

### GILLES.TOOLING

# I thank you very much for the opportunity to introduce you to my company closer.

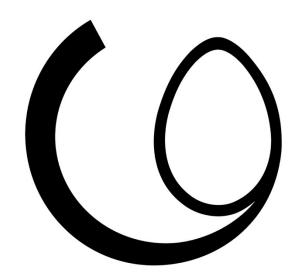




## The company

We are an award-winning innovative motorcycle accessory manufacturer.

We vouch for reliability and prime performance.



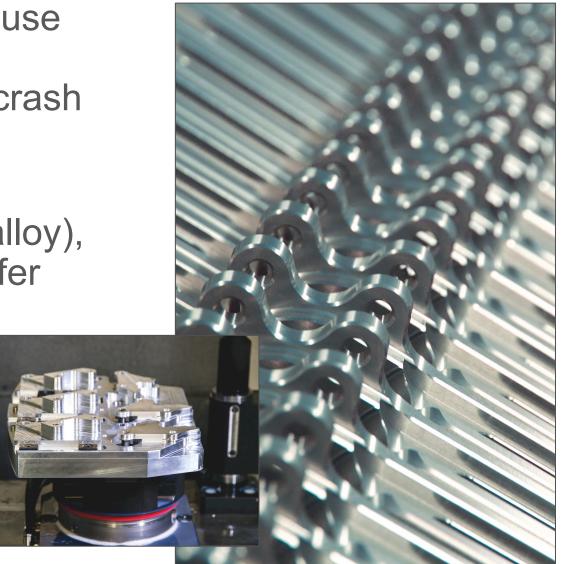
DESIGNPREIS 2006

NOMINEE

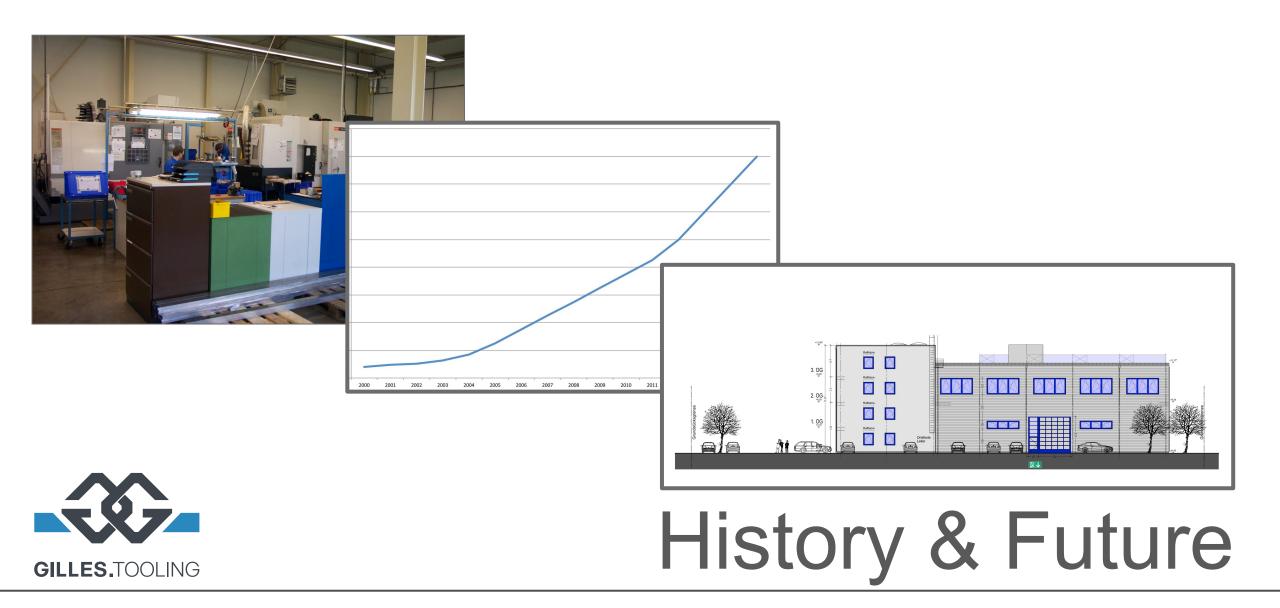


We are developing and producing in-house various motorcycle parts like rearsets, handlebars, levers, chain adjuster and crash protection equipment.

