

# NATO-BENELUX INDUSTRY DAY 2018

Friday 23th March – Royal Military Academy

## “Doing Business with NATO”

Organised by the BE-NE-LUX Delegations to NATO, Agoria/Association for Belgian Security Defence Industries (BSDI), Netherlands Security and Defence Industries Foundation (NIDV) and the Luxembourg Chamber of Commerce

09:00	Arrival and registration <i>Welcome coffee</i>	
10.00	Welcome remarks	Moderator <b>Maureen Logghe</b> , General Counsellor, FPS Economy, SME, Self-employed and Energy
10.05	Introduction	The Permanent Representative of the Netherlands to NATO, <b>H.E. Mrs Ambassador Am Marjanne de Kwaasteniët</b>
10.15	Doing Business with NCIA	<b>Peter Scaruppe</b> , Director of Acquisition, NATO Communications and Information Agency (NCIA)
10.30	Doing Business with NATO (HQ)	<b>Representative</b> from NATO International staff - procurement
10.45	<i>Coffee break</i>	
11.15	Morning remarks	The Permanent Representative of Luxembourg to NATO, <b>H.E. Mrs Ambassador Arlette Conzemius</b>
11.30	Doing Business with NSPA the role of SMEs	<b>Representative</b> from NATO Support and Procurement Agency (NSPA)
11.45	Overview Agoria and BSDI	<b>Georges Heeren</b> , Director BSDI
12.00	Overview NIDV	<b>Rob Van Dort</b> , NIDV Business Development Manager
12.15	Overview LUX chamber of Commerce	<b>Jeannot Erpelding</b> , Directeur des relations internationales, Chambre de Commerce du Luxembourg
12.30	Q&A	
12.45	Closing remarks	The Permanent Representative of

Belgium to NATO, **H.E. M.  
Ambassador François de Kerchove  
d'Exaerde**

12.55 Conclusions

Moderator **Maureen Logghe**

13.00 *Hosted Networking Lunch*