Area Manager Italy	ROLAND MUNHOWEN Administrateur
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	DAVIDE RUGGERI Sales Manager Italy			DR FRANCESCO BONGIOVANNI Group Leader, Compute and Data Services	NCR BIOCHEMICAL LUX 52
				MOTOR DEVELOPMENT INTERNATIONAL	SIMONE PELLIZZARI Director
	GCORE		44		48 MICHELE NOVI Gérant
	PETER SODERMANS Director Global Government Relations			CYRIL NEGRE President	MARCO NOVI Gérant
	ANDRE REITENBACH Managing Director			MONIQUE BERTHO General Manager	49
	SEVA VAYNER Product Director Cloud			LORENZO TONELLI Engineer Coordinator Research Center	NDM ARCHITECTURA 53
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	PASCAL FABER Director				NO HUNGER
					REZA ZAIN JAUFEEALLY Co-founder



PARFI GROUP

MASSIMO GILOTTI

Relationship Manager

PASSA PAROLA MAGAZINE

MARIA GRAZIA GALATI

Consultante en communication

PWC LUXEMBOURG

MURIELLE FILIPUCCI

Partner

ANDREA MONTRESORI

Partner

DAVIDE VISIN

Director

PROPERTIES SOLUTIONS

PATRICK COELHO

Director

QUALTEC

ALINE LEVESQUE

Administrator

STANISLAS SOKOLSKI

55 RAK PORCELAIN EUROPE

MARIELLA DI GIAMBATTISTA

Director of Operations

SVEN BODRY

Director of Operations

MIASSIMILIANO DOTTI

Sales Manager Italy

56 RESULTANCE

MARJORIE VOGHI

Associate Partner

EMMANUEL GAY

Partner

SIGHTSEEING.LU

LUC REIS

57 Managing Director

SOCIÉTÉ GÉNÉRALE LUXEMBOURG

XAVIER BLOUIN

58 CSR Director

LUCA LAZZATI

Deputy Head of International Desk -
Private Banking

SONNEG LUXEMBOURG

DIYAR YAKUBOV

Manager

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SPACE TIME

ANTONINO MANCUSO

COO

TELEMIS INTERNATIONAL

STEPHANE KETELAER

CEO

THE LOUPE

TETYANA KARPENKO

CEO

UNI CREDIT INTERNATIONAL

LUIGI COLAVOLPE

General Manager

VERA CORPORATE & FUNDS

FILIPPO CAMPAILLA

Managing Director

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LUXEMBOURG

LET'S MAKE IT HAPPEN

OPEN, RELIABLE, DYNAMIC

Luxembourg is a world-renowned international business location and a secure and reliable hub for cross-border activities in a number of fields, including the digital economy, finance, logistics, space technologies, smart mobility, health technologies and clean technologies. The country is situated at the heart of several major EU markets. Global players of all sizes use Luxembourg as a gateway to Europe and beyond, benefiting from its closeness to decision-making centres and its excellent access to world-wide markets.

Luxembourg is known for its economic and political stability as well as for its strong long-term growth prospects. One reason for its success is its ability to react quickly to new opportunities. It is the first country in the world to embrace Jeremy Rifkin's blueprint for a third industrial revolution designed to ensure a resilient and sustainable economy by 2050, thanks to a fully interconnected ecosystem encompassing intelligent transport, renewable energy and new communications technology. It is also at the fore-front of integrating the principles of the circular economy into public procurement procedures. Its financial services industry leads the world in the listing of green bonds and is first in establishing itself as a hub for climate finance.

Already a global leader in satellite communications and broadcasting, Luxembourg has taken an audacious step towards becoming a major player in the management and use of space resources for the benefit of humankind. Building on decade-long experience in mining, finance and space, the country has developed a suitable legal framework to allow this to happen and is today a European hub for commercial space activities.

This characteristic openness and willingness to test new innovative solutions, as well as the diversity of its population and physical environments, make Luxembourg an attractive "living lab" to develop new products and services.



A UNIQUELY ATTRACTIVE BUSINESS ENVIRONMENT

Doing business in Luxembourg is simple. Successful governments willing to dialogue with companies have developed a favourable legal and regulatory environment. State-of-the-art infrastructures, excellent connectivity to markets and a strong reputation for commercial and political neutrality make Luxembourg an ideal place for international business to grow.

