



**GOVERNMENT OF TVER REGION
TVER REGION DEVELOPMENT DEPARTMENT**

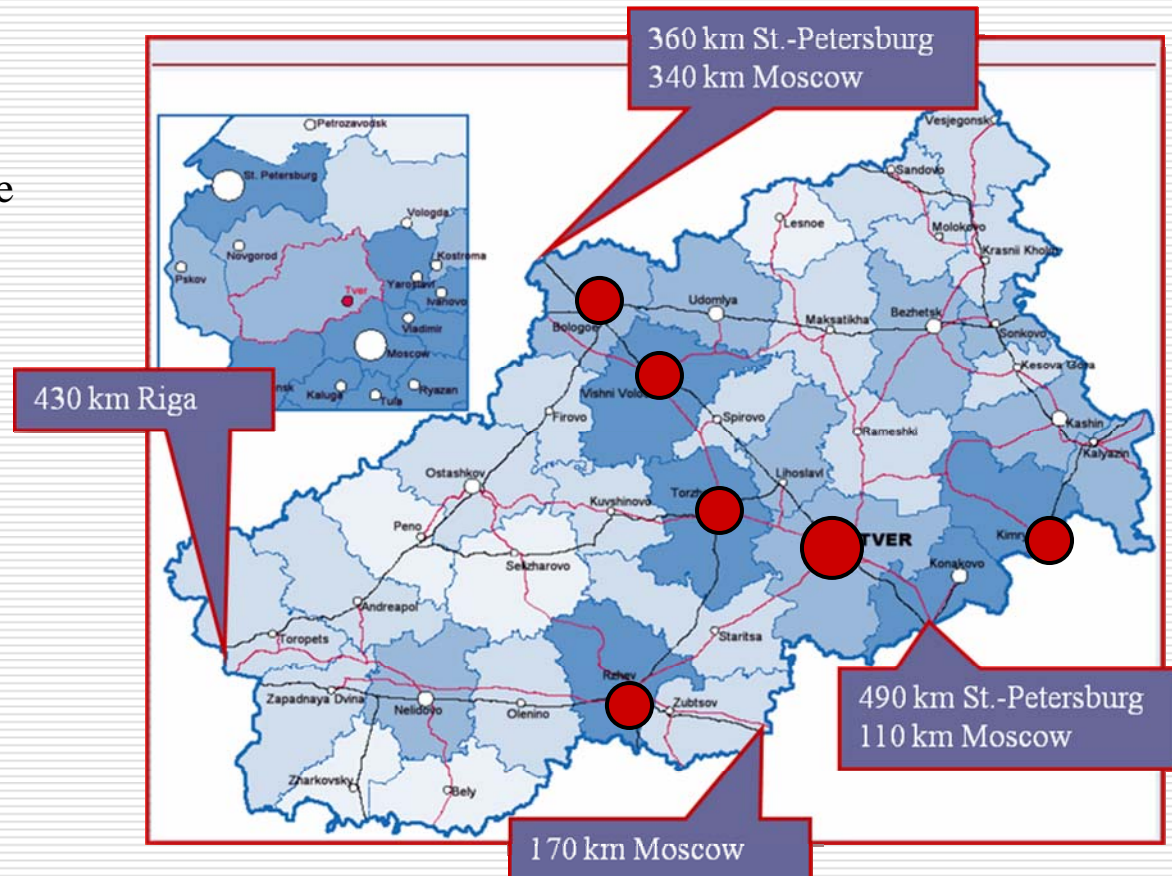
TVER REGION OF RUSSIA: AN INVESTOR GUIDE

*Presentation for companies
starting their business in Tver region*

Luxemburg May 12 2009

TVER REGION: GENERAL INFORMATION

- ❑ The part of Central Russia
- ❑ 84.1 thousand sq. km, one of the largest in the European part of Russia
- ❑ The population is 1.3 million people; the biggest cities are Tver, Rzhev, Vyshny Volochok, Kimry, Torzhok, Bologoye
- ❑ Developed transport infrastructure and utilities







TVER CITY: GENERAL INFORMATION

- ❑ The center of Tver region
- ❑ Favorable geographical location
- ❑ Connected to Moscow by three transport ways: rail, motor and water
- ❑ Airport Sheremetyevo - 110 km
- ❑ The population of the city is 405.6 thousand people



TVER REGION: MAJOR TRANSPORT ROUTES

-  Federal highways
-  Railways
-  Project of new highway
-  Project of new high speed railway



