

CHAMBER
OF COMMERCE
LUXEMBOURG



Serving businesses
and the economy





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We protect

the interests of businesses
and the Luxembourg
economy

2



2

We defend

the interests of businesses
and prepare them
for the challenges ahead

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We promote

business creation
and development

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growth
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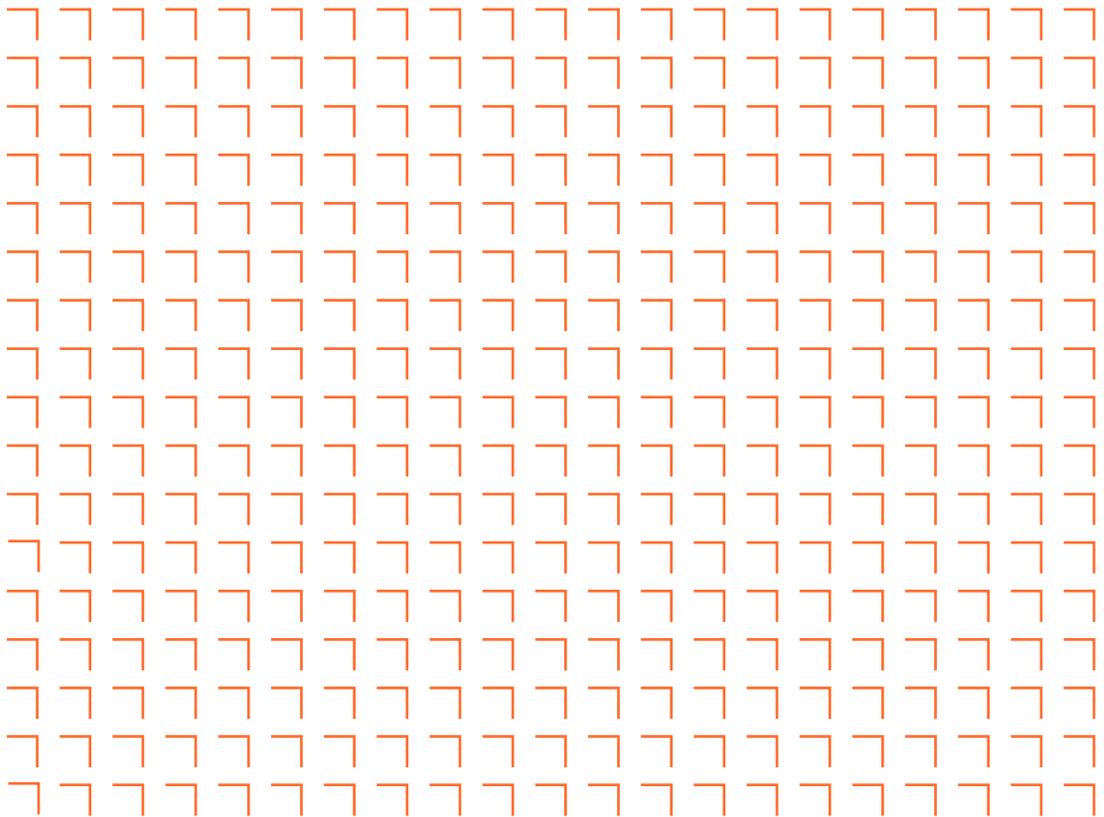
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We ¹ _____ protect

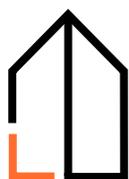
the interests of businesses
and the Luxembourg economy



The protection of the interests of businesses and the Luxembourg economy constitutes the main mission of the Chamber of Commerce. To enable it to fulfil this mandate, the legislator has granted it the status of a public establishment, which comes with some significant prerogatives.

Since membership of professional chambers is mandatory in Luxembourg, the Chamber of Commerce is highly representative. Today, it has 90,000 member companies, corresponding to 75% of total salaried employment and 80% of Luxembourg's GDP, making it the largest professional chamber representing the country's employers. It represents all Luxembourg businesses except those in the craft and agriculture sectors.

The Chamber of Commerce represents



90,000
member
companies



75 %
of total
salaried
employees



80 %
of the
GDP



From this strong representativeness as intended by the legislator, the Chamber of Commerce draws its legitimacy to operate as a spokesperson and legal representative for the interests of its members. Through its actions and initiatives, the Chamber of Commerce always prioritises the collective interest of its members. Sectoral interests are pursued only if they do not conflict with the interests of its members as a whole.

The amended law of 26 October 2010 on the reorganisation of the Chamber of Commerce assigns it the following responsibilities in particular:

1 **Intervene**
in legislative procedures by
issuing opinions on legislation

2 **Support**
and promote entrepreneurial
spirit and the creation and
development of businesses

3 **Promote**
international economic and
trade relations

4 **Work**
in favour of an education and
training system adapted to
the challenges faced by the
country and the needs of
businesses

5 **Act**
as a service provider for
businesses and the public

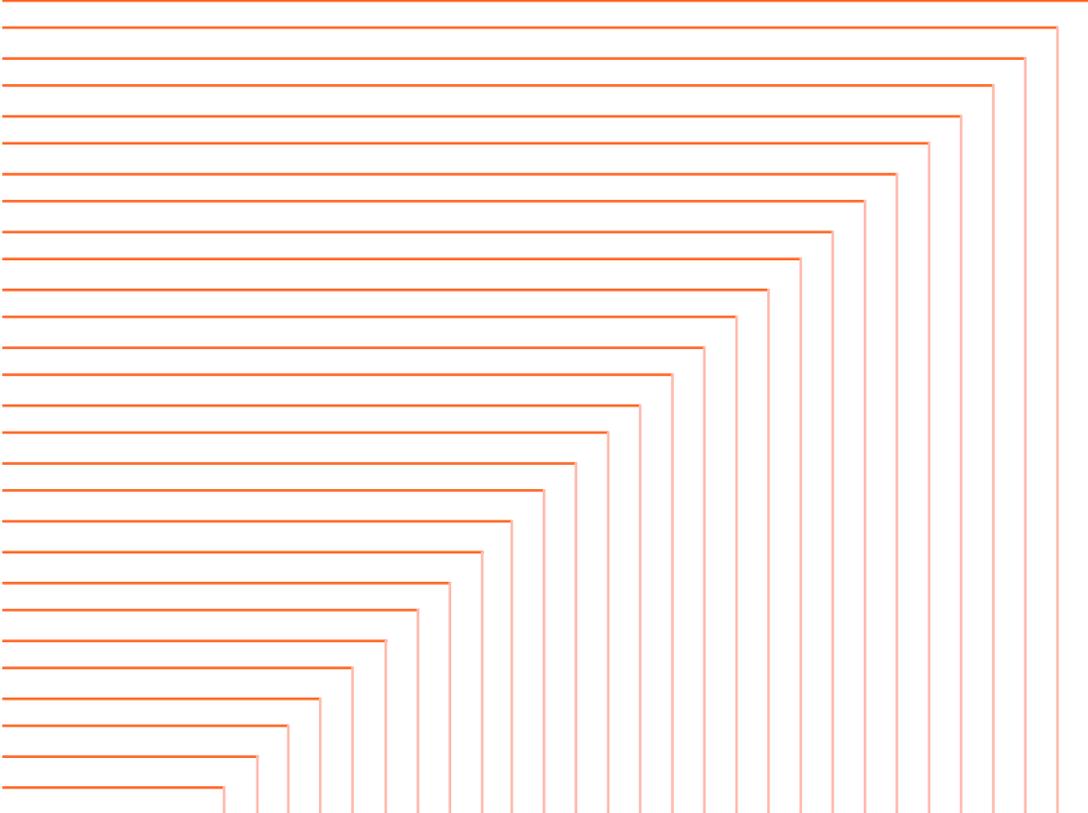
6 **Inform**
the public and stimulate
debate as a partner and
independent spokesperson
for the economy and
businesses

These responsibilities are fulfilled, on the one hand, by the provision of a number of services, and on the other hand, by reflecting on and preparing proposals. The Chamber of Commerce scrutinises all of its position statements, initiatives, and actions threefold: economically, socially, and environmentally, for the sustainable development of the country and its economy.



We ² defend

the interests of businesses
and prepare them
for the challenges ahead



While the Chamber of Commerce works closely together with the government and public bodies on a daily basis, it never loses sight of its primary responsibility of coordinating and defending the interests of its members.

The Chamber of Commerce also has wide-ranging prerogatives for ensuring that their interests are respected.

Creating a legal framework favourable to businesses

Through its close involvement in the legislative procedure, the Chamber of Commerce intervenes whenever it considers that new provisions, in particular of a draft bill, might directly or indirectly affect the interests of the business sectors that it represents. In fact, the law requires that the Chamber of Commerce's opinion be sought on all draft laws and regulations (Grand-Ducal and ministerial) that might have an impact on businesses. If the government does not seek its opinion, the Chamber of Commerce has the authority to issue an opinion whenever it sees fit.

One of the most important opinions published every year is on the draft State budget, in which the Chamber of Commerce presents its observations to the Chamber of Deputies (Parliament) on budget appropriations from past fiscal years and its recommendations for future fiscal years.

The Chamber of Commerce also has the right to submit proposals for new laws to the government, which must examine them and submit them to the Chamber of Deputies (Parliament).

