



**When location matters**

**Conférence des Ambassadeurs 2014**



# Luxembourg - basics



## National priorities to develop the economic diversification:








- ❖ Logistics is explicitly expressed as a top priority by the Government
  - Logistics
  - ICT
  - Health technologies
  - Environmental technologies
  
- ❖ Vision to develop Luxembourg as a major international logistics gateway and as center for international flow management
  
- ❖ Investments in the extension of existing state-of-the-art logistics infrastructures



# Logistics Hub Luxembourg



## Eurohub vision:

-   ➤ Gateway from/to and through Europe
-   ➤ Cross-dock hub for European land transport
-  ➤ European and regional distribution centre
-  ➤ Logistics centre for value added services
-  ➤ Traffic flow management services

# Logistics infrastructures



# Performing Logistics Services



## A national I.W.W. strategy



Port of MERTERT

- Position Mertert and Bettembourg as part of the “Extended Gates” strategies of Antwerp / Zeebrugge and Rotterdam aiming to shift a maximum of containers in the Hinterland of the sea ports

# Logistics infrastructures



# Performing Logistics Services



## A national airport strategy



### Aircargocenter FINDEL

- Develop Findel particularly in niche activities; perishables, pharmaceuticals, hazardous goods, valuable goods, live animals



# Performing Logistics Services



## The Luxembourg Freeport





# Logistics infrastructures



# Performing Logistics Services



## A national rail-road strategy



### Rail-Road Hub Bettembourg

- Develop the rail-road terminal of Bettembourg/Dudelange inside a pan-European network in cooperation with European seaports and rail-road terminals . Launching of new European new rail-road lines.



# Accessibility and connectivity

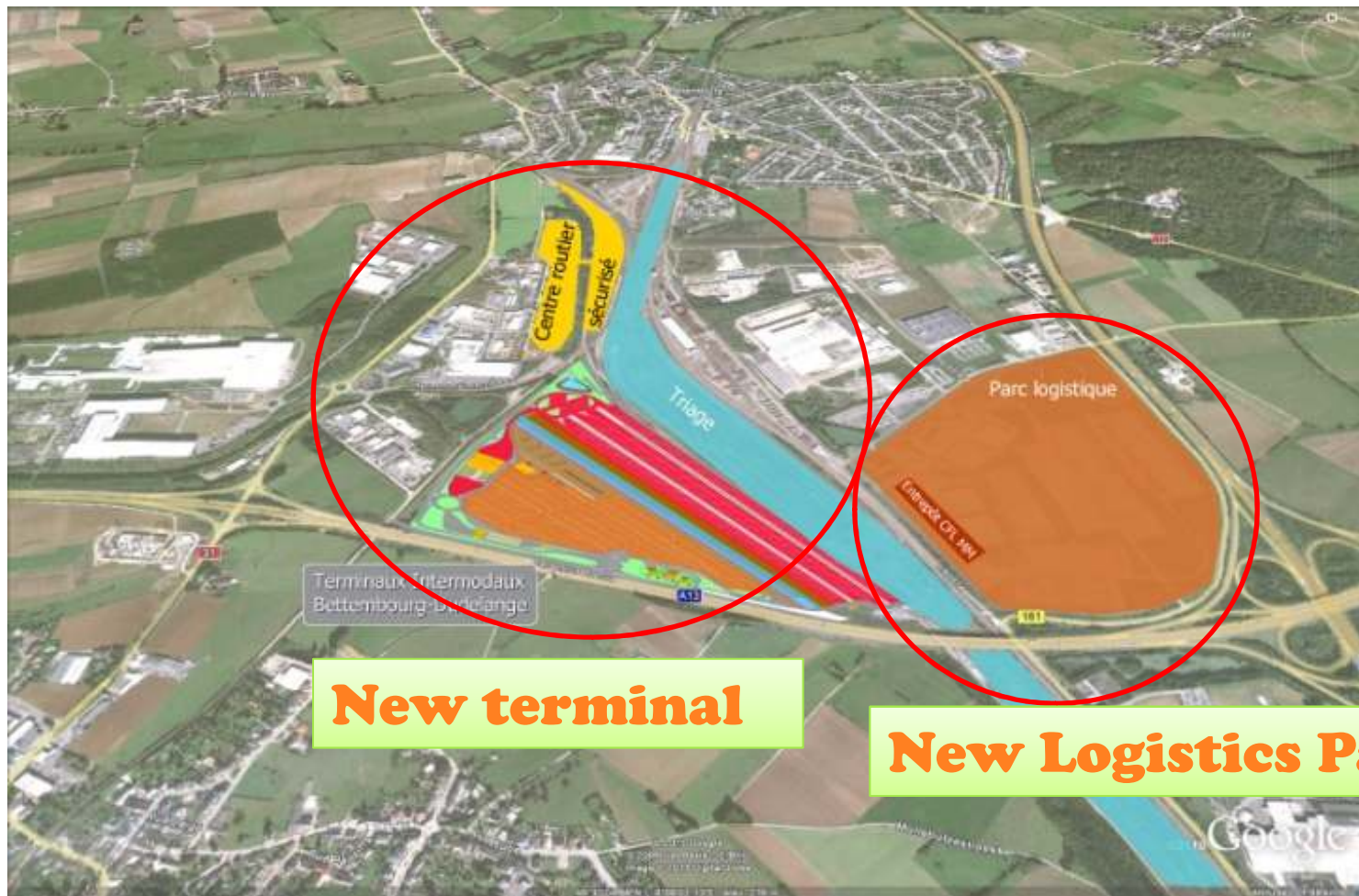


## Rail-Road network



# Performing Logistics Services

## Logistics park EUROHUB Sud



# Performing Logistics Services



**New terminal  
Operating in 2016**



	CONTAINER TERMINAL		RAIL MOTORWAY	
	Existing	New	Existing	New
Rail tracks	2x700m	4x700m	1x350m	2x700m
Gantry cranes	1	2		
Capacity (units/year)	80,000	300,000	45,000	300,000

# Performing Logistics Services



## Eurohub Logistics Park:

**New Logistics Park  
Opening in 2014**



# Advanced Logistics Strategy



## Why Logistics in Luxembourg:

- Political, fiscal and social stability
- Close contact to decision makers
- State-of-the-art infrastructures in a strategic location in Europe
- Multilingual & skilled workforce
- No VAT pre-financing

# Logistics Sector



## Few figures

- **800 Companies in Luxembourg**
- **13.000 direct employees**
  - ✓ **4% of the Labour force**
- **2,5% of Luxembourg GDP**
  - ✓ **850 million added value (2011)**
- **Position 8 in LPI by World Bank (# 1 Timeliness)**



# The Cluster for Logistics

## The Cluster



**The Cluster has been launched in 2008 by the following founding members:**

- Chamber of Commerce
- Confederation of Commerce
- Federation of Industry
- Maritime Cluster
- Luxemburg Innovation agency
- Public Research Centre Henri Tudor
- University of Luxembourg

**➔ Neutral and objective**

## The Cluster



### Mission of the Cluster:

The Cluster serves all its members as a neutral coordination, information and communication platform

The Cluster represents the interests of all its members by expressing common positions in relation with the future development of Luxembourg as logistics hub

The Cluster drives its members to innovate and develop their logistics skills a main factor of competitiveness.

The Cluster acts to increase the recognition of logistics in Luxembourg and promotes Luxembourg as logistics hub abroad