to Saint-
Petersburg

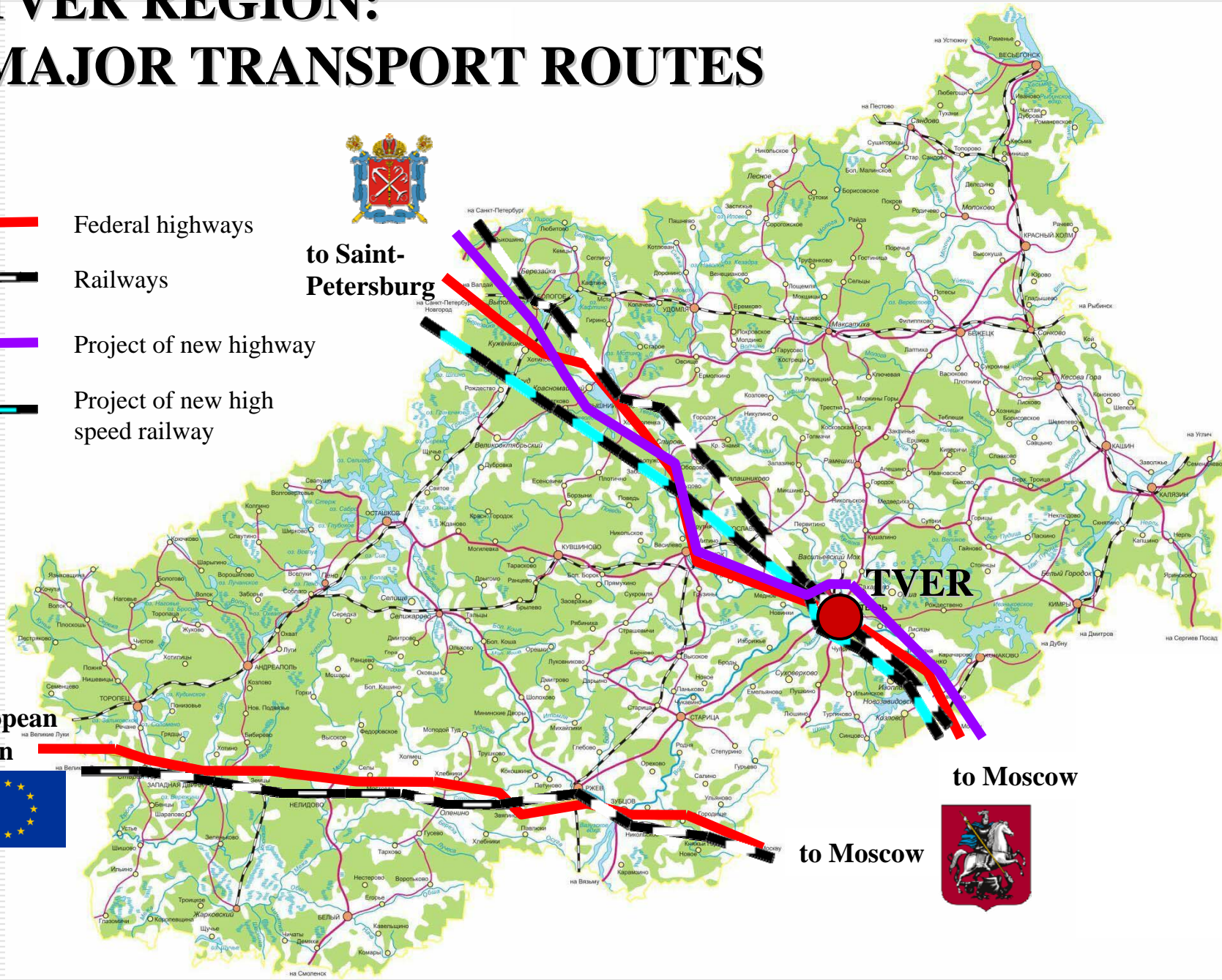
to
European
Union



to Moscow



to Moscow



TVER REGION: STRONG LABOR MARKET AND EDUCATION SYSTEM

- ❑ Over 600 thousand employees in Tver region and over 207 thousand employees in Tver City;
- ❑ Major industries – mechanical engineering, power generation, food, chemicals, etc.
- ❑ Average wages in Tver region – 286 EURO per month
- ❑ Average wages in Tver city – 377 EURO per month

- ❑ Strong vocational and professional training:
 - over 40 public and private universities
 - 40 colleges
 - over 100 vocational schools specially linked to Tver companies