All Chamber of Commerce opinions are drafted after consultation with the concerned sectors, including all relevant business and employers' associations, professional federations, and other interested parties. The list of published opinions and those in the process of being drawn up can be consulted on the Chamber of Commerce website.



cc.lu/en/missions/our-mission-statement/intervenir-dans-la-procedure-legislative

Finding a compromise confidentially and discretely

The Arbitration Centre of the Chamber of Commerce of the Grand Duchy of Luxembourg was created to offer an alternative to court rulings on disputes which often prove to be long, costly, and not well suited to the technical and complex issues of the business world. The Luxembourg Arbitration Centre provides efficient and impartial administration for national and international commercial litigation, both for individuals and for private sector businesses.

The advantages of an arbitration procedure compared to a court procedure are many: confidentiality and discretion, speed, legal security, professionalism of arbitrators, single procedure and less expensive.



LUXEMBOURG
ARBITRATION CENTER

powered by the
Luxembourg Chamber of Commerce

More information
cc.lu/en/arbitration

Anticipating tomorrow's socio-economic challenges

The Actualité & Tendances economic bulletins are one of the many channels through which the Chamber of Commerce disseminates its position statements and proposals.



With a view to anticipating the trends and future challenges facing the country and its economy, the Chamber of Commerce monitors and studies the socio-economic environment in which businesses evolve. It also carries out a large number of national,

European and international surveys measuring economic development and the structural situation of the economy. In this regard, it collaborates in particular with STATEC (the National Statistics Institute), *Eurochambres* (Association of European Chambers of Commerce and Industry), the International Institute for Management Development (IMD), the World Economic Forum (WEF), the European Commission, the OECD, the IMF and the World Bank. Thanks to these studies and surveys, the Chamber of Commerce is able to

make informed recommendations and proposals aimed at promoting a competitive and sustainable development of the Luxembourg economy.

It thus contributes to the coordination of public and political debate, raising citizens' and businesses' awareness and encouraging them to reflect on matters affecting the country's socio-economic environment.

House of Sustainability: the gateway to accelerate the sustainable transition of companies

The House of Sustainability is an initiative born from a partnership between the Chamber of Commerce, the *Chambre des Métiers* and INDR. It aims to raise awareness and mobilize Luxembourg companies around the key issues of sustainable development. Its objective is to build a consolidated offer of services, in collaboration with key players in the ecosystem, in order to orientate companies according to their specific needs and thus facilitate their transition.

Based on the 10 sustainable business principles initiated by the Chamber of Commerce, this platform will aim at fostering a real culture of sustainable development in Luxembourg, by federating its entire ecosystem around concrete themes and projects.

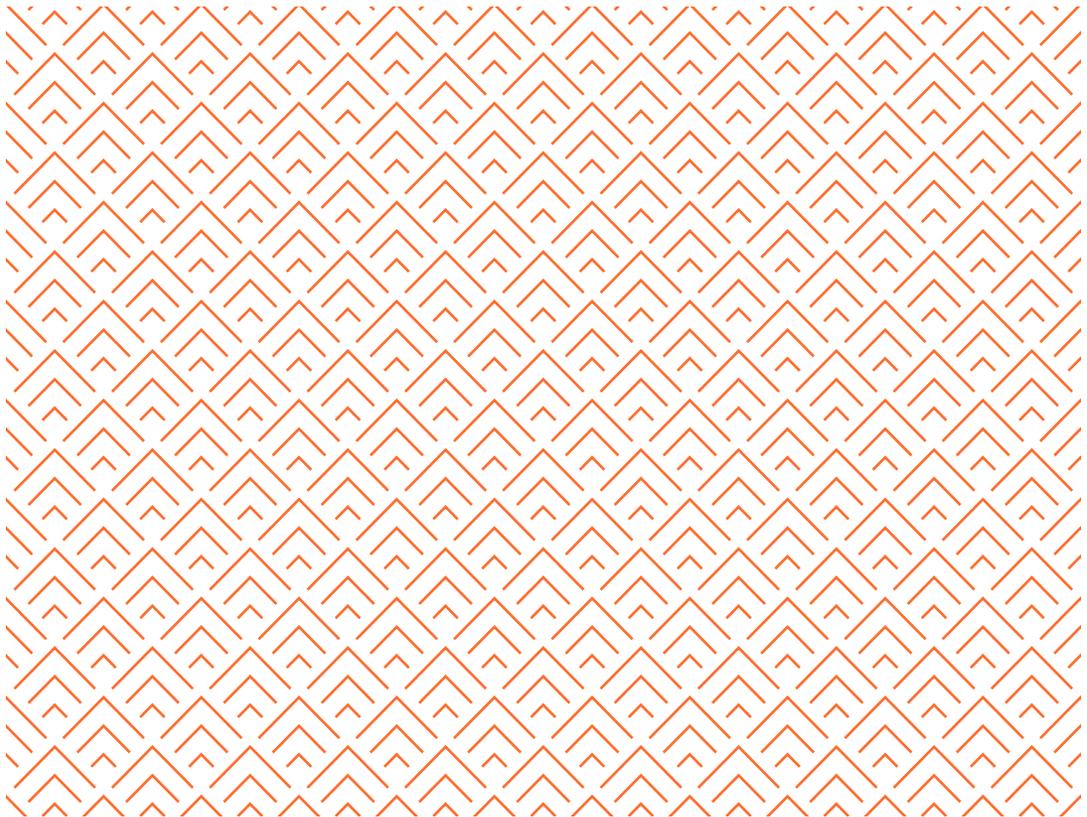


HOUSE OF
SUSTAINABILITY
powered by Chamber of Commerce
& Chambre des Métiers

houseofsustainability.lu

We ³ promote

business creation
and development



The challenges encountered in creating, operating, developing or selling a business are many, and each one of these important stages in the life of a business must be carefully and methodically planned to ensure the best chance of success.

Via the *House of Entrepreneurship*, the Chamber of Commerce offers a wide range of services to help both business developers and established entrepreneurs bring their projects to fruition.

The entrepreneur is the real driving force of the economy in terms of wealth creation and employment. This is why the Chamber of Commerce makes it a priority to promote entrepreneurship, public awareness, and, above all, the values of entrepreneurship in younger generations. Whether by establishing a simplified regulatory framework for business startups (the simplified S.à r.l.), raising awareness among future graduates, promoting a change in public attitudes, or direct support of initiatives for young entrepreneurs, the Chamber of Commerce is fully committed to its role as an ambassador of entrepreneurship as it knows that entrepreneurship is a veritable vehicle for personal growth and fulfillment.

House of Entrepreneurship



Created in 2016 with the support of the Ministry of the Economy, the House of Entrepreneurship provides new and established businesses entrepreneurial advice and assistance throughout their entrepreneurial journey. As a national contact point dedicated to entrepreneurship, the House of Entrepreneurship offers a consolidated range of services to entrepreneurs with entrepreneurial projects as well as established leaders and brings together all partners under one roof.

Partners of the House of Entrepreneurship (30.07.2022): ADEM (Agency for the Development of Employment), Betriber & Umwelt - LIST, Environment Agency, Digital Lëtzebuerg, 1535°, Chamber of Skilled Trades and Crafts, guichet.lu, Institute for Intellectual Property Luxembourg (IPIL), Inspectorate of Labour and Mines (ITM), Luxembourg Business Angels (LBAN), Luxembourg Business Registers - RCSL, Luxinnovation, Mutualité de Cautionnement, Ministry of Foreign and European Affairs, nyuko, Ministry of Health, Ministry of Agriculture, Ministry of the Civil Service, Ministry of Digitalisation (Unit for Urban Planning and Environment), Paul Wurth InCub, Registration Duties, Estates and VAT Authority, SNCI, Technoport and with the support of many stakeholders.



HOUSE OF —————
ENTREPRENEURSHIP

powered by the Luxembourg Chamber of Commerce

houseofentrepreneurship.lu

Tailored services for new and established entrepreneurs

The House of Entrepreneurship operates as a platform bringing together all the partners involved in the value chain of creating a business in Luxembourg. It offers a consolidated range of services for people developing entrepreneurial projects or for those who are already established.



Creation & guidance

Procedures for the creation or sale/acquisition of a business, information on the right of establishment, and tax and legal matters, as well as financial aid, etc.



Development

Assisting business leaders wishing to develop, optimize and turn around their business while taking stock of their situation through a personalized check-up while offering tailor-made support thanks to a network of external partners



Business transfer

Ensuring the continuity of established businesses, customised individual guidance, awareness raising workshops and training, club for new owners, professional match-making platform

businessstransfer.lu



Export development

Traceability and securing of trade transactions, e.g. certificates of origin, legalisation of documents, LuxTrust electronic certificates, or ATA Carnets for customs clearance of temporary exports

luxtrust.lu/en



Creation of a network of social and professional contacts

Themed workshops, conferences and free working sessions on matters of interest to entrepreneurs, meetings and networking opportunities with private investors and seed-phase entrepreneurial project leaders through the Luxembourg Business Angels Network (LBAN), etc.

entrepreneursdays.lu

lban.lu



Digitalisation

Support for entrepreneurs undergoing digital transformation, free workshops, digital maturity assessment, help implementing digital tools

House of Startups: The premier address for innovative startups

Initiated by the Chamber of Commerce, the House of Startups opened its doors in 2018 in the heart of Luxembourg City with the capacity to accommodate between 150 and 200 innovative startups over more than 4,000 m² and houses several entities:

- The Luxembourg-City Incubator cityincubator.lu
- The House of Financial Technology (LHoFT) lhoft.lu
- Le Village by CA Luxembourg hubluxembourg.com
- The International Climate Finance Accelerator (ICFA) icfa.lu



The Luxembourg-City Incubator, an initiative of the Chamber of Commerce and the City of Luxembourg, offers support to startups from various sectors, such as the creative industries or social or female entrepreneurship. It accompanies early-stage startups by offering them support through hosting, advice and training.