As a result, the world's largest steelmaker ArcelorMittal, satellite communication giant SES, automotive components maker Delphi, chocolatier Ferrero, tech firms Amazon, PayPal and eBay, as well as RTL Group, the leading European radio and TV broadcaster, and Cargolux, one of the world's leading all-cargo carriers, have chosen Luxembourg as a location for their global or European headquarters.

Luxembourg is also home to a vibrant and international start-up community. Numerous support measures for start-ups, from incubation to success and acceleration, are available and incubators and co-working spaces offer premises both to newly created firms and to international companies looking for their first foothold in Luxembourg.

As one of the world's leading and most international financial centres, Luxembourg offers excellent access to private financing as well as specific financial vehicles to structure private equity investments. Companies can also benefit from attractive public funding programmes that help them expand their activities and strengthen their competitiveness.



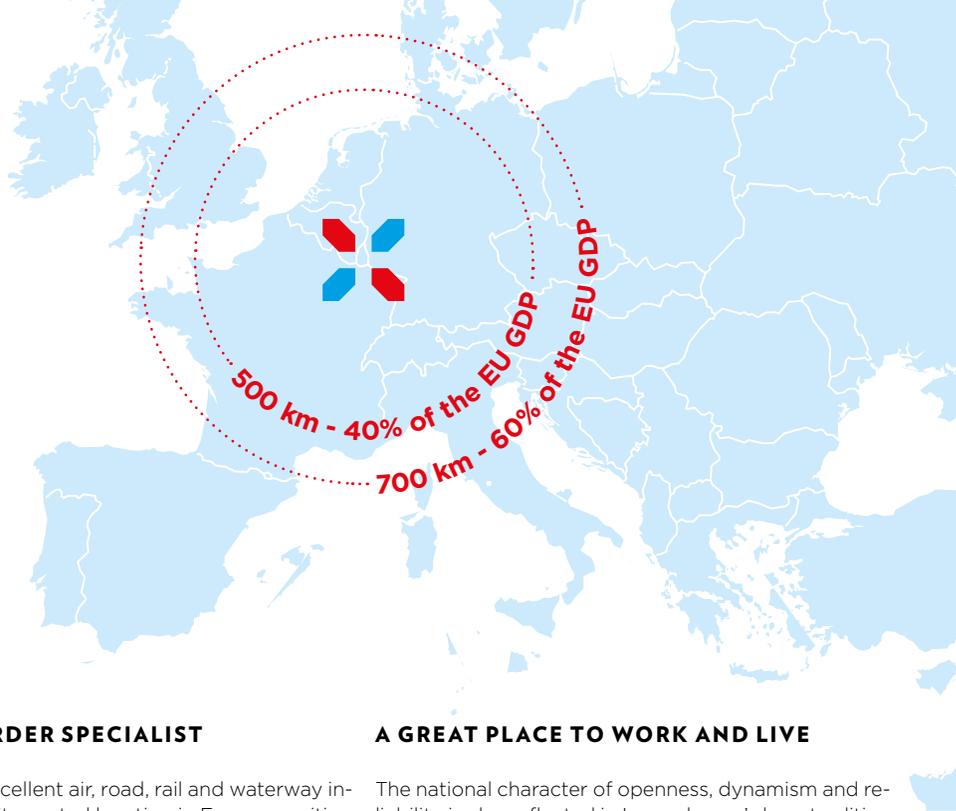
A MAGNET FOR TALENT

Luxembourg has an exceptionally skilled work-force and attracts both talented expats and cross-border commuters. It is one of the most international countries in the world with 47% of the population being non-Luxembourgish. Cross-border thinking, mobility and the cosmopolitan nature of its working population contribute to the country's high productivity. Due to the language skills of the workforce – fluency in three or more languages is the norm rather than the exception – companies speak their customers' language, a significant advantage. German, French and Luxembourgish are official languages and English is also widely spoken.

AN INNOVATION LEADER

Encouraging research, development and innovation is a national priority and the country invests heavily in both public and private research. Companies receive backing to help them develop innovative concepts, products and processes. Business-focused public research organisations collaborate with private businesses on R&D, product development and testing. Founded as recently as 2003, the University of Luxembourg today ranks among the world's top 250 universities.

Innovative activities such as biotechnology, fintech and the data-driven economy thrive in Luxembourg. The country has one of the best digital infrastructures in the world and plays a central role in the European network of high-performance computing currently being put in place. Its unique, business-oriented high-performance computer MeluXina became operational in spring 2021.