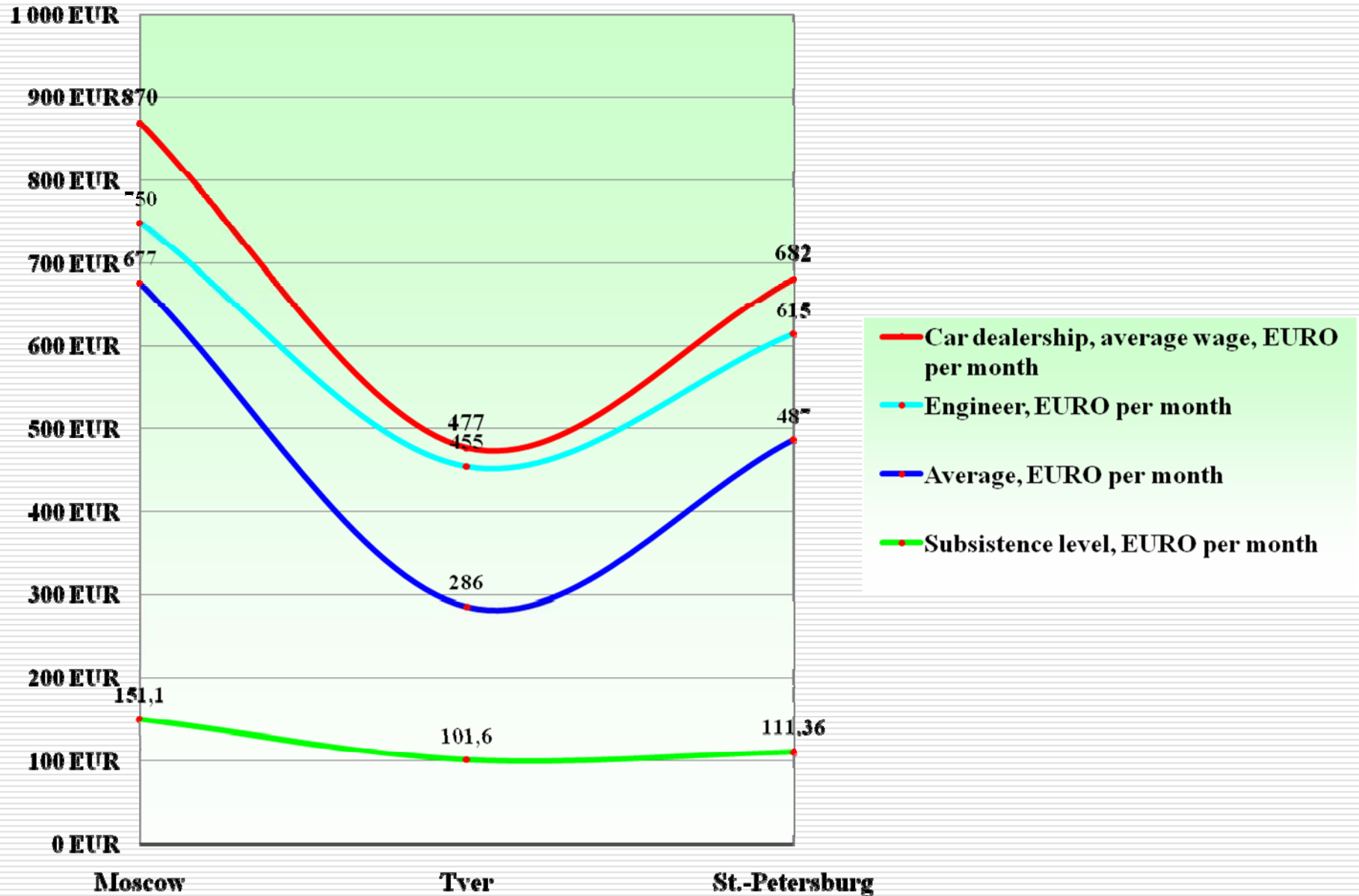


Tver grammar school



Tver State Technical University

TVER REGION: COMPETITIVE WAGES



TVER REGION: STRONG SUBCONTRACTOR BASE



- ❑ MECHANICAL ENGINEERING
- ❑ PRINTING AND PUBLISHING
- ❑ CHEMICALS
- ❑ INFORMATION TECHNOLOGIES



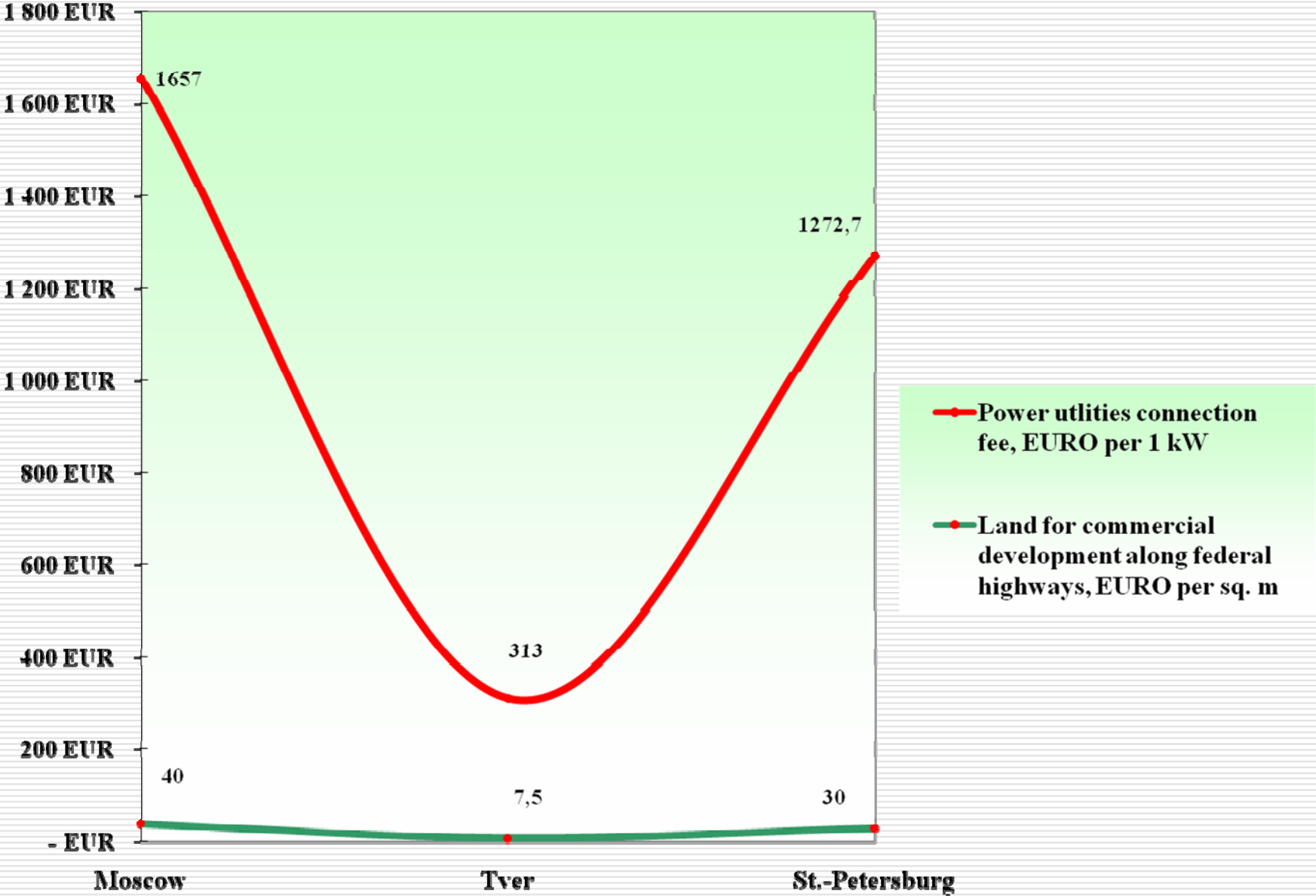
TVER REGION: UTILITIES



- ❑ **ELECTRICITY:** Kalinin Nuclear Power Plant and Konakovo Hydro Power Plant; $\frac{3}{4}$ of 31.3 billion kW per hour is exported
- ❑ **GAS:** federal gas pipelines Ukhta-Torzhok-Minsk-Ivantsevichi, Belousovo-Serpukhov-Torshok-St. Petersburg and Torzhok-Valday with over 4 billion cubic m provided
- ❑ **WATER:** rivers and lakes occupy the great territory, large groundwater resources



TVER REGION: UTILITIES AND LAND COSTS



TVER REGION: SERVICES AND SOCIAL LIFE

- ❑ Developed **HEALTH CARE** (hospitals, out-patients' clinics, specialized centers), **EDUCATION AND SOCIAL SERVICES**
- ❑ **HOTELS** in all towns of Tver region, the most comfortable and modern in Tver City are “Osnabruck”(4*), “Tverparkhotel” (3*), Heliopark Emmaus club hotel (3*)
- ❑ Tver region ranks 3rd among 88 Russian regions in terms of **ENVIRONMENTAL STANDARDS**
- ❑ Museums, theatres, galleries
- ❑ Major sport and music events



TVER REGIONAL DEVELOPMENT DEPARTMENT

- Administrative assistance to the project on every project realization stage

Project Conception



Signing of an Agreement



Opening Ceremony



Ground-Breaking Ceremony

GOVERNMENT SUPPORT FOR INVESTORS: INFORMATION AND ADMINISTRATION ASSISTANCE

- ❑ All necessary information
- ❑ Preparing meetings
- ❑ Over **130** welcome letters from investors with project description
- ❑ Over **70** implementing investment projects, with total investment of **3,8 milliard euro**, more than **20 thousand** new workplaces