The Luxembourg House of Financial Technologies (LHoFT) offers hosting and support services to businesses from the *fintech* sector. It also raises awareness on the use of new technologies in the Luxembourg financial sector.

Le Village by C.A. Luxembourg allows young companies to accelerate their growth by multiplying business opportunities, by being introduced directly to the Crédit Agricole network in France and Italy. Launched by the Ministry of Finance and the Ministry of the Environment, ICFA Luxembourg helps to train the leaders of tomorrow in the field of climate finance.



HOUSE OF STARTUPS host.lu

powered by the Luxembourg Chamber of Commerce

Mutualité de Cautionnement: Facilitating access to bank financing

The *Mutualité de Cautionnement* facilitates access to bank financing for SME members of the Chamber of Commerce. When a business seeking a loan lacks the necessary guarantee, the *Mutualité de Cautionnement* can act as a guarantor with approved credit institutions in Luxembourg. This support not only helps businesses with their requests for credit but also influences the terms offered by the banks.



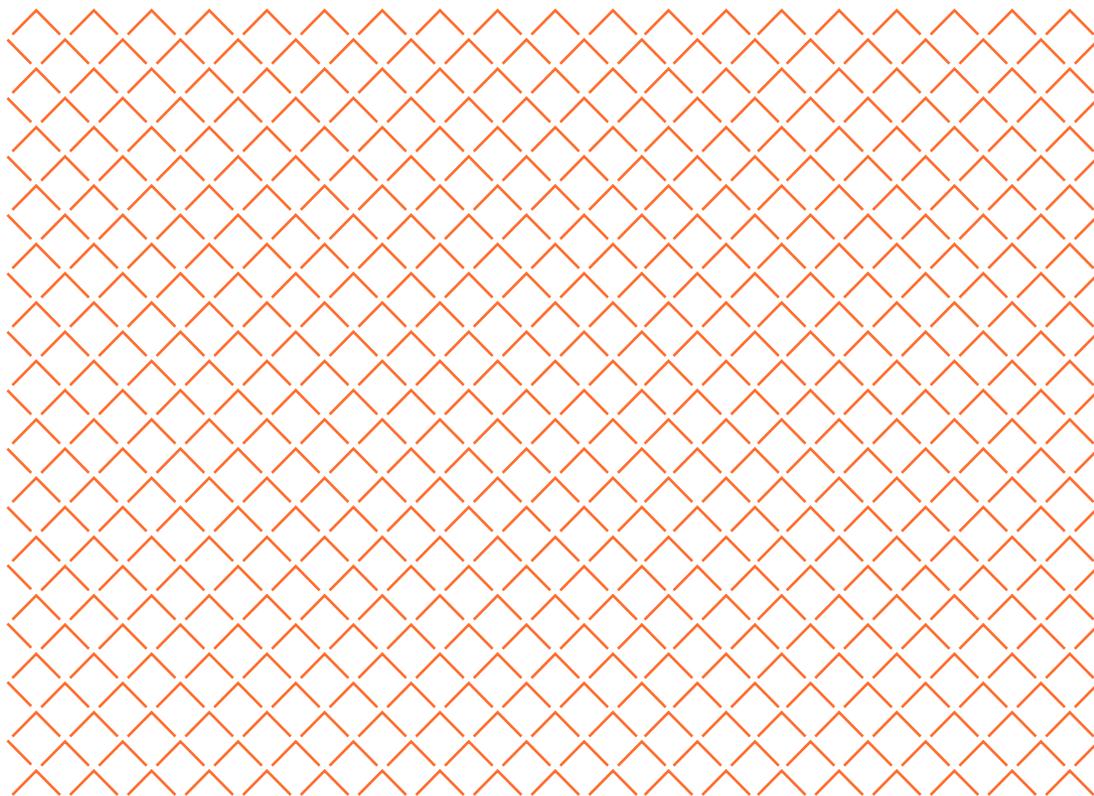
MUTUALITÉ DE
CAUTIONNEMENT

cautionnement.lu



We ⁴ support

the international
growth of businesses



In an increasingly globalised economy, conquering new markets and seeking reliable partners are among the main challenges facing businesses.

Both exports and imports provide opportunities to develop business activity and revenue. Promoting international economic and trade relations, helping businesses export their products and connecting them with potential partners for expansion projects on a national, regional and international level are services offered by the Chamber of Commerce to facilitate access to new markets.

This support is directed both at businesses that are new to exporting and to more seasoned businesses looking for new markets or seeking new investors.

Promoting Luxembourg's economy

The promotion of Luxembourg's economy and international growth is supported by: the Ministry of the Economy, the Chamber of Commerce, and Luxinnovation, which are brought together via the Luxembourg Trade and Invest platform.

The Chamber of Commerce and Luxinnovation work closely together with the Ministry of the Economy to stimulate innovation, internationalisation of Luxembourg businesses, and to attract foreign direct investment. More specifically, the Chamber of Commerce offers advice and support to Luxembourg businesses in their initial steps or further expansion into foreign markets through its International Affairs team. This support is implemented by an international network working in the field to organise of numerous activities such as economic missions, guided visits, collective stands at trade fairs abroad, matchmaking events, information sessions on international trade, or the hosting of foreign delegations in Luxembourg. The Chamber of Commerce also has a new range of entirely digital services: personal consultations by video conference, webinars, online B2B platforms, etc.

In this context, the Chamber of Commerce has also implemented an innovative concept for organising customised business meetings between companies: b2fair. All of these activities are intended to stimulate the development of economic and trade relations between Luxembourg and foreign businesses.



 **LUXEMBOURG
TRADE & INVEST**

tradeandinvest.lu

 **CHAMBER
OF COMMERCE
LUXEMBOURG**

cc.lu/gointernational

The Chamber of Commerce's network of commercial and economic representatives abroad

To further strengthen and foster the excellent relations with the countries that are among the Grand Duchy's main trading partners, the Chamber of Commerce has opened trade offices in Berlin, Brussels, London and Paris. These permanent offices are coupled with bilateral business clubs offering an ideal meeting place for entrepreneurs wishing to intensify the dynamic of exchanges between Luxembourg and the host country.



bcbl.be



bclde.de



bcfl.fr



bcluk.uk

Enterprise Europe Network - Luxembourg: Europe within reach of your business

The Enterprise Europe Network (EEN) is the largest European network dedicated to the internationalisation and innovation of SMEs. Thanks to the EEN's integration into International Affairs, the Chamber of Commerce members have access to experts in more than 50 countries that provide businesses with information, advice, and development support throughout their internationalisation and innovation projects.

Its objective is to make a localised European service available to SMEs, SMIs, and micro-enterprises. Working hand in hand with International Affairs, its missions are to oversee business leaders entering foreign markets, to facilitate their access to innovation, and to support them in their cross-border development strategy, both European and international.



een.lu

The 'Made in Luxembourg' label: Showing the world where your excellence is from

In order to promote Luxembourg products in foreign markets, the Chamber of Commerce, together with the Ministry of Foreign and European Affairs and the Chamber of Skilled Trades and Crafts, created the 'Made in Luxembourg' label to identify Luxembourg as the origin of products and services. The label educates consumers in Luxembourg about local products and raises the profile of the country's products abroad. Businesses can apply for the label online.



made-in-luxembourg.lu/en

Office du Ducroire (ODL): Support for exporters with financial aid for export and insurance against risks

The Chamber of Commerce works with the ODL to support Luxembourg businesses with export procedures by offering partial reimbursement of the costs associated with promotion, training, and participation in trade fairs. The ODL also provides insurance options for businesses against risks related to international transactions and investments abroad.