Due to our best raw materials (aircraft alloy), innovation and the unique design we offer matchless products.



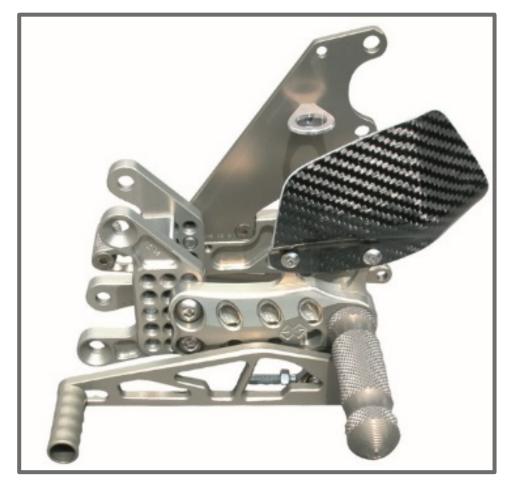




In the year 2000 my company was launched with the first product: the rearset AS31GT.

From 2001 to 2004 we established successful the international distribution network and developed further products.

In 2005 we started our cooperation with the motorcycle manufacturer BMW, also the company moved from Germany to Luxembourg.







In 2006 we set another milestone with the introducing of a completely new type of rearset.

Racing is in our gene and so we are supporting racing teams worldwide. In 2009 we earned the first world champion title.

Basically 2009 and 2010 were great years with sponsoring the BMW racing team, expansion with BMW as a manufacturer and an innovation award for a rearset with rubber damping included.





Rearset VCR38GT

In 2012 and 2013 our cooperation with BMW grows again and we set the next milestone with the next cooperation with another leading manufacturer, Yamaha.

Also we earned the next world champion title in that year.





Rearset RCT12GT

2014 was a very positive year, we presented the latest rearset system, earned another world champion title and thanks to the enlargement of the cooperation with BMW and Yamaha our turnover increased about 30%



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Rearset  $M\mu^2$ 

2015 we started our sponsorship with the Yamaha MotoGP team. The season ended with the world champion title. The MotoGP is the highest class in the motorcycle sport, you can call it the Formula 1 on two wheels. No other motorcycle racing class is that popular, this helps to promote our brand name worldwide on TV.

We started the first project with SUZUKI. We could increase the turnover just slightly because of a very limited space and capacity.

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SUZUK





This year we will move to a brand new factory with 3000 square meter for design, production and management.



# What makes us the first choice

Our innovative ideas, the motivated and professional employees, our high class products with TÜV certificate, the experience and certification as component supplier for BMW and Yamaha just as our longtime partnership with world championship teams and our ability to adopt the racing gene to any product we create. We develope and produce everything in-house here in Luxembourg.



Our worldwide customer groups in 2015: end users (4 %) dealers (13%) distributors (18%) manufacturers (65%)

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#### Export

In 2015 we exported our products to 27 countries:

- 1. Germany (BMW)
- 2. The Netherlands (Yamaha Europe)
- 3. United Kingdom
- 4. Japan
- 5. Thailand
- 6. South Korea
- 7. Switzerland
- 8. China
- 9. Malaysia
- 10. Sweden

Permanent growth is closely associated with investment in our employees and their on-the-job training as well as in new trainees. Furthermore our investment covers our computing and machinery, both is always up to date. Annually we take care for the latest machine tools and our marketing program. Our brand is well known worldwide. Therefore our wide-ranging marketing tools contain ten international trade shows every year, sponsorship of racing teams as well as various online and print advertising.



Thank you very much for your attention.