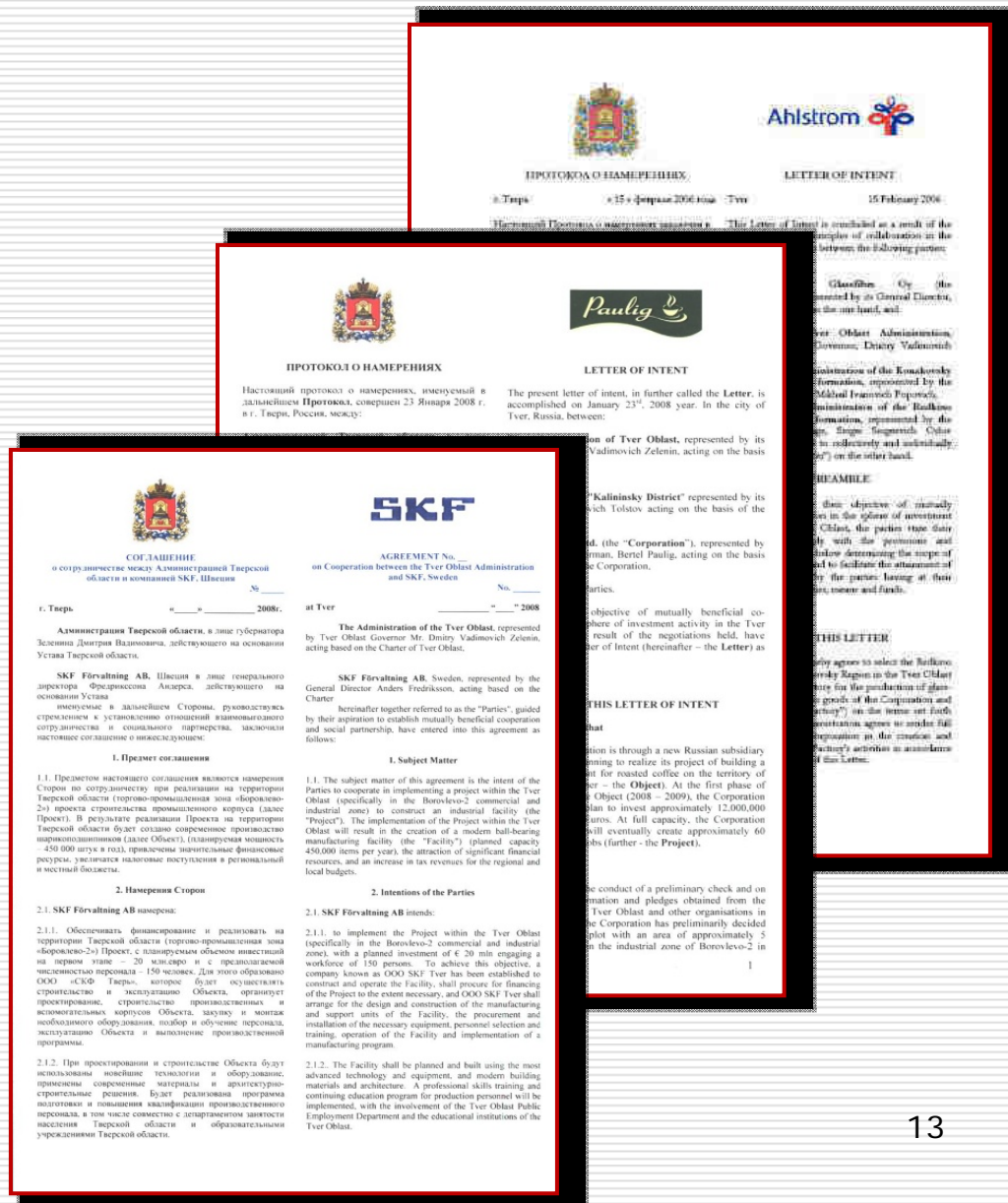


GOVERNMENT SUPPORT FOR INVESTORS : COOPERATION AGREEMENTS

More than **50** cooperation agreements between the Tver Region Administration and investors

Total investment over **1,75** milliard euro

14 000 workplaces



GOVERNMENT SUPPORT FOR INVESTORS

❑ FINANCIAL ASSISTANCE



❑ HUMAN RESOURCES ASSISTANCE



❑ PUBLIC RELATIONS ASSISTANCE

SUCCESS STORIES: PROJECTS LAUNCHED IN 2004-2009



AHLSTROM (Finland),
fiber tissues



TECO (Belgium),
construction materials



VERGOKAN (Belgium),
engineering



SHELL (Russia-Great Britain),
oils packaging center



OMNIPAK (Russia),
pulp and paper



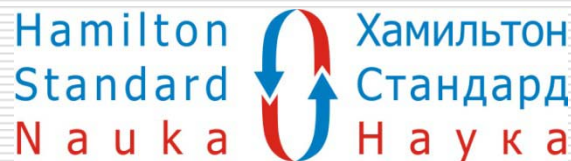
ArcelorMittal
ARCELOR-MITTAL
(Luxemburg), metal-rolling plant