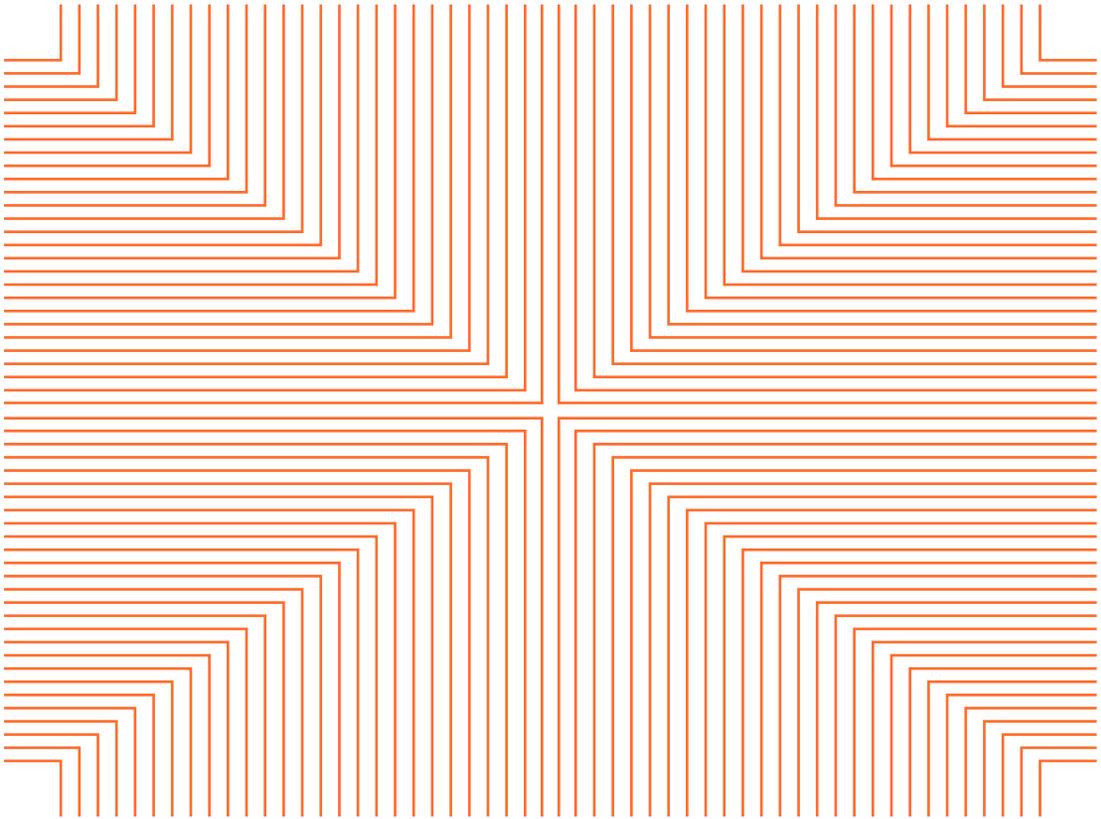


odl.lu/en



We ⁵ help

develop
professional skills



Qualified personnel is a decisive factor in the success and performance of a business. Professional continuing education is therefore a key element in the development strategy of any business.

This is why the Chamber of Commerce supports businesses in their commitment to continually improve their employees' knowledge and skills. To do this, it both works to ensure a legislative and regulatory framework favouring the development of an effective and transparent training and education system; and initiates, develops and manages various professional continuing education projects in close consultation with businesses and with national and international training organisations.

Initial education – Working for a quality school system

In the field of initial education, the Chamber of Commerce is committed to quality in secondary education and, more particularly, in professional training. It proposes programmes for general secondary education and is also actively involved in organising apprenticeships, particularly by identifying potentially concerned vocations, preparing programmes and defining modi operandi. Each year, the Chamber of Commerce manages nearly 2,000 apprenticeships in 30 areas of the retail, manufacturing, catering and hotel, services, social and educational sectors.

Through its WinWin campaign and website, the Chamber of Commerce educates and raises awareness of the public, young people, parents, and those in the teaching profession, of the advantages of apprenticeships and encourages businesses to create more apprenticeship positions. The Chamber of Commerce also acts as an intermediary between young people looking for training and businesses offering apprenticeship positions.



winwin.lu

TalentCheck – Talent detector

To evaluate the potential for successfully integrating new employees into a business, the Chamber of Commerce has developed TalentCheck, an evaluation tool intended in particular for students seeking apprenticeships within a training company. The tool is an invaluable aid in clinching an apprenticeship. Once they have passed through TalentCheck, participants receive a certificate. TalentCheck can also be helpful in recruiting other profiles for a business. The certificate allows businesses to see at a glance the talents and skills of any profile necessary for the business.



talentcheck.lu



House of Training: Continuing education to fit the needs of businesses and individuals

Resulting from the merger of the professional continuing education bodies of the Chamber of Commerce and the Luxembourg Bankers' Association (ABBL), the House of Training today trains thousands of people in a wide variety of fields. The House of Training is for:

Businesses in Luxembourg



wanting to strengthen their competitiveness and ensure their continuity by providing their employees with targeted, pertinent, professional continuing education. In this context, to make sure that their offer really does meet the needs on the ground, the House of Training has forged and strengthened partnerships and collaborations with a large number of industry associations and federations well-established in the economic terrain of Luxembourg.

Private individuals / employees



looking for an introduction to a new subject, or to perfect their knowledge in a particular area, or to gain access to regulated professions.

The House of Training's offer is composed of four broad categories:

- _____ training for business leaders
- _____ training for support activities
- _____ sectoral training
- _____ training related to personal development

Approved as a professional continuing education organisation by ministerial order of 16 December 2015, the House of Training enables businesses using its training courses to obtain state financial aid under certain conditions.



HOUSE OF TRAINING

houseoftraining.lu

HEC Liège Luxembourg: *higher education in the field of business management*

HEC Liège Luxembourg was created in 2022, initiated by HEC Liège and the Chamber of Commerce, with the aim of enriching the higher level training offering for Luxembourg companies and their employees.

The collaboration between the Chamber of Commerce and HEC Liège has three main pillars:

1. Meet the current and future upskilling and reskilling needs
2. Offer point-based training in higher education in the areas of business management
3. Attract, develop and retain talent in Luxembourg

HEC Liège Luxembourg offers an international MBA – with or without an internship – as well as a range of university certificates. These programs are intended for top management, middle managers, entrepreneurs and the self-employed who are looking to develop their professional skills, or even those of their employees.



heculiege.lu

Institut Supérieur de l'Économie (ISEC): *Higher education by night school*

To enhance the education ecosystem in Luxembourg, in particular higher education, in order to ensure a high level of employee skills in line with businesses' needs, and to improve businesses' competitiveness, the Chamber of Commerce and the Chamber of Skilled Trades and Crafts created the *Institut Supérieur de l'Économie* (ISEC), which offers bachelor's and master's degrees for professionals looking to further develop professionally. Classes are held in the evenings and on weekends.



isec.lu

Key Job: *a complete range of computer and soft skills training*

In July 2020, the Chamber of Commerce bought the company Key Job, which specialises in IT training, to complete its offer and thus be able to help Luxembourg companies to succeed in their digital transition of their business and processes by acquiring the necessary skills. Founded on 1st March 1987, Key Job has been active in Luxembourg for over 30 years. It offers a range of products ranging from traditional office automation courses, multimedia systems to high-level technical courses.



keyjob.lu

Fighting unemployment and supporting employability and professional reconversion

Through its close collaboration with businesses and ADEM (the Agency for the Development of Employment), the Chamber of Commerce supports professional training that enables employment and allows everyone to acquire the skills sought in the labour market so as to improve the chances of employability and professional reconversion. In this context, the House of Training, the training organisation of the Chamber of Commerce, is the promoter of various projects of the Fit4Job series, always built in the interest of jobseekers and with the ultimate objective of developing their employability. Projects such as *Skills4job* aim to support professional integration or reintegration by defining with job seekers a professional project and a training plan to carry out this project, which is in line with a constantly changing job market. This is to optimize the employability of participants. Through the *StartYourBusiness* initiative, the Chamber of Commerce also supports job seekers looking to embark on business projects by providing them with an overview of their entrepreneurial skills, advice from their internal teams, along with a training programme, and individual mentoring from experienced business leaders.



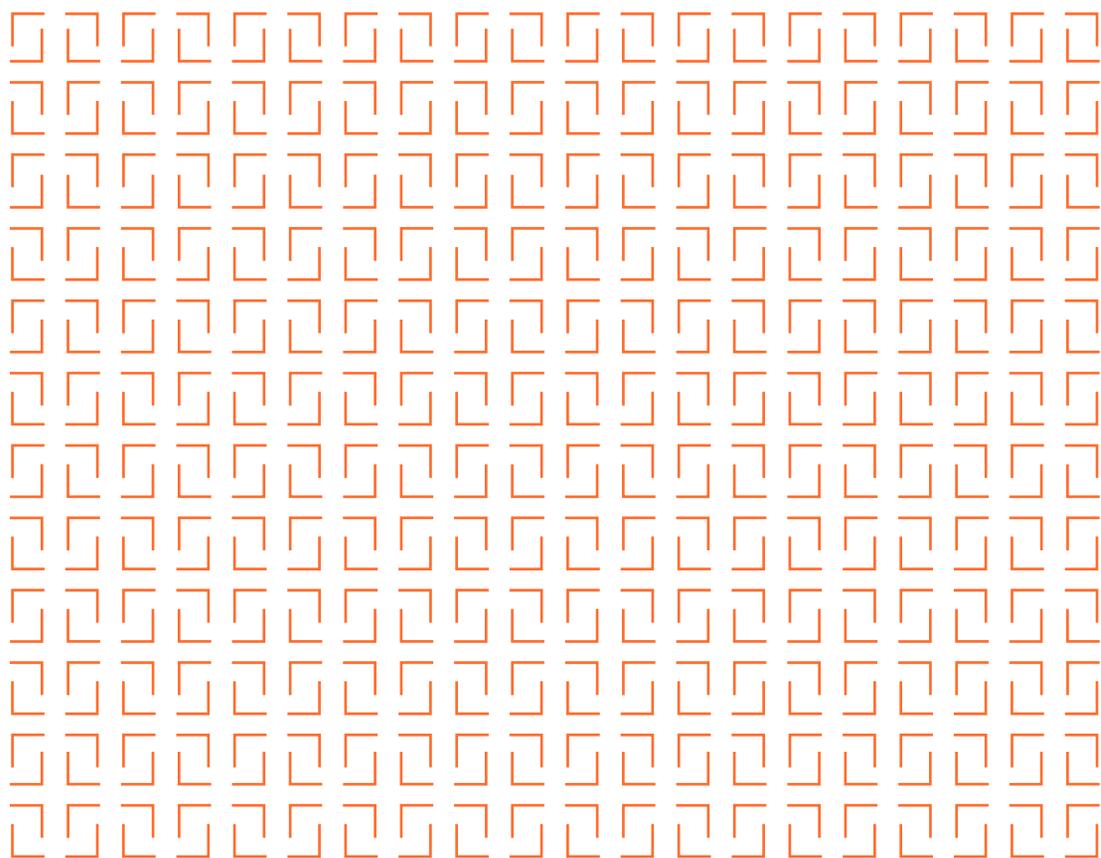
School-Business Relations – Bringing schools and businesses closer together