A CROSS-BORDER SPECIALIST

Luxembourg's excellent air, road, rail and waterway infrastructure and its central location in Europe position the country as a competitive inter-continental logistics hub. Paris is two hours away by high-speed train, and regular flights to London, Barcelona, Zurich and Milan take about 90 minutes. Frankfurt, Brussels and Amsterdam are closer still. 60% of the EU's GDP can be reached by road in less than a day or by air in a couple of hours. With its first-rate infrastructure and well developed international distribution network, Luxembourg is an ideal platform for reaching the European market of 445 million consumers.

A GREAT PLACE TO WORK AND LIVE

The national character of openness, dynamism and reliability is also reflected in Luxembourg's long tradition of welcoming foreign nationals and making them feel at home. With almost half of the national population and close to three quarters of the inhabitants of the capital coming from all over the world, a very international culture has developed. Well-respected international schools exist alongside public schools offering studies in Luxembourgish, German and French as well as programmes in English. The country's multinational makeup helps Luxembourg's politicians and entrepreneurs to understand their discussion and negotiation partners more easily and take on a mediation role whenever needed.

When it comes to career prospects, there is a world of opportunities in Luxembourg. The country has been voted a top-ranking place to live and work in multiple international surveys thanks to a stable economy, safe jobs and a generous social security system. Located in the beautiful green heartland of Europe and being exceptionally safe, Luxembourg is also a great place to live, travel and raise a family.



LUXEMBOURG AT A GLANCE





INTERNATIONAL HIGHER EDUCATION ATMOSPHERE IN LUXEMBOURG

The University of Luxembourg founded in 2003 is one of the youngest and most international universities in the world. Since its creation, the University of Luxembourg puts a focus on its multilingual and as well as in excellence in relevant research in targeted fields. It is definitely a modern institution with a personal atmosphere. It englobes 3 faculties, 3 interdisciplinary research centres and it counts around 6,700 students and 1,100 scientific and research staff.

In the yearly ranking Times Higher Education of young universities in the world, the University of the Grand Duchy ranks 25th.



INNOVATIVE AND STATE- OF-THE ART INFRASTRUCTURE CHARACTERIZES PUBLIC RESEARCH IN LUXEMBOURG

Since the 1980s, substantial reforms in the organisation and governance of the research and innovation system in the Grand Duchy have led to a strong expansion of public research. Today, Luxembourg's public research ecosystem is defined by its internationalism, multiculturalism, state-of-the-art infrastructure and the consolidation of excellence in key innovative areas regarding fundamental and applied research. Open access and science are other important features of the country's public research and innovation system. The mobility of researchers in the EU area and abroad is an essential feature of the Luxembourg innovation system ensuring high quality and performance in public research. In addition, Luxembourg offers an attractive and international environment for highly specialised researchers.

Luxembourg ranks among the "Strong Innovators", alongside countries like the Netherlands, Germany and Austria, in the European Commission's 2021 European Innovation Scoreboard.

The Ministry of Higher Education and Research acts as the lead ministry of the following public research and higher education institutions.



LUXEMBOURG, HIDDEN GEM FOR TOURISTS

Situated in the heart of Europe, Luxembourg is the world's only remaining Grand Duchy and is one of the smallest countries in Europe and in the world. Its location and its excellent accessibility speaks for itself. Luxembourg has a connection to over 85 European destinations, including direct flight connections to Italian cities.

Luxembourg is a crossroad for people coming from all over the world to discover our country. It is not only a great place to work and live, but also a perfect destination to take a break. Indeed, Luxembourg ticks all the boxes for a great holiday: Beautiful nature, fun activities, excellent gastronomy, fascinating culture and history. With its green landscapes, forests and vineyards, as well as numerous medieval castles and a capital listed as Unesco World Heritage site, Luxembourg offers an unforgettable journey.

From an economic point of view, Luxembourg is among the countries that have undertaken the greatest transformation over the past decades. On a large international scale, Luxembourg is synonymous with a strong economy and internationally known as one of the most important financial hubs in the world.

Luxembourg's economy is driven by its key innovative economic sectors such as automotive, ICT, space, cleantech, life sciences, etc. This favorable ecosystem for innovation, entrepreneurship, technology and knowledge transfer is the ideal environment to organize international conferences and congresses.

Ultimately, Luxembourg is somewhat of a hidden gem and a tourism destination that can be a special addition to any travel route.