STOD (Russia), wood
panels



UNITED BOTTLING GROUP
COMPANY, HAPPYLAND-2
(Russia), bottling



HAMILTON STANDART SIENCE (Russia -
USA), life support systems for airplanes

SUCCESS STORIES: PROJECTS LAUNCHED IN 2004-2009



SKF (Sweden), roller bearings



Разек
Восток

RASEC VOSTOK
(France), shop equipment



PAULIG (Finland), coffee
processing and packing



OZON.RU (Russia),
logistic center



SELGROS (Germany),
hypermarket



CEMBRIT (Finland),
construction materials



PARETO-PRINT
(Russia), printing plant

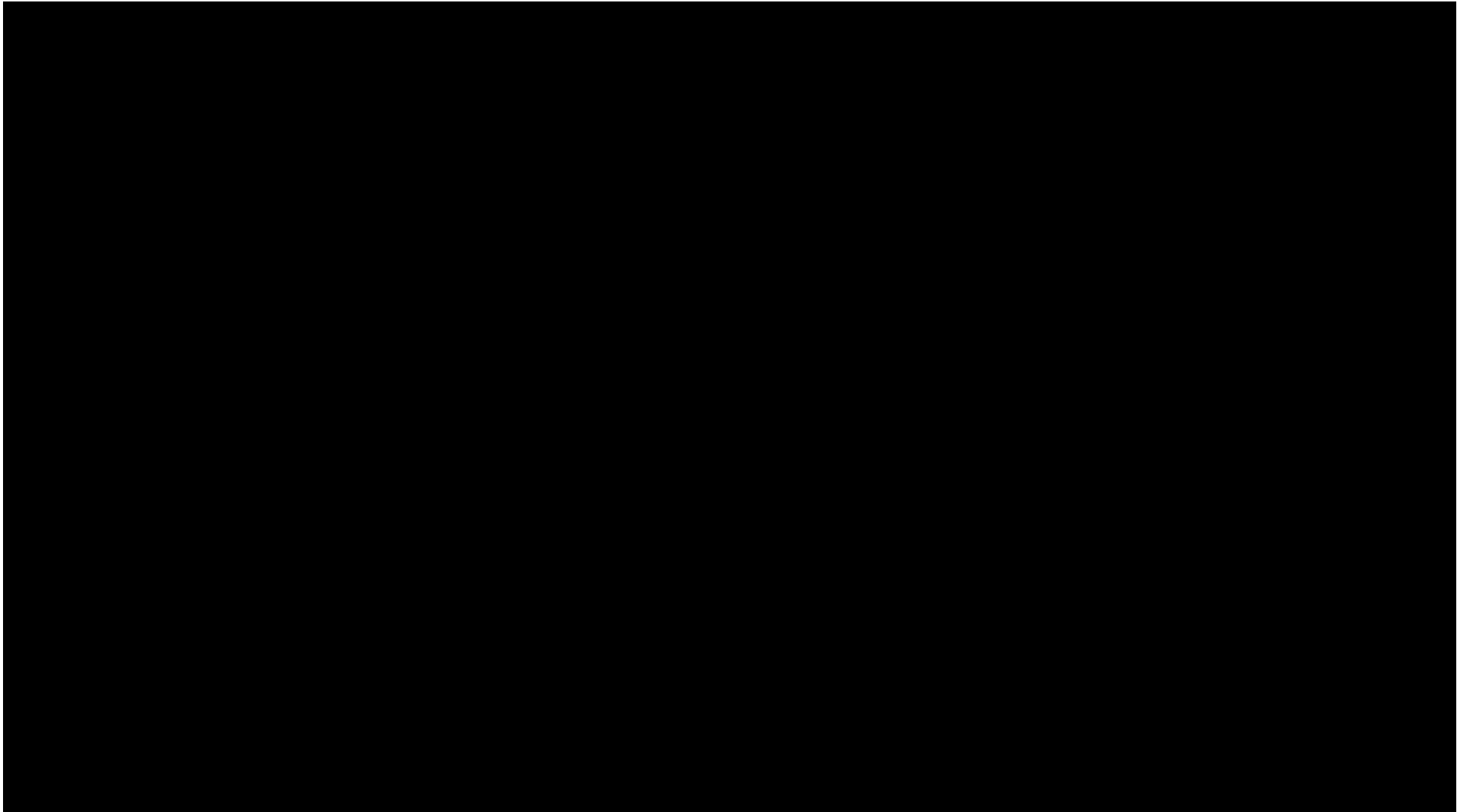


BiG Durisol (Russia),
construction materials

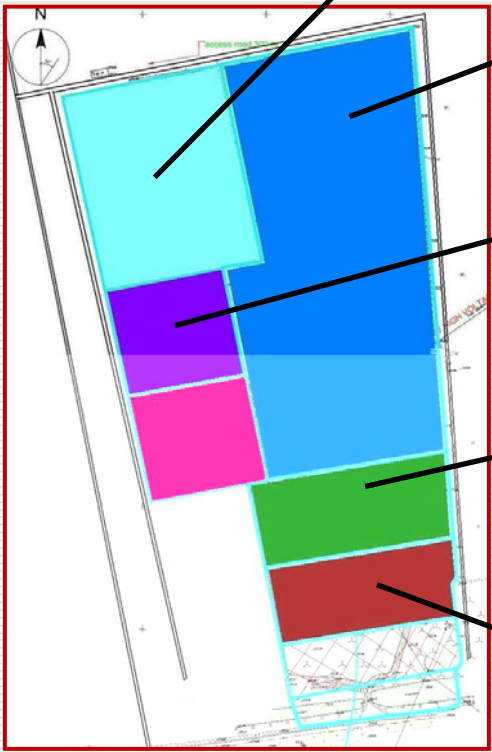
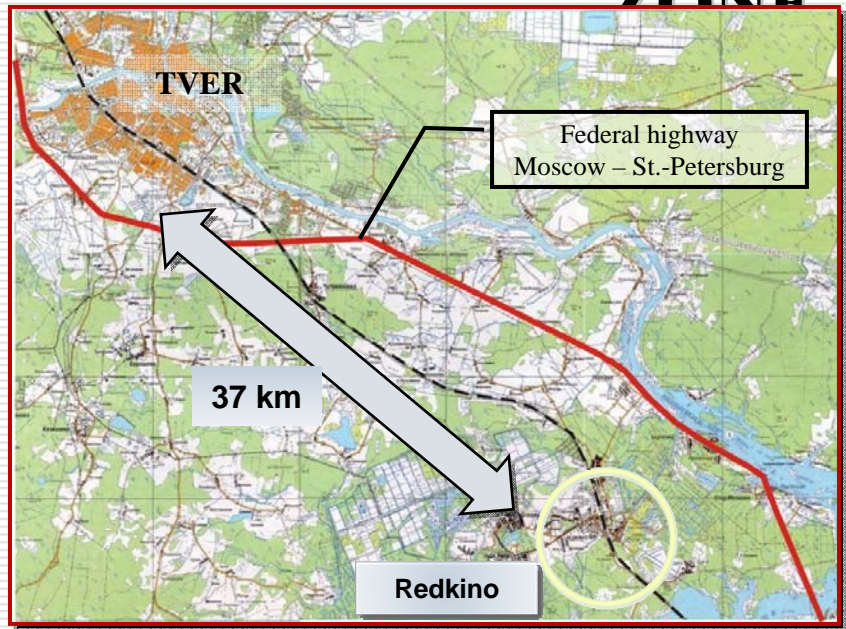