One important way of promoting entrepreneurial spirit and values is dialogue between schools and businesses. To contribute to professional guidance in schools and inform students about the possibilities and opportunities in entrepreneurship and various business sectors, as well as to provide them with an economic ethos likely to serve them throughout their studies and subsequent professional career path, the Chamber of Commerce established the “School-Business Relations” programme. The programme offers activities that bring the worlds of education and economics closer together, such as interactive workshops for students, company visits and seminars for high school teachers. Young people and their teachers can thus come into contact and benefit from privileged exchanges with entrepreneurs and business representatives, which allows them to discover the different sectors of activity, current and future flagship professional functions and key skills sought by companies in Luxembourg. The Chamber of Commerce also develops partnerships with key players in the education ecosystem to create additional projects that can benefit young people.

cc.lu/en/school-business-relations

We ⁶ inform

by analyses
and publications



The Chamber of Commerce is a credible, reliable, and independent source of information on the country's economic and entrepreneurial scene.

The Chamber of Commerce is indeed one of the country's primary publishers of economic information. It offers an extensive range of publications covering a wide variety of subjects, but always related to the country's economic and social life. This information is freely available and is intended for member companies as well as the public authorities, the press, private individuals, and students. A wide variety of information channels are available to the public.

Publications and web sites



The Merkur magazine

With more than 37,000 copies distributed to member companies of the Chamber of Commerce, as well as decision makers and partners in economic and political life, this bimonthly magazine is the leading economic magazine in the Grand Duchy. A subscription can be set up free of charge at:

cc.lu/en/all-information/merkur-magazine

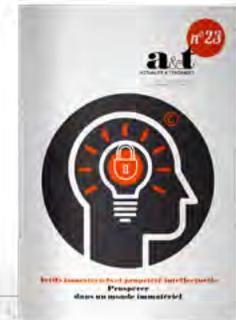
The cc.lu website

The cc.lu website is entirely structured around the expectations and potential needs of its visitors. It highlights the assistance and help that the different entities of the Chamber of Commerce group can provide to companies, project leaders and other interested customers. cc.lu/en

The Chamber of Commerce electronic newsletter

Sent every week to more than 13,000 subscribers, it provides up-to-the-minute news and information on the Chamber of Commerce and Luxembourg businesses. Subscriptions at:

cc.lu/en/newsletter/



The corporatenews.lu portal

Designed as an information website for businesses operating in Luxembourg, this portal assembles the latest news distributed by businesses.

corporatenews.lu

Economic blog

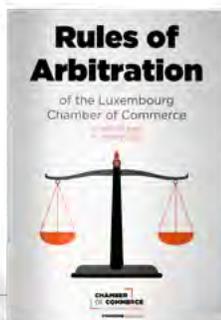
As CEO of the Chamber of Commerce, Carlo Thelen uses this platform to share his analyses of current socio-economic issues.

carlothelen.lu

The *Actualité & Tendances* economic bulletin

This publication offers in-depth analyses of the socio-economic issues essential to the sustainable development of Luxembourg's economy and businesses.

cc.lu/en/all-information/publications



The Chamber of Commerce channel

Offering freely accessible content, Merkur-TV is for anyone interested in economics issues. The channel broadcasts conferences, summary reports, animated graphics, promotional clips, and reports on the Luxembourg economy.

merkur-tv.lu

Informational brochures

A large number of informational brochures on all aspects of economic and entrepreneurial life in Luxembourg are available to the public. They cover a wide variety of subjects: 'Rules of Arbitration of the Luxembourg Chamber of Commerce', 'Internationalisation Developing business beyond Luxembourg's borders', 'The business starter journey in Luxembourg', 'Luxembourg's economy: Open, Dynamic, Reliable', annual reports, practical guides, etc.

cc.lu/en/all-information/publications

Follow us on:



Conferences and information sessions

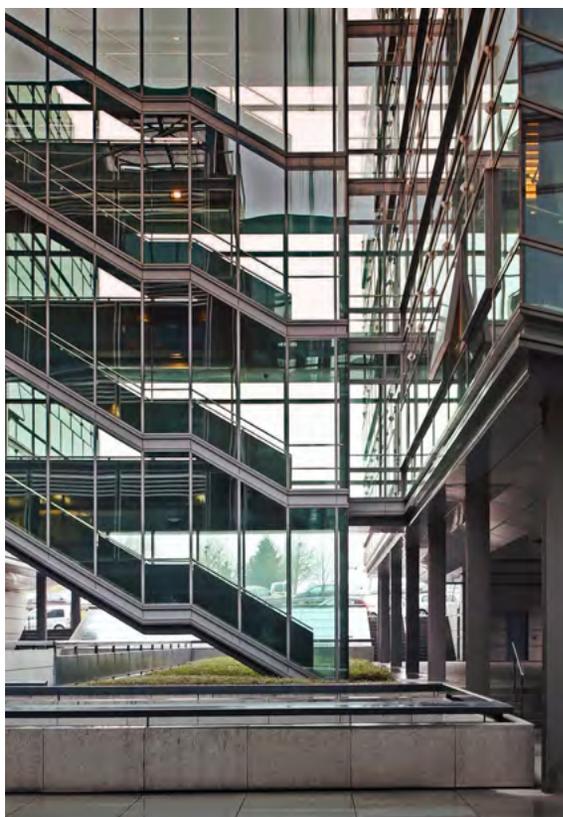
To keep its members up-to-date with the latest legislative and regulatory developments, to share opportunities from the latest international trends and the economic potential of particular geographical regions or countries, or to discuss the major challenges of the future, the Chamber of Commerce regularly holds, either independently or in partnership with public and private partners, conferences, information sessions and public debates. Whether major annual events such as the *Journée de l'Economie* or the *Deutsch-Luxemburgische Wirtschaftskonferenzen* conferences held in collaboration with the German embassy, or more one-off conferences on current issues, participation in Chamber of Commerce events is always free of charge.



The calendar of events can be consulted at:
cc.lu/en/agenda

IDEA – A lab to stimulate and fuel public debate

The IDEA lab think tank, created on the initiative of the Chamber of Commerce as a non-profit



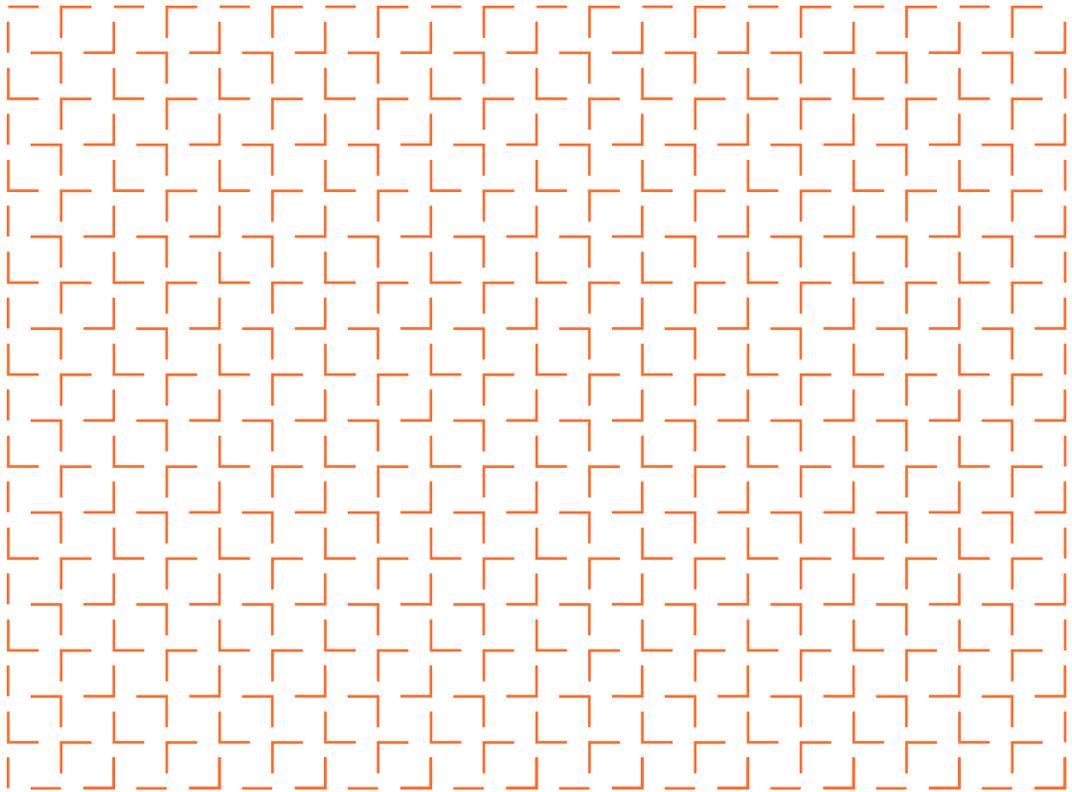
association, aspires to provide rigorous and transparent thinking regarding a sustainable future for Luxembourg by stimulating and fuelling high-quality public debate and developing constructive proposals aimed at finding solutions for key socio-economic challenges. IDEA closely monitors developments in the field and invites the public to discuss and challenge the analyses, ideas and proposals that it publishes. To this end, it organises events, round-table sessions and themed workshops on a wide range of subjects of crucial importance for the socio-economic future of the Grand Duchy of Luxembourg.



idea
Fondation

fondation-idea.lu

Chamber of Commerce Group



HOUSE OF STARTUPS

powered by the Luxembourg Chamber of Commerce

The House of Startups is a hub for incubators that contributes to developing the startup ecosystem in Luxembourg and, as a laboratory for the economy of the future, promotes innovation and economic diversification.