KRONES (Germany), equipment for
producing of liquid food substances

SUCCESS STORY: BOLSHOE ZAVIDOVO



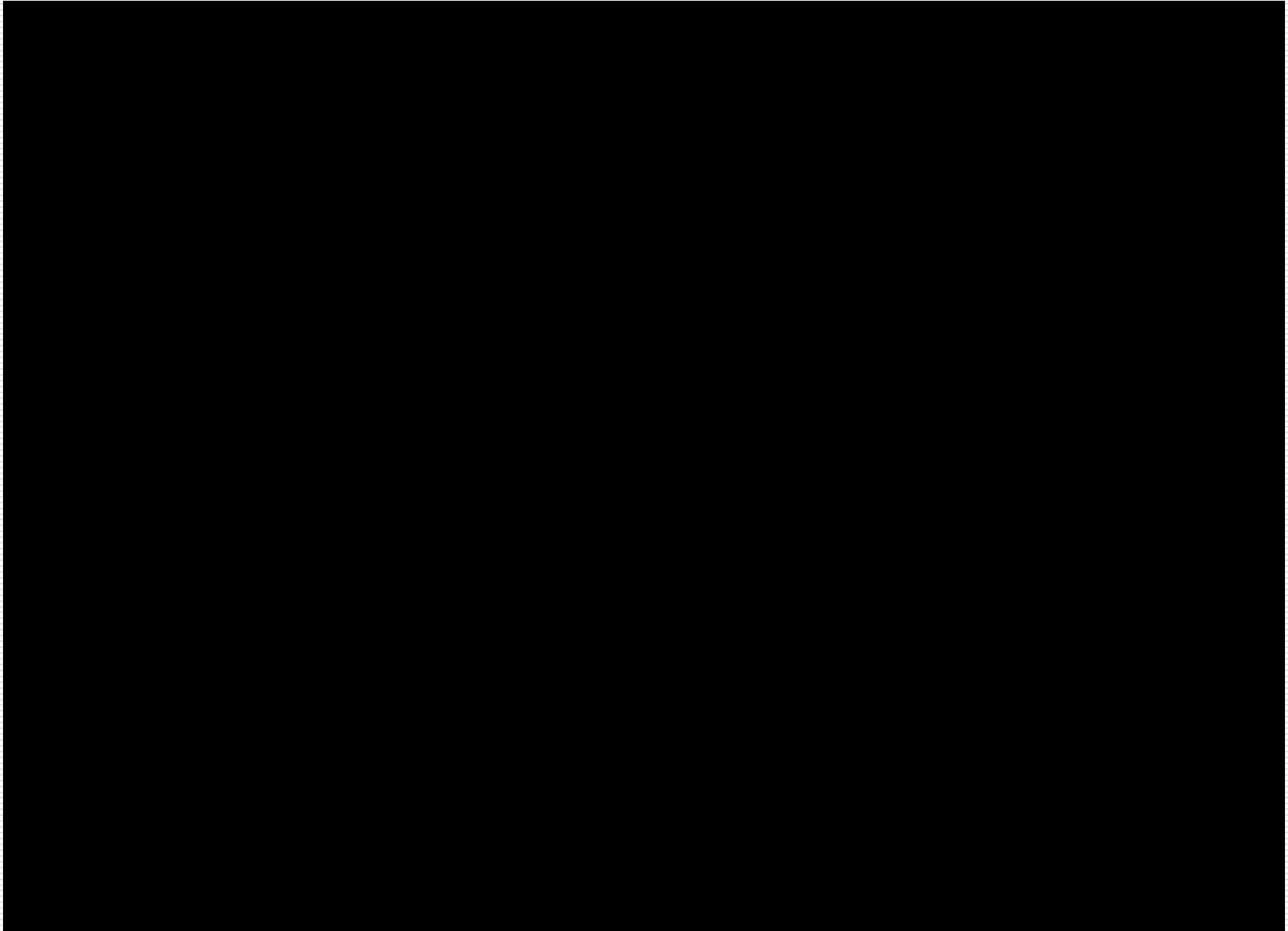
SUCCESS STORIES. REDKINO INDUSTRIAL ZONE



- TECO
construction materials
- AHLSTROM
fiber tissues
- AERIS-
MANUFACTURE
doors
- OMNIPAK
pulp and paper
- VERGOKAN
engineering



**SUCCESS STORIES.
BOROVLEVO INDUSTRIAL ZONES**



SKF TVER: SUCCESS STORY.

THE SKF'S INVESTMENT IN TVER

- ❑ 30 MEuros´ investment into the world's most modern plant for manufacture of high technology roller bearing products for the Russian railway market.
- ❑ 85.000 sqm land plot in Borovlevo II.
- ❑ 1st Step , the Railway Bearing Plant , 10.000 sqm building
- ❑ Opening January 2010.



SKF TVER: SUCCESS STORY.

THE SKF CRITERIA FOR THE CHOICE OF TVER

- ❑ STRONG SUPPORT FROM TVER ADMINISTRATION
- ❑ EXCELLENT GEOGRAPHICAL LOCATION
- ❑ RAILWAY AND HIGHWAY LOGISTICS
- ❑ UNIVERSITY INSTITUTIONS
- ❑ INDUSTRIAL TRADITION
- ❑ LOCAL INFRASTRUCTURE
- ❑ LOCAL RECRUITMENT OF PEOPLE
- ❑ LOCAL CONSTRUCTION RESOURCES

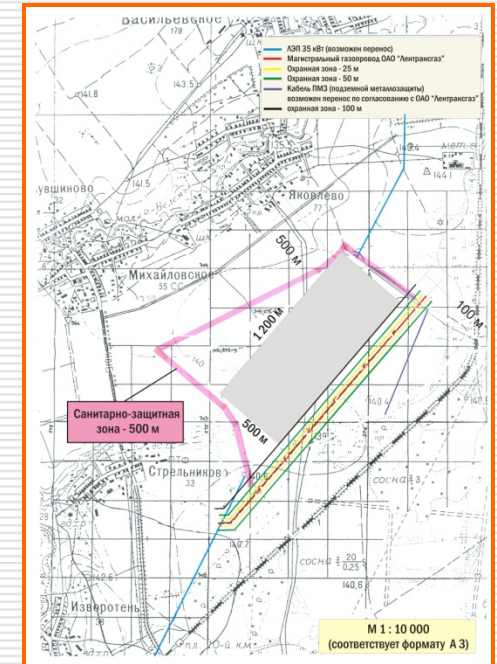


ARCELORMITTAL CHOOSES TVER REGION



DECISIVE CRITERIAS FOR ArcelorMittal

- ❑ SUPPORT BY THE TOP LEVEL OF THE TVER REGION ADMINISTRATION, PROFESSIONAL AND RESPONSIBLE TEAM
- ❑ INFRASTRUCTURE DEVELOPMENT ASSISTANCE
- ❑ INFORMATION ASSISTANCE TO THE PROJECT ON EVERY PROJECT REALIZATION STAGE
- ❑ LOGISTICS

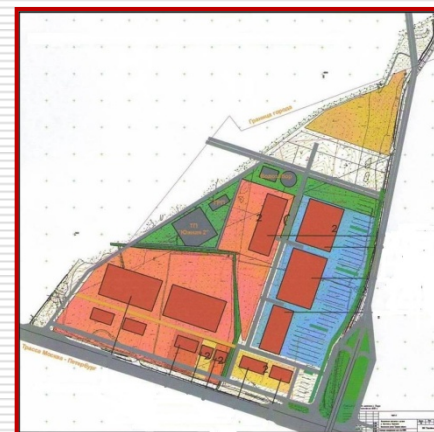


OUR PROPOSALS FOR INVESTORS

GREENFIELDS

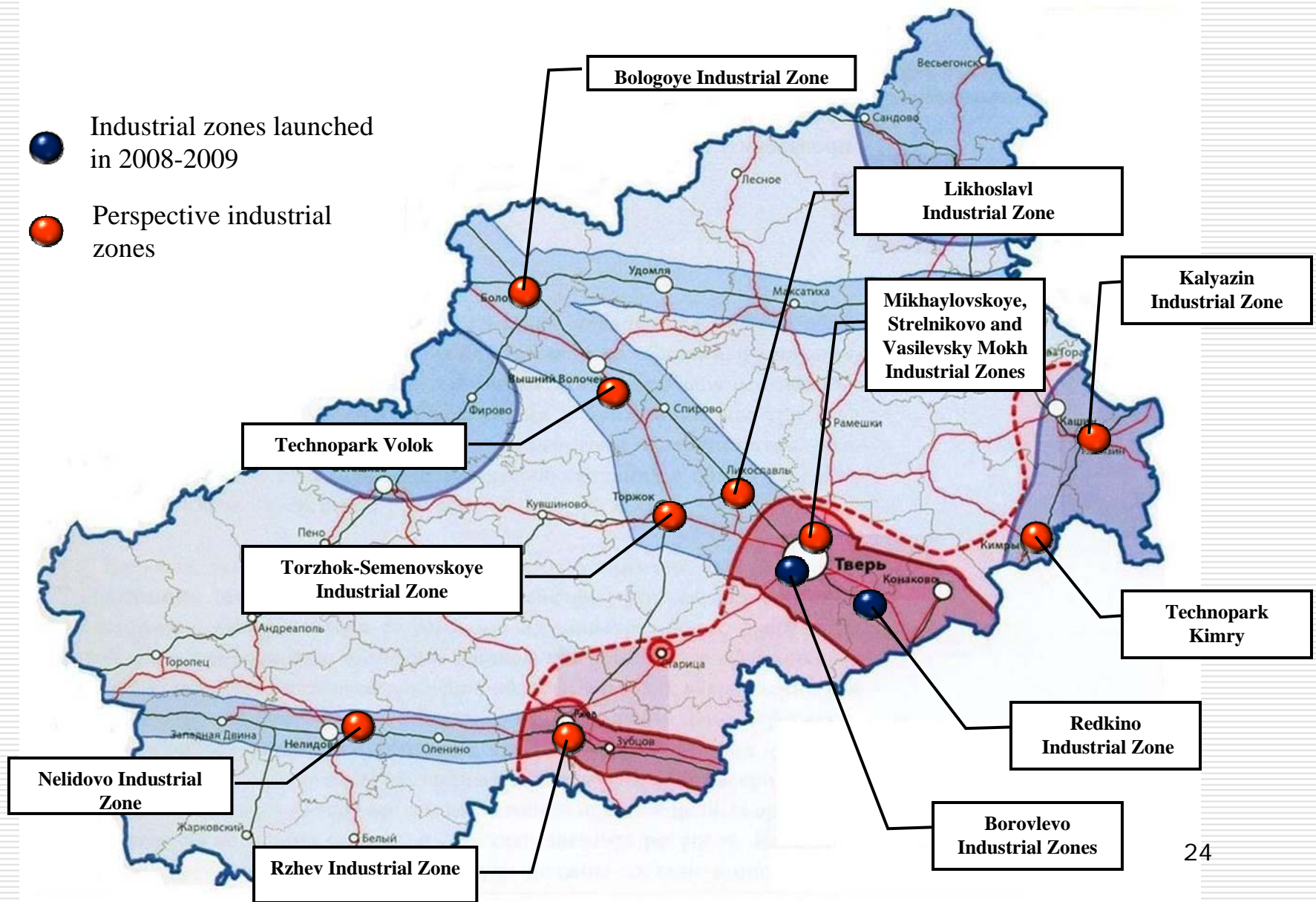


BROWNFIELDS



INDUSTRIAL ZONES (MANAGED BY DEVELOPMENT COMPANIES)

OUR PROPOSALS FOR INVESTORS: INDUSTRIAL ZONES



OUR TEAM

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