Founded in 1987, Key Job has specialised for more than 30 years in training courses in IT, and more recently in the field of personal development. They offer a range of products from courses in standard office software, to multi-media systems, to high-level technical courses. Key Job's mission is to help Luxembourg businesses acquire the skills needed to successfully implement the digital transformation of their activities and processes.

Luxembourg-City Incubator

A joint venture between the Chamber of Commerce and the City of Luxembourg, the Luxembourg-City Incubator is dedicated to supporting startups developing advanced solutions in sectors such as urban technology, the environment, commerce, construction, tourism and logistics.



Conference and exhibition centre in the Kirchberg district of Luxembourg City.

HOUSE OF ENTREPRENEURSHIP

powered by the Luxembourg Chamber of Commerce

As a platform that brings together all stakeholders in the Luxembourg business creation value chain, the House of Entrepreneurship offers a range of services to businesses throughout their life cycle (information on business set up, development and transfer, digitalisation, networking, mentoring, prevention).

HOUSE OF SUSTAINABILITY

powered by Chamber of Commerce & Chambre des Métiers

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The *Institut Supérieur de l'Économie* (ISEC) offers training programs for professionals from Luxembourg and the Greater Region who want to develop within their company and obtain a university degree. In order to be able to offer its students internationally recognised university degrees. The programs focus on the transmission of practical skills in business management and on the promotion of entrepreneurship.

HOUSE OF TRAINING

by Luxembourg Chamber of Commerce and ABBL

Founded in 2015 by the Chamber of Commerce and the Luxembourg Banker's Association (ABBL), the House of Training's main purpose and mission is to offer multisectoral, professional continuing education in a wide variety of fields. The House of Training supports and advises companies, their managers, and employees in developing their skills and knowledge in order to better prepare them for the challenges of the future.



Based at the House of Entrepreneurship, the *Mutualité de Cautionnement* facilitates access to bank credit for both conventional and innovative Luxembourg businesses, supporting their loan applications and influencing the terms offered by their banks.



IDEA is an independent think tank initiated by the Chamber of Commerce and acts as a lab for new ideas on sustainable development in Luxembourg. Autonomous and multidisciplinary, IDEA helps contribute to the improvement of the quality of public debate by fuelling it with socio-economic analysis and suggesting innovative ways of meeting the major challenges of tomorrow.



Chamber of Commerce support for diversifying and developing the economy: shareholding, sponsoring, etc.

In recent years, shareholding investments have been made in several external entities to strengthen the work of the Chamber of Commerce and the economy in general. The new Chamber of Commerce Group approach reflects the organisation and the structuring of the services of the Chamber of Commerce and its involvement in the numerous entities working together in the interests of businesses and the economy. This approach also ensures better alignment between the different entities of the group and the overall strategy of the Chamber of Commerce.



The Chamber of Commerce is a principal shareholder of Luxexpo The Box



**SUPPORT FOR PARTNERS
THAT COMPLEMENT THE
WORK OF THE CHAMBER
OF COMMERCE**

Entrepreneurship

Jonk Entrepreneuren

nyuko

Business Mentoring

Centre de Médiation
Civile et Commerciale

Centre d'arbitrage de la
Chambre de Commerce

Guichet unique du Nord

Luxembourg Business Registers

Luxembourg Business Angels
Network (LBAN)

Luxembourg Federation of
Young Business Leaders (FJD)
Business Support GIE

Internationalisation

Office du Ducroire

Business Club
Germany-Luxembourg

Business Club
France-Luxembourg

Business Club
Belgium-Luxembourg

Business Club
United-Kingdom-Luxembourg

Enterprise Europe Network

Eurochambres

Economy

Fondation IDEA

Training

Key Job S.A.

Worldskills Luxembourg

University of Luxembourg
(Master in Entrepreneurship
and Innovation)

**SECTORAL SUPPORT/
SUPPORT FOR SECTORAL
DIVERSIFICATION**

Tourism & Mice

Luxembourg for Tourism

Luxembourg Congrès

Cluster MICE

Regional Tourist Offices

LuxExpo (CC Group)

Logistics

Cluster for Logistics

Maritime

Cluster Maritime

Finance

Luxembourg House of
Financial Technology (LHoFT)

Luxembourg for Finance
(via PROFIL)

Digitalisation

Luxembourg Commercial
Internet exchange (LU-CIX)

INCERT

Luxtrust

Diversification

Luxinnovation

GIE Luxembourg
@ Expo Dubai 2020

Luxembourg Trade and
Investment Board

**SUPPORT FOR PROFESSIONAL
FEDERATIONS AND
ASSOCIATIONS**

**Professional federations
and associations**

UEL

ABBL

ACA

clc

Horesca

Fedil

LIMSA

A house for the economy

The Chamber of Commerce building, located in the heart of the Kirchberg business district, was designed as a real house for the economy, offering a living and working space to all the country's economic players. Today, the Chamber of Commerce is home not only to numerous professional associations and federations, but also to several public administration offices, economic interest groups, non-profit organisations, and STATEC, the National Institute of Statistics and Economic Studies of the Grand Duchy of Luxembourg.

Over a surface area of more than 6,500 sqm, including three auditoriums in its state-of-the-art Conference Centre and 31 classrooms in its Training Centre, the Chamber of Commerce offers an exceptional setting for conferences, training sessions, working meetings, and receptions. Easily accessible by car (underground car park) and public transport (tram, bus, bike sharing), the Conference Centre and the Training Centre are close to the city centre, the airport, hotels and the major motorway access points. Event organisers can make use of the on-site catering services or use another service provider.

Information and reservations

Tel. (+352) 42 39 39-239

events@cc.lu

cc.lu/en/conference-centre-and-training-centre



3
auditoriums
Conference
centre

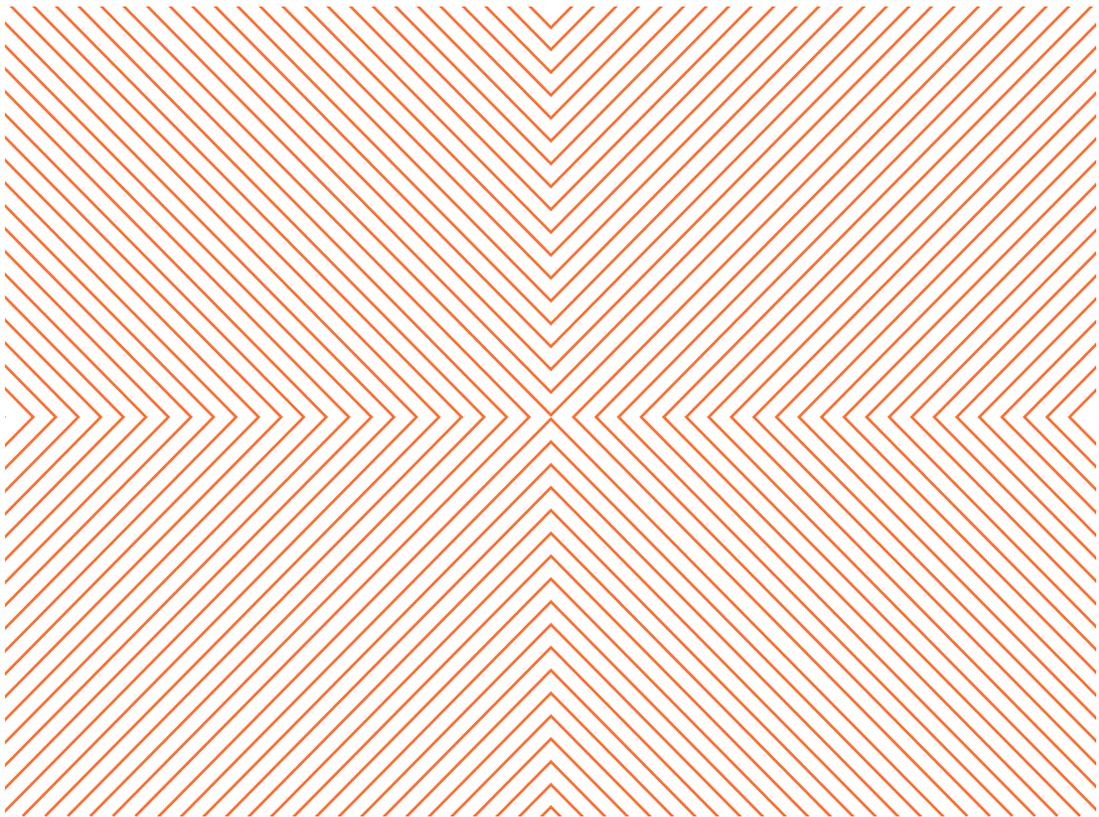


31
training rooms
Training centre



6,500 M²
of meeting space
offered by the
Chamber of Commerce

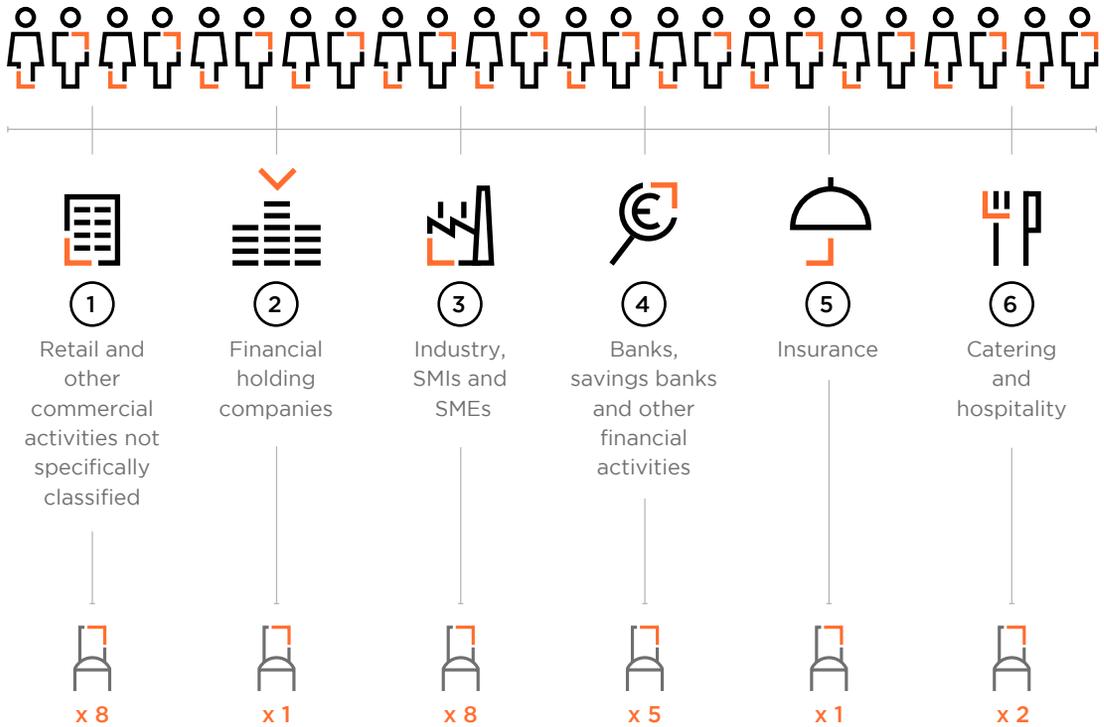
Our 8 organisation



The Governance of the Chamber of Commerce

The governance of the Chamber of Commerce is provided by a Plenary assembly composed of 25 regular members and the same amount of substitute members, elected for five years, and distributed among six electoral groups. This assembly is the highest executive body of the Chamber of Commerce. It represents all members.

25 regular members elected for 5 years **6** electoral groups



The Plenary assembly is a reflection of the weight and diversity of Luxembourg's economy. It establishes the internal organisation of the Chamber of Commerce and appoints the CEO, whose appointment is subject to approval by the government. It may delegate some of its powers to the president and to the Bureau of the Chamber of Commerce.

The Bureau, elected by the Plenary assembly, is composed of the president, Fernand Ernster and four vice-presidents: Marc Lauer, Valérie Massin, Alain Rix and Mariane Welter.



Current composition of the Plenary assembly (situation as of 24.05.2023)



Retail and other commercial activities not specifically classified
x 8 seats

Regular members



Fernand Ernster



Carine Federspiel



Robert Goeres



Michel Rodenbourg



Jos Sales



Laurent Schonckert



Netty Thines



Marianne Welter

Substitute members, in the order in which they replace regular members



Nadine Wagner
épouse Kirsch



Gerry Wagner



Arthur Carvas



Jean-Paul Scheuren



Jacques Lorang



Giovanni Pietrangelo



Georges
Zahlen-Karanatsios



Financial holding companies
x 1 seat

Regular member



Robert Faber



Industry, SMIs and SMEs
x 8 seats

Regular members



Roland Bastian



Jean-Marc Kieffer



Marie-Christine Mariani



Valérie Massin



Evie Roos



Maxim Straus



Georges Thielen



Frank Wagener

Substitute members, in the order in which they replace regular members



Gérard Zoller



Anouk Hilger



Betty Fontaine



Eric Klückers



Jan Vandenneucker



Pierre-Nicolas Werner



Eric Henrotin





Banks, savings banks and other financial activities
x 5 seats

Regular members



Pierre Ahlborn



Doris Engel



Guy Hoffmann



Arnaud Jacquemin



Frank Krings

Substitute members, in the order in which they replace regular members



Yves Maas



Insurance
x 1 seat

Regular member



Marc Lauer

Substitute member



Christian Strasser



Catering and hospitality
x 2 seats

Regular members



François Koepf



Alain Rix

Substitute member



Romain Weber

The committees

The Plenary assembly also appoints, for a five-year term of office, the following specialist committees:

Economic Committee

Laurent Schonckert, President, Roland Bastian, Arnaud Jacquemin, François Koepp, Marc Lauer, Alain Rix, Jean-Paul Scheuren, Maxim Straus, Gerry Wagner, Pierre-Nicolas Werner and Gérard Zoller.

Entrepreneurship Committee

Anouk Hilger, President, Arthur Carvas, Robert Goeres, Guy Hoffmann, François Koepp, Jacques Lorang, Giovanni Pietrangelo, Alain Rix, Michel Rodenbourg, Georges Thielen, Netty Thines and Georges Zahlen.

Training Committee

Valérie Massin, President, Arthur Carvas, Robert Goeres, Carine Federspiel, Nadine Kirsch-Wagner, François Koepp, Giovanni Pietrangelo, Alain Rix, Laurent Schonckert, Marianne Welter and Georges Zahlen.

International Committee

Maxim Straus, President, Arthur Carvas, Robert Faber, Robert Goeres, Eric Henrotin, Marie-Christine Mariani and Giovanni Pietrangelo.

Budget and Accounts Committee

Guy Hoffmann, President, Robert Faber, Frank Krings, Marc Lauer, Evie Roos, Frank Wagener and Gerry Wagner.

Building Committee

Jean-Marc Kieffer, President, Pierre Ahlborn, Eric Klückers, Jos Sales, Jean-Paul Scheuren and Romain Weber.

Luxexpo Committee

Jos Sales, President, Nadine Kirsch-Wagner, Michel Rodenbourg and Romain Weber.

Sustainable Business Committee (Joined Committee of the Chamber of Commerce and the Chambre des Métiers)

Marc Lauer, President, Paul Nathan (Chambre des Métiers), Vice-President, Carine Federspiel, Guy Hoffmann, Stephan Hostert (Chambre des Métiers), Evie Roos, Laurent Schonckert et Gérard Zoller.

Working Groups

In addition to the specialist committees, *ad hoc* working groups, composed of elected members and external experts, can be set up in a punctual way to cover topicalities of high importance for the members of the Chamber of Commerce.



Management of the Chamber of Commerce



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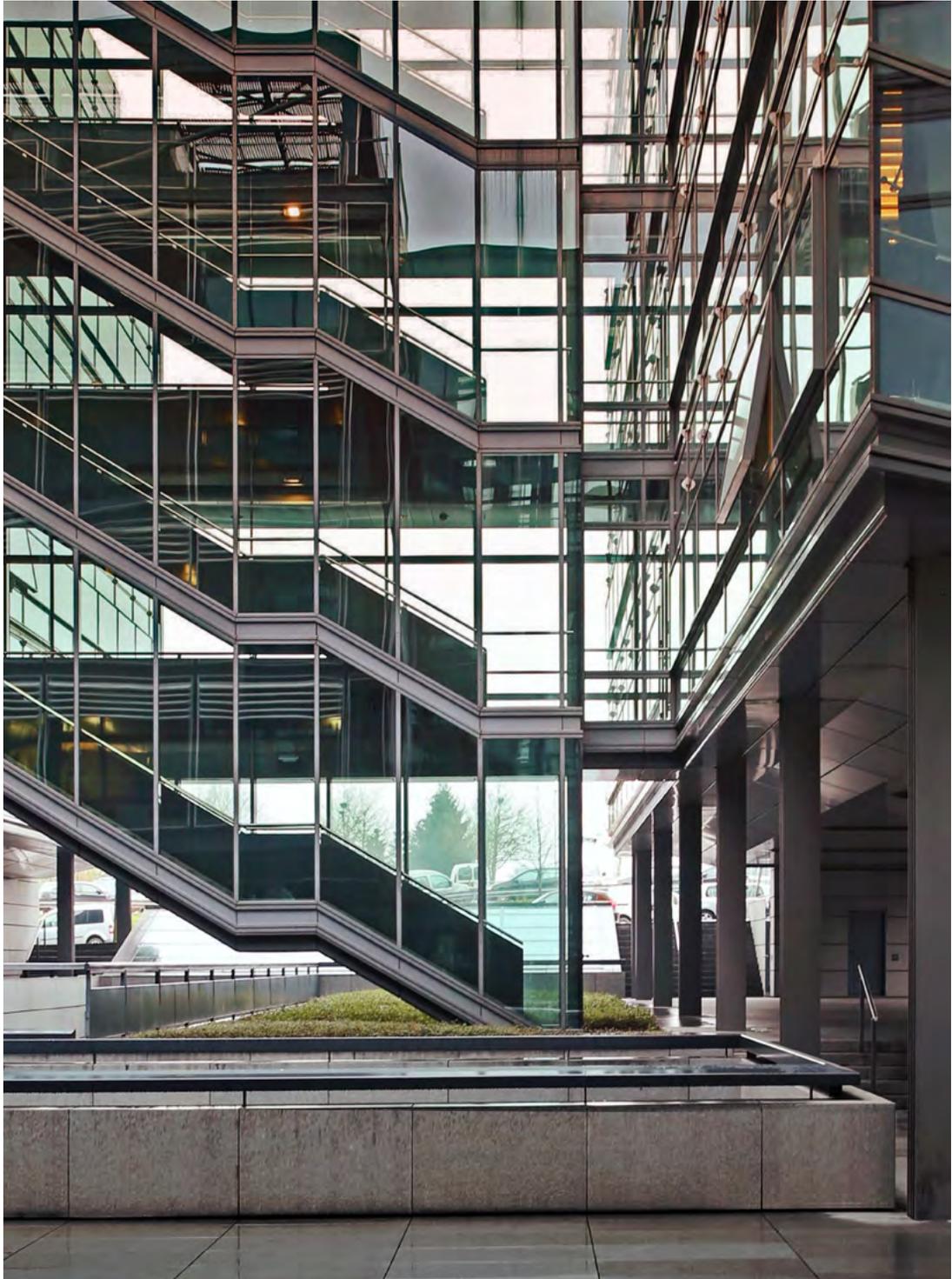
Anne-Sophie Theissen

Director Legal & Tax
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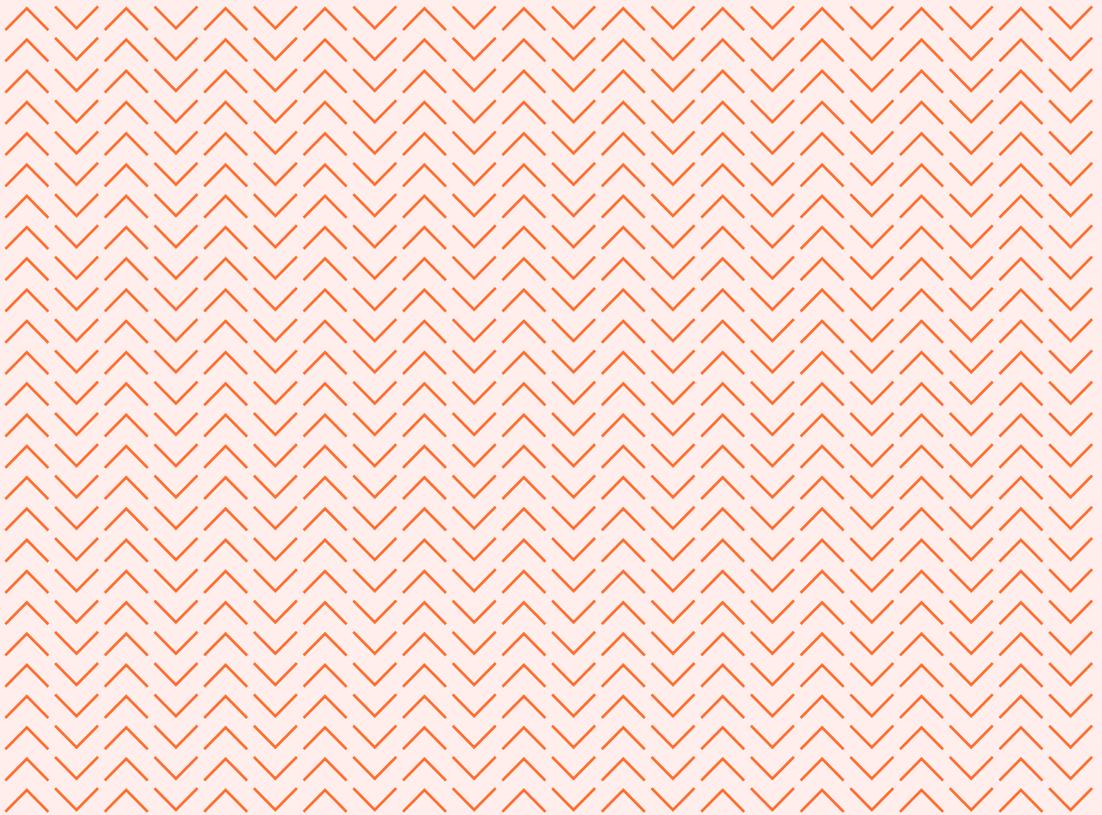


Patrick Wolter

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Our ⁹ contacts



The Chamber of Commerce is open from 8 am to 5.30 pm

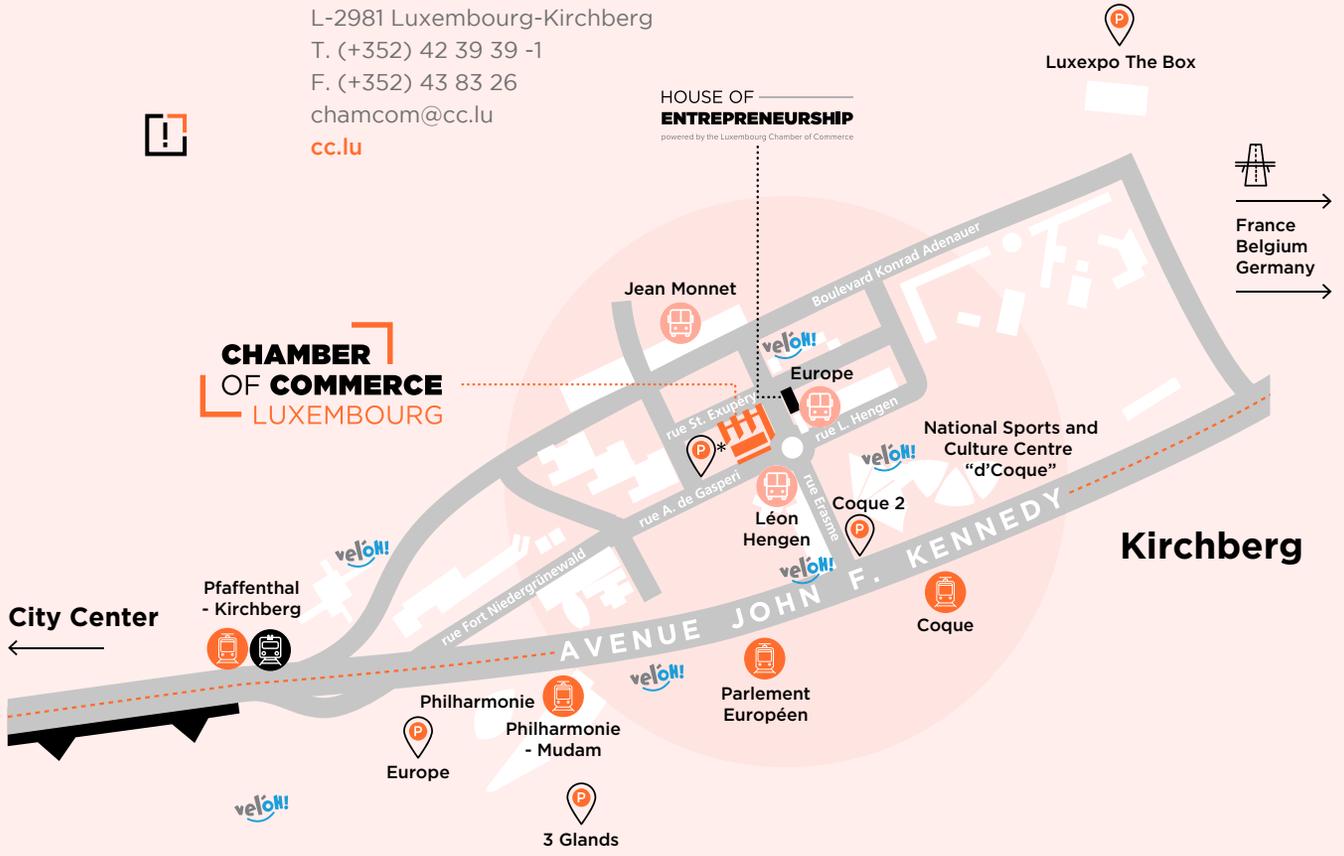
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7, rue Alcide de Gasperi
L-1615 Luxembourg-Kirchberg

Postal address

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chamcom@cc.lu
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**CHAMBER
OF COMMERCE**
LUXEMBOURG



Bus



Tram



Train



Stations vel'OH

More information
on mobiliteit.lu

*Reserved for visitors, subject to availability

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Belgium (Brussels)

(+32) 2 737 57 34
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United-Kingdom (London)

(+44) 20 72 45 89 76
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Business Clubs

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contact@bcfl.fr - www.bcfl.fr

Belgium (Brussels)

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Germany (Berlin)

kontakt@bclde.de - www.bclde.de

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Official Opinions and Legal Affairs

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(+352) 42 39 39 -250
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Communication & Marketing

(+352) 42 39 39 -380
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Conference and Training Centre

Booking (+352) 42 39 39 -239
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Training

(+352) 42 39 39 -1
formation@cc.lu

Initial vocational education and training (I-VET)

(+352) 42 39 39 -210
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www.cautionnement.lu

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House of Sustainability

www.houseofsustainability.lu

House of Training